

From the stump...

# A required read for today's youth

by Mike Crouse, Publisher

The past few weeks while traveling to confer-Lences and stories, we were hearing various books being bantered about that either were or "should be" required reading for our public Log schools.

As we've witnessed the style and manner of the current political movements, the one book that constantly is brought back to mind is Orwell's "1984." This was a must read in the 60s and 70s, but seems to be rarely if ever mentioned, which is unfortunate. Orwell's sci-fi fantasy appears to have come home to roost. We think exposure to today's students would provoke a much needed discussion, hopefully one that would put the cancer that is political correctness and the unintended dire consequences of such a flawed philosophy to the forefront. It parallels with current philosophy of winning at any price, winner take all, tolerance confined to what a single side subscribes to with zero interest in finding any middle ground.

### **Restoring public forests?**

n the heels of 30 (yes, three decades) of planning, re-planning, revamping, extensive public hearings, arm twisting, posturing, with much fanfare the USFS finally released the "Final Planning Rule" for our National Forests. The release noted:

Agriculture Secretary Tom Vilsack today announced the U.S. Department of Agriculture's final Planning Rule for America's 193-million acre National Forest System that includes stronger protections for forests, water, and wildlife while supporting the economic vitality of rural communities.

This final rule - which follows USDA's Feb. 3 publication of the Programmatic Environmental Impact Statement - replaces the 1982 rule procedures currently in use, and provides a new framework to be used for all individual management

plans for 155 national forests and grasslands across the country. Over half of Forest Service units are currently operating with plans that are more than 15 years old.

We've grown accustomed to reading news releases, and note within the guts and feathers of this the undertone of

vagueness and slippery language that has the thumbprints of the legal community who know how to milk a good cash cow when they've created

Wiser heads point to this "final rule" as less of an action plan than an invitation to prolong the process and enhance litigational opportunities for the many legal firms lusting for the pot of cash that is the U.S. Treasury.

The original intent of multiple-use management is but a distant memory.

Do not haul out your whips for the U.S. Forest Service. They continue to be a ship without a rudder because the U.S. Congress, in their haste to be environmentally proper added to existing law over the past few decades allowing various federal agencies to trump other agencies expertise leaving forest management in the wake, and gutting the economic base of rural communities in the name of environmentalism theoretically, but in reality providing a steady income stream for decades for countless attorneys, as the national forests retired to Neverland.

The only solution to the malaise of our public forest is congressional action to revamp and coordinate the five laws that govern our public lands, and there is absolutely no interest whatsoever for that to occur. While this screams for leadership congress has no interest in diving into that tar pit, at least not in our lifetimes. It speaks volumes as to why public ownership of lands sounds good while in reality where everyone owns it, no one is responsible or accountable.

While we're sure many are cheering this as a grand accomplishment, when the dust settles the public servants, the legal community, and the environmental community have all been well paid over the course of this exercise, while the communities and citizens have languished. It is a damnable shame.

### **Opportunity, attitude, and proof**

talk with many young people just out of college or nearing graduation and hear the same message: "... there's no opportunity and they're deeply in hawk from college loans."

Recalling the dark ages when I was at that point in life, just as many of our friends had done, I'd worked to earn the money that put me through college. It was not some noble effort, and though my folks would likely have helped me out, I felt it was a point of pride to be out on my own and making my own way. Part of the incentive in staying in school came from the guys I worked with during the summers, spring and Christmas breaks, (when i'd return to the mill to supplement funds and keep me afloat) and listening to them go on and on about how bored they were, hated their job, etc., etc. even thought they had NO risk and NO headaches... when their shift was completed, it was the next guys issue not theirs... except for the really exceptional folks I admired, who were bent on figuring the issue of the day out and fixing it. I liked that a lot... and typically those were the same people who advanced, made better money, etc.

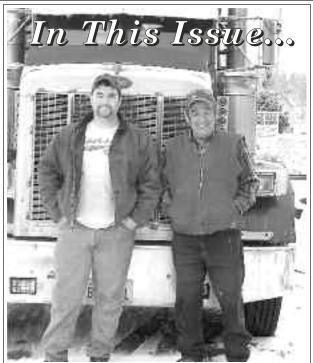
The lesson was clear... finding solutions paid, whining didn't.

What we see for problems and headaches today is not particularly different from what we saw 40+ years ago. Life can be a struggle, things can be difficult, however opportunity is there now, just as it was when I'd got out of college in 1971 but it doesn't come knocking and throwing heaps of cash in your hands. For those who seek it... its

What has changed is our economic base, which has, in many cases, been chased away from our own shores elsewhere... where there is "greater opportunity" available and fewer hindrances to business. Anyone in business can appreciate that hindrances go well beyond the growing scope and girth of rules and regulations, and boils down to the general contempt of some in our political culture to business in particular and capitalism in general. The general misunderstanding comes from their sheer ignorance of business as being a risky venture, with no guarantees whatsoever to success.

The opportunity our younger population feels they are missing appears to come from their being no easily accessible route to a living wage job,

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COVER PHOTO: FOR AS LONG AS HE CAN REMEMBER, Ryan Johnson has dreamed of being a log truck driver. With the help of his dad, Bob Johnson, who backed him up and partnered in the business, Ryan is now an owner-operator making a go of it on his own. His Motto: Just don't give up and just keep going.

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and to some degree i concur. When in college the community my parents lived in had six mills with living wage jobs, all based on the natural resources that surrounded us. Today none remain and its economic base is but a shadow of its former self. Those mills were not the nice "clean" industries the progressives felt should reflect the future. A good idea, however one needs to be mindful of what they wish for... and mindful that throwing out the baby with the bathwater may not be the wisest course of action.

In business, modernizing is driven by markets and innovation and you value your work force. In governmental policy, the value of existing industry is typically ignored and taxed, while incoming industry is "incentivized" with tax concessions of all sorts for the good of the future... perhaps. 40 years after the fact, those mills, their payrolls (and summer jobs for college students) have vanished to markets where they are welcomed.

As seems to occur with alarming yet predictable frequency (at least to some of us), poor policy decisions, based on ideology alone, can have unintended consequences.

One such example of policy myopia: in the 1970s the (in this case Oregon) legislature, in their infinite wisdom, changed the labor laws es-

LOG TRAILERS

sentially eliminating a slew of summer jobs for youth, and seriously reduced jobs available for high school aged youth by changing the rules, all in the belief it would create a better world. The unintended consequences of this "progressive" legislation left kids with nothing to do during most of the summers, also leaving exposure to a "work ethic" early in life to their late teens, when many of their life habits were established. The progressive mindset, however, failed to consider that possibility.

We see similar "wisdom" extolled virtue currently and promoted with vigor in touting the brilliance of knocking out dams, eliminating coal as an energy resource, eliminating all that "messy" industry, and placing rules, regulations and onerous fines for misdeeds that essentially kill what exists without ever asking HOW any of what they produce might be replaced BEFORE the tried and proven means are removed from the scene.

The reason many of the nouveau ideologies of today push a change with such urgency, because their overwhelming intolerance of the present they know could not stand up under serious review of what unintended consequences their scheme may bring.

There's a reason former House Speaker Pelosi wanted her Health Care program voted on before people read it, and why this administration is anxious to push "stimulus" programs, massive spending programs, unaccountable appointed czars in control of government programs, etc. The test is not for programs and policies that work, but policies that match their radical ideology, with the hope once they're adopted it will be more difficult to change or remove them.

The wealth of our nation is built from our own abundance of natural resources, and the creative industry of our citizenry, and our faith in a better tomorrow. The last time we had a generation being told opportunity and our best years were behind us, the ever agreeable Pres. Jimmy Carter was in office. Our current President reminds me a great deal of Pres. Carter.

For our democratic republic to work, we need to get off our collective keisters, stop looking for someone else to do the hard work, and actively participate in our government. Apathy is not an option. Without our participation this treasure in history can easily perish.

At the close of the Constitutional Convention, a woman asked Benjamin Franklin what type of government the Constitution was bringing into existence. Franklin replied, "A republic, if you can keep it."

# Things are improving, gradually

Several years ago at the AOL (Associated Oregon Loggers) Annual Meeting, immediately after the economy fell off the table and

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cratered in 2008, we heard a presentation from a knowledgeable east coast economist who got it right noting this economic cycle (the plummet of 2008 would not be a rapid drop followed by a rapid resurgence of business, but a "long, slow, gradual recovery."

That'd proven to be right on the money. His prediction that we'd see a housing recovery in 2011 missed the graph by a wide margin, but in fairness, no one had any idea the depth and breadth of damage from the financial housing markets toxicity, not only the damage wrought by the lunacy in housing markets, but wholesale abandonment of any business principles for so many of the players involved, from speculators in land, finance, insurance, developers and more.

Congress, that bastion of wisdom, humility, and myopic vision, played a major part in meddling with the markets and insisting that everyone should "have the right" to own their own home, whether they had the cash, experience, background or interest in actually taking ownership beyond grabbing for 'free' federal money. While charitably this came about with the best of intentions, it seems bereft of forethought had anyone bothered to consider the consequences if: 1) people couldn't pay their mortgage, 2) couldn't maintain the home, or 3) the housing market

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See "From the Stump"



# In the mirror: Our Own Worst Enemy

by Sherrie Bond

Isometimes hear comments on past articles I've written that are laced with frustration and tinted with discouragement. It's as if there lies ahead an unconquerable mountain standing between our everyday toil and what we perceive as an easier road to travel. To me it's sort of like the illusion of an oasis in a desert which is always just out of reach, unable to obtain.

I feel that way when I talk about log hauling with someone who isn't in the industry. Describing the hours spent, the mechanical problems that can and do arise, the lack of money to repair and replace parts routinely, instead of at the point of desperation is difficult to explain. When the conversation turns to how truckers are affording fuel as the cost shoots up each day, I am at a loss to explain why you keep going. A question that I hear and I am certain you do as well is, ...why don't you just quit?" Why don't we?

The first response is "... you can't just quit! There's money owed. There's a job to do. It's not something you can just turn your back on and walk away!" So what is the answer? What can you do? Sink further and further in debt? Take hauls that don't pay the bills? Be forced to work closer to home when your truck eventually gets to the point of being untrustworthy to get you back?

It's a worry. It's a problem. Its one of those things that keep you up all night, trying to figure out an answer and all that gets you, is a tired "gittyup" and a long day tomorrow.

What we can count on is fuel, parts, maintenance and operating costs aren't ever going down once the price rises so the only counterbalance you have is to earn more money for the job you do. How do we do that?

March 15th, I met with Congresswoman Jaime Herrera Beutler at her Vancouver office and laid before her the above scenario, but instead of asking her to solve the problem, my question revolved around the "old days" of logging road classifications and tariff guidelines set by the WSDOT. Prefederal deregulation. The question I posed was about anti-trust violation and if there is a way to establish a "base" formula that can be created as a guide when haulers are determining their fees?

I brought as an example a copy of the Logging Road Classification sheet used last in 1995; back in the day when a log hauler "ran the road", calculated the miles and road conditions for loads that would be weighed or scaled or if the hauling fees would be based on gross weight, less tare or where scales were not available, 95% of the net capacity. The forms were signed off by the logger, the hauler and a WUTC agent and filed.

The hauling fees currently being paid aren't too far from the 1995 calculations with a little fluff added here and there, out of conscience more than anything I suppose. Some loggers are throwing in a fuel surcharge as the "black gold" continues to reach unheard of prices, but not all. The word on the streets for the most part, however, is that there isn't enough money being paid to haul logs and allow maintenance of equipment, repairs or meet industry standards that keep being heaped on by bureaucrats who haven't ever seen a logging truck, let alone crossed west of the Mississippi!

Let me give you a "fer instance" of operating costs based on the 1995 scale for 200 gallons of diesel then (\$300) and now (\$869.80); gross load revenue for the day \$424.50 (then and now), 110 gallons burned and net revenue then \$259.50 versus net revenue now minus \$52.79. That's simply a fuel cost - no figures for tires, insurance, driver, parts, licenses/permits, equipment depreciation ...

The encouraging news is there may be the possibility of using regulated hauling rates on intrastate hauls as proposed in the Federal Trade Commission report of 1995, entitled "Disentangling Regulatory Policy:" There

is a strict policy in the regulation standards and while every state permits motor carriers to belong to rate bureaus, only about half of them grant

motor carriers antitrust immunity for

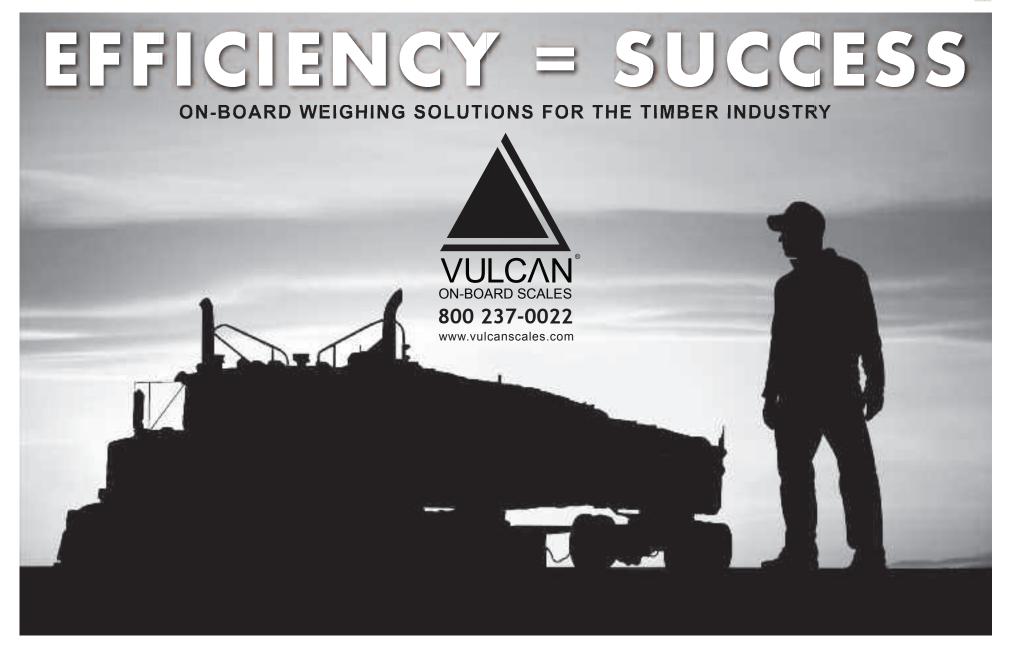
the bureaus' joint activities such as a rate making and scheduling. According to this document, forty-two states continue to regulate intrastate truckers and states frequently consider proposals to relax or to expand the extent to which truckers are regulated in their states. Regulation of intrastate shipments has a huge economic impact as two-thirds of the commodities shipped are intrastate.

Proponents argue that continued or expanded economic carrier regulation enhances and stabilizes the industry enhances and stabilizes the industry enhances are stabilized the industry enhances. while also preventing "rate cutters" from dragging down the living wage level.

Economic stability suggested above may be possible. We'll further investigate the options. Congresswoman Herrera Beutler is open to whatever information we can provide her about the states that are still working productively under the regulated intrastate guidelines with the hope Washington can be among that frater-

While I don't have a dog in this fight, I most certainly have your best interests at heart and will work toward a solution that may tip the scales in your favor for once.

While I'm doing that, I ask a favor of you ... take a look in the mirror and let's hope the guy you see lookin' back at you, is the one who will join ranks and help turn this truck around, not the one throwing up road blocks.



# GOIN' BROKE **TRUCKING** COLVILLE, WA

by Darin Burt

t the time when most kids Aare thinking about getting their first car, Ryan Johnson was already working on fixing up his first log truck.

"Ever since I was really small I've always loved trucks, especially log trucks. Anytime anybody asked me what I wanted to be, I said I wanted to drive log trucks," says the 23-year-old co-owner of Colville, Washington's Goin' Broke Truck-

Ryan got his CDL shortly after he turned 18 with the plan of going to work as a hired driver. But the reality was that nobody was willing to take a gamble on such a young kid or pay the high premiums that go along with insuring somebody his age. He settled for operating a log processor, but it was hard to see the trucks leaving the landing and

STILL ROLLING GB 00F1705235 88000GN RYAN JOHNSON IS A YOUNG OWNER-OPERATOR, but he knows that the key to keep from "going broke" is to "just don't give up and just keep going.

me being stuck in a machine.

Bob Johnson, Ryan's dad, has been employed by Boise Cascade as a log truck driver for the past thirty-five years. He'd always had a dream to have a truck of his own, but at the same time, didn't want to

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eq leave the security of his long-standing job. Ryan, on the other hand, was eager to become a log hauler, and so father and son formed a partnership.

Before Ryan even had his CDL, they had already purchased a 1984 GMC General and set Ryan up as

Ryan's first steady hauls were for Barry Beardslee Logging out of Kettle Falls. After than, he hauled for a number of area contractors, including Blanchard Logging, until the fall of 2011 when he found his latest steady gig with Marshall Forestry of Kettle Falls.

The General is still around as a spare truck, and Ryan's brother Ritchy will drive it part-time if there is a load or two to get on the weekend. Along the way, Ryan's also had a 1977 Peterbilt and even a '77 Pete self-loader that he tried out for six months or so, but not being much work for it, he threw on a turkey rack and hauled short logs. Ryan's current daily-driver is a 1999 Peterbilt 379 – which he purchased from Western Peterbilt in Liberty Lake, Washington equipped with a 550 e-model Cat engine, 13-speed transmission, 40,000-lb Eaton rear ends, Peterbilt Air-Leaf suspension and a 1984 Miller conventional log trailer.

"The e-model Cat pulls good and is an all-around good motor. About the only thing I would change on my truck is to have an 18-speed, and different suspension and rear ends – I'd like to have 46,000 pound Rockwells with double lockers and Hendrickson extended leaf suspension. There are a lot of rough roads and steep ground and mud and snow over here. All the old timers and my dad have always told me that the spring-over is the allaround best suspension for logging - it rides good loaded and it gets around a lot better than other types of suspensions."

Ryan may be a fairly new owneroperator, but growing up around the industry, he didn't have much of a learning curve when it came time to go ahead with the job.

"Even as a kid, I rode with my dad as much as I could during the summers, paid attention to him and listened to what he had to say. I definitely have a lot of respect for him because he's been doing it so long and knows what he's doing," he says.

"When I first started out, he made sure that he went with me the first time I went over Sherman Pass and showed me what gear to come down in and what I should and shouldn't do. He's always just a phone call away and is pretty good at explaining how to do things.

One thing for certain is that Ryan isn't lacking enthusiasm. One of the benefits of being a young driver, he says, is the ability to, "Go, go, go."

"I'll be around as long as there are logs to haul," he says.

Looking down the road, Ryan says he'd like to keep his business to no more than two trucks with the possibility of it being he and his brother at the wheels. "I don't want to hire anybody else except for family members," he says. "It's nice to know who's driving your truck and being able to trust them." Ryan plans to have his truck paid off this spring and the next big step is building a shop for it. Most of the repairs he handles himself, with

the help of family members, but on occasion, he'll take work to Gopher's Diesel Repair in Colville.

Ryan's mom Betty takes care of the company bookwork. His wife KaLelia lends a hand with the repairs, maintenance and truck cleaning; in fact Ryan says she's a pretty good electrician. "She fixes my tail lights. Whenever I get frustrated and walk away, by the time I come back, she's got 'em fixed because she's patient and figures it out pretty quickly."

There have been a few bumps along the way already, such as a recent engine rebuild, but Ryan has been smart and not let any unexpected hiccups put his business at risk.

"I just don't give up and just keep going," he says.

"There are a lot of trucks that you used to see running all the time, but since the fuel prices shot up, those guys have given up and aren't in it any longer. Really, all that did was open up more work for guys like me who enjoy what they're doing and don't want to give up just yet. I'm definitely one of the small guys and I'm still rolling.'

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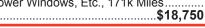




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**2008 KENWORTH T800,** ISX 500 HP, Jakes, 13-Spd RTLO16913A, 13,200 Front, 40k Rears, 3:70 Ratio, 8 Bag Air Susp., 213" W.B., All Alum. Wheels, Air Slide 5th Wheel, Etc., 350k Miles......

.....\$87,500



**2006 Peterbilt 357,** C15 550 HP, Jakes & Brake Saver Retarder, 18-Spd RTLO22918B, 22k Front, 46k 2-Spd Rears, 4:11/5:61 Ratio, Air Trac Susp., 200" W.B., All Alum. Wheels, Lowboy Ramps, Storage Boxes, Cab Guard, Beacon Lights, Etc., 189k Miles ...\$107,500





**2001 WESTERN STAR 4964FX,** ISX 565 HP, Jakes, 18-Spd RTLO18918B, 14,600 Front, 46k Rears, 4:30 Ratio, Dual Diff Lockers, Hendrickson HN Susp., 4th Axle, 17' Dump Body, Pup Equip., Power Windows, Etc., 400k Miles, Engine Overhaul \$57,500



RITCHY JOHNSON (Ryan's brother) drives part time for Goin' Broke when there are logs to haul on the weekends. Ritchy's kids Natalee and Nathan have also caught the trucking bug.



# **APRIL 2012**

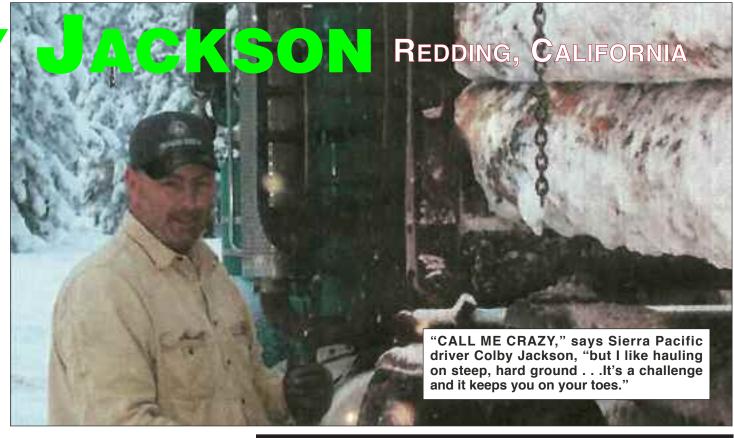
by Darin Burt

**66** As a kid, growing up over on the coast, we lived over by Ukiah, and Schuster Enterprises was a big logger and trucker, and they had a whole string of Mack Superliners. One of my earliest memories was seeing one HUGE tree on all five of the trucks," says driver Colby Jackson. "It was always I back of my head that I wanted to be

Jackson, 42, is now sixth in seniority among the company drivers in Sierra Pacific Industries' Anderson, California Division. He's been hauling logs for them 12 years, and has been trucking a total of 25.

"I wouldn't do it, if I didn't really enjoy working in the woods," he says. "Not many people have the chance to get out and see what we do and do what we do."

Jackson started out in the woods, working as a chaser on the landing, and as a mechanic in the shop, turning wrenches. "I was working for Blue Ridge Forest Management here in Redding; they taught me to drive truck and I just kind of fell into it and whenever they needed a water truck or chip truck driver or something I would go out and do



that," Jackson says. "I ended up driving lowbed after the driver left, and when we weren't using it as a lowbed, we had a hayrack trailer we'd put on it."

Jackson's real driving lesson came on the lowbed, moving heavy logging equipment such as shovels,

> (Continued on Page 11) See "Colby Jackson"

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1994 F800, 8.3 Cummins, 10 spd Fuller. 40 145 rears Parting Out





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### Colby Jackson

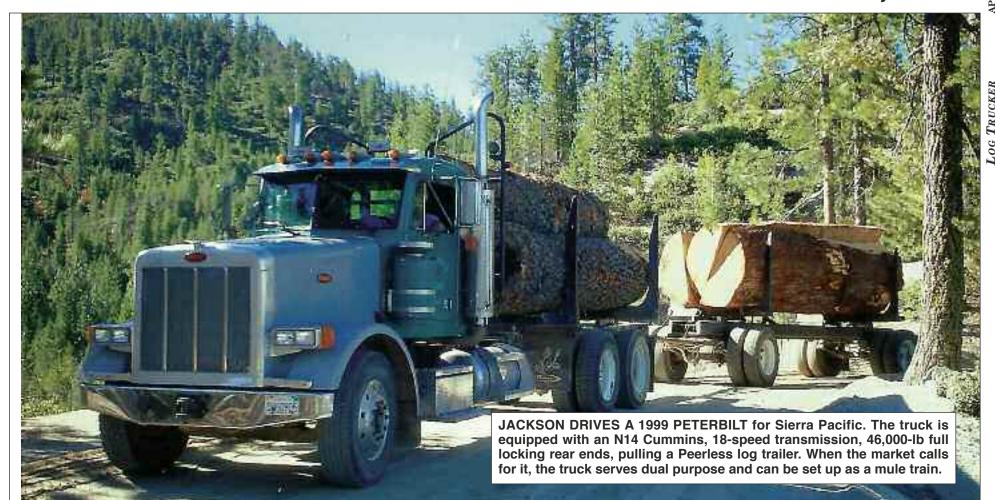
(Continued from Page 10)

delimbers and chippers, in the woods and on the highway. "That was a sudden learning curve. We had a good truck- A Kenworth T600 - with big Cat power and a super Jake brake and retarder so it was an easy truck to learn to drive on," he says. "You just have to take your time, make sure everything is tied down and make sure you don't get an over-height ticket . . . or worse, take out the overpass."

Although, he liked the challenges of his job, one thing Jackson realized was that working for a gypo logger, with no health insurance or benefits, wasn't exactly the best way

to take care of his wife and kids. 11 Working as a hired driver for Sierra Pacific, on the other hand, provides him with a steady job, a predictable

> (Continued on Page 12)  $^{\circ}$  e "Colby Jackson"  $^{\circ}$ See "Colby Jackson"







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### 12 Colby Jackson

(Continued from Page 11)

hourly wage and a good benefit package. He likes working on an hourly basis, and says, in his opinion, that's how it should be everywhere

"They ought to outlaw letting a guy work on percentage or by the mile," he says. "You're just looking for somebody to tear up the truck, kill themselves and/or somebody else"

kill themselves and/or somebody else."

The trucks from Sierra Pacific Industries' Anderson Division haul logs all over northern California's Siskiyou, Shasta, Tehama, Lassen, Trinity and Humboldt Counties. Jackson's favorite hauls are over on "the Westside," on the west side of Interstate-5 in the Trinity and Humboldt area.

"Call me crazy and silly, but it's steep, hard ground and it it's hard on trucks. It's a challenge and it keeps you on your toes There's one road over there with a half-mile long 30 percent grade," he says.

If he had his druthers, Jackson would also rather pull a mule train than a conventional long logger. "It's just different. It's a little slower pace and you've got to pay more attention to what you're doing," he says. "People say you're doing twice the work for the same pay, but you've got to throw just as many wrappers."

Log hauling in this part of the

country is relatively steady, although Jackson jokes that, "Being that this is California, we're not allowed to work, period." Typically, there's a spring thaw break up period where trucks are not allowed to run on soft, muddy roads.

Hired drivers with Sierra Pacific are expected to haul right up to a legal load – nothing more. Their responsibility with the trucks – other than being a safe, conscientious operator - is little more than filling out a report detailing any problems for the mechanics to check out and hang it on a clipboard at the end of the day. Jackson goes a step further, taking special pride in his "office."

"A truck doesn't have to be all shiny and look like a show truck, but I'm a firm believer that if you have a clean truck when you roll across the scales, the inspectors are going to be more likely to just let you go," he says.

And what would Jackson pass along about what others should look for in a good hired driver? "Don't hire me, that's for sure . . .that's why I've never been asked to become management," he jokes.

"The main thing I'd tell (new drivers) is to just do what they're told, do it and go home. There are guys who will run their truck until you feel sorry for that old truck, but that doesn't get them any farther ahead at the end of the day. Just keep it steady as you go."

 $L_T$ 



THE JACKSON FOUR - Colby, Lori, Conner and Mason.

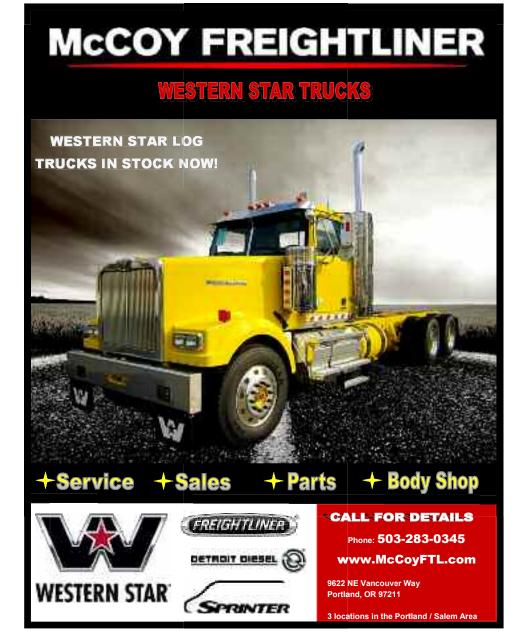


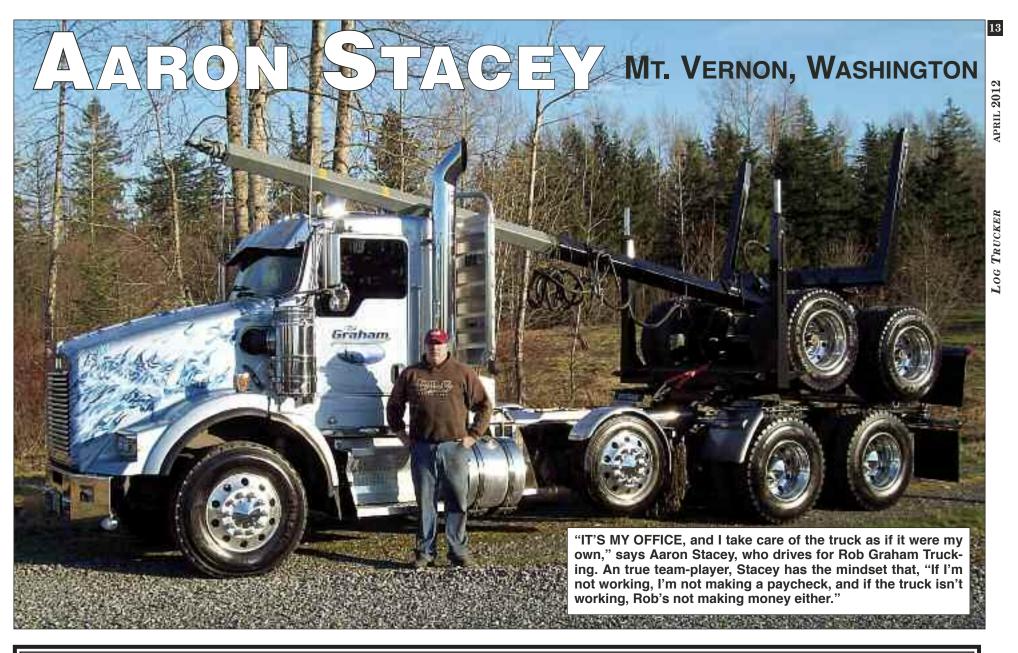
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14 by Darin Burt

With its gleaming chrome, polished aluminum wheels and dancing flame graphics, Rob Graham's steel blue T800 is one of the sweetest log trucks on the road. And don't think for the minute that driver Aaron Stacey takes it for granted.

"Nowadays, a new truck costs a guy over \$200,000. That's a big investment to trust a person with," says Stacey. "I take care of the truck
I drive as if it were my own and
want it to stay in good working order. It's my office . . . the appearance of the truck reflects on the company."

Stacey, 35, has been driving since he was 20 years old. Thirteen of those years have been spent hauling logs. The last three years, Stacey has been a hired driver with Rob Graham Trucking, out of Bellingham, Washington. It's a return to where he started out; Rob took Stacey under his wing and gave him one of first log trucking job even though he had little experience driving in the woods.

Stacey's vey first log hauling job was for Hamilton Bros., for whom his brother worked as a yarder operator. He knew little about trucking other than having been around farm trucks and riding with his dad who drove a milk tanker. Stacey's first log truck was a 1981 Kenworth. "I rode with one of their experienced drivers for about a week, and then

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they just threw me in the truck and said, 'Stay on the road, and remember your bunk pin and compen-

After Hamilton Bros. got out of logging, Stacey moved on to operating a lowbed for Mike Hawkins. He also did some flatbed work, and while he has all the respect in the

world for guys running on the highway, being gone from his family for extended periods of time just wasn't

Ironically, Stacey got the staring roll, with Graham driving one of his trucks through a parade in a commercial for the Deming Log Show.

Graham now has nearly a dozen trucks, but back then there was just a couple, and when one of the drivers got injured, Stacey had to step up and pull a pup trailer. "I hadn't even been hauling logs for a

> (Continued on Page 16) See "Aaron Stacey"





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2006 Pete 378 4 axle Tractor, Cummins ISX475, 13 speed, 244" Wheelbase, 507,000 miles metered

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- Wheelbase: 266'
- Engine: DD15 560HP w/ 1850 lb-ft
- Transmission: RTLO-18918B
- Front Axle: 14,700 lb
- Rear Axle: 46,000 lb w/double lockers
- Suspension: TufTrac 46,000 lb
- Lift Axle: Hendrickson 13,200 lb
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# WESTERN STAR GLIDER KIT Log Trucks



- Model: 2012 4900FA
- Wheelbase: 270"
- Engine: Reliabilt S60, 560HP, 1850 lb-ft
- Trans: Factory Rebuilt RTLO-18918B
- Front Axle: 14,700 lb
- Rear Axle: 46,000 lb, 4:56, w/dbl lockers
- Suspension: TufTrac 46,000 lb
- Lift Axle: Hendrickson 13,200 lb
- Cab: Premium Interior

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g year, so I learned really quick,"

### From the Stump

(Continued from Page 4)

value went down in value rather than up... duh.

Lots of hands were involved congressionally, and the few who wanted to bring this train wreck under some semblance of control were shouted down by the many who stood to, and did, profit nicely... policy be damned. The national media's again abandoned its role of skepticism of all sides to the more 'enlightened' role of picking who were good guys and bad guys, rather than noting the follies and failures embedded in the "get something for nothing," and "get rich quick" ideology evident throughout this fiasco from at least a decade or two prior. There are many fingerprints on this mess.

Jumping forward to 2012 the hangover in the housing market is the number of homes, properties, projects, developments either in or near foreclosure. UNTIL they are cleared up, and their value in the market stabilized, the hangover will carry on as it has. Regardless of intention, as long as those properties are left in the position of limbo, rather than being allowed to find their true value in the market, the housing crunch will continue on because (for example) if the property isn't allowed to meet and find its market level, lenders, borrowers, builders, etc.

Many in congress, this administration in particular, would like for this bit of reality where real people lose homes they cannot afford now, and likely were unable to afford even prior to the meltdown, to go away with time. Thus letting reality come to pass, people who made

brome!

Stacey says.

The truck Stacey drives for Graham is a 2006 Kenworth with a 475 Cat motor, 18-speed transmission,

poor decisions for whatever reason, losing those homes, banks taking the loss in values, declaring their real value as the market will pay, and putting them back into the market and clearing the inventory, actually serves the lesson that makes capitalism work: invest wisely and prudently you profit, invest foolishly and recklessly, you

Doing otherwise, as we continue to see with the meddling of congress, merely prolongs the pain.

Thus in this political year, the incumbents want to take credit for this gradual improvement we're seeing in business, even though it is still pretty tentative. The truth of the matter, however is this: the business engine that is American enterprise is resilient, strong, and is in the midst of recovery because of its own strength and drive.

Not only did Congress, and in particular THIS anti-business administration, have NOTHING to do with the current recovery, they've done their absolute inept best to derail it through their asinine blind dedication to rules, regulations, excessive growth of government, and general ineptitude.

The hope in the nearing election is in our younger generation finally realizing the government intervention and interference does not represent their hope for a better future, but a looming anchor, and vacuum that's swallowing opportunity for a better future through creativity, in addition to passing a massive debt to their heads as well (How is this a benefit?).

There is no such thing as spending yourself to prosperity, not in logging, not in government, not in life, just as their is no such thing as a free lunch.

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46,000-lb rears with a single locker, Vulcan scales, lift axle, wet kit, aluminum wheels and Pedersen Bros. bunks and trailer. The truck is set up with a quick-change so that it can also pull side dump, as it did recently hauling rip-rap for the ARMY Corp of Engineers. Even with the wet kit, the lightweight on the truck is 27,000. Most of the time, a Pederson pup trailer (weighing 5,000-lbs) tags along.

"As a quick-change log truck, you couldn't ask for it to be set up any better," Stacey says. "It's one of the most comfortable log trucks I've driven. It has air-ride, a drop axle with a 12-foot spread and it gets around really well."

Stacey has been around the trucking industry long enough that he has a good handle on operating costs. He understands that in order for the business to make a profit. the truck has to produce and make its numbers - that means everything from preventative maintenance and striving for a clean driving record to being proactive and going after the extra load (when time allows, of course).

"There are a lot of guys out there who like to cowboy their truck and they're usually the ones complaining about the fuel prices and maintenance costs. If you want to drive a nice truck, you have to be responsible for your actions in the truck," Stacey says

"A good hired driver is one who isn't there just to collect a paycheck," he adds. "One of the first things that Rob told me when I was starting out is that if your truck is broke you don't work. It sunk in that if I'm not working, I'm not making a paycheck, and if the truck isn't working, Rob's not making a paycheck either.'

The handwritten note tucked in with Stacey's Christmas bonus, showed that his efforts were much appreciated by his boss. It read simply: "Thanks for looking out for the company."





2004 KW T-800, Cat C-15 475hp., Jake, 18 18,000# Front, 46,000# Rears on Hend Beam, Lockers, Pusher Axle, 16' Box with Trailer Hook up. Stk.# 3794



2005 KW T-800, Cummins ISX, Jake,13spd.,14.6 Front, 40,000# Rears on Chalmers, Pusher Axle, 16' Dump Box. Rear Hitch, Stk# 4519



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# **OPTIMISM AND INNOVATION**

### LANE COUNTY FAIRGROUNDS **EUGENE, OREGON**

by Mike Crouse

The 74th Oregon Logging Conference (OLC) greeted visitors with sunny skies, moderate temperatures, and a prevailing mood of cautious optimism apparent amongst vendors, programs, and participants. While the relative size of the conference was similar to the past few years, the prevailing attitude was upbeat, with some innovative products being presented for the first time, recognizing again the OLC's position as the premier logging conference and equipment display in the western United States.

The opening session was packed (conference fees cover the morning breakfasts), and after the preliminaries, this year's president, Ken Wienke, introduced the key note speaker William (Bill) Springer, Vice President, Diversified Products Division of Caterpillar, Inc.

Springer's speech reflected the theme of this year's conference, "The World Needs Our Wood," but strongly reflected the positive tone seen throughout the conference: the positive signs of an economic resurgence. (This view mirrors much of what we've heard from three other economists we've heard this past year.) Following specifics towards Cat's corporate position overall, Springer noted addressed the economic outlook saying, "...we think the stars are aligning, which bodes well for the future for years to come.

"First, there is a huge influx of new money coming into the world's economy. In fact, the flow of new money coming into the world from central banks, and in turn lending institutions, is the highest it has ever been since WWII. Of the 12 countries we track closely, nine have real growth in money supply, with the US leading the charge



**KEYNOTE SPEAKER BILL SPRINGER,** VP Diversified Products Div. of Caterpillar

with real money growth in the last year of over 16%. In fact in the last six months, US money supply has increased at a rate of 20%; in the Euro zone, bank liquidity in Europe grew at a whopping 40%; and even in China, where they slowed their economy down by restricting the money supply, they saw some quantitative easing in the last quarter 2012, indicating they will likely move back into a growth mode soon. For the first time in a long time, all of the major central banks in the world seem to be on the same page relative to this issue. That is why we think the global acono. this issue. That is why we think the global economy is getting a "second" wind.

'Second, companies are beginning to invest in capital equipment again. One example is what we are seeing with equipment fleets around the world... And, what we are now seeing is a small increase in industrial and consumer confidence to start to replace these aging assets. This emerging replacement cycle is driving more orders on plants, especially in developed countries like the US, Germany, and France. This is beginning to impact employment numbers and even though it is slow, higher employment levels will put people back into the housing market, and that is critical in the US. I will get more into that later.

'Third, interest rates and inflation remain low, and we think that will continue well into the future. In fact, in North America short term interest rates are below 1960 levels. And, from interest rate highs in 2007/8, interest rates in the

> (Continued on Page 18) See "Optimism & Innovation"

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### 18 Optimism & Innovation

(Continued from Page 17)

developing markets have been declining, and the major countries that can impact this are also managing their inflation at very manageable levels. As long as this kind fiscal policy is maintained, we are confident interest rates will remain low, and this will eventually have a big impact on US housing as more people return to work and consumer confidence grows.

"Fourth, we feel the world economies are growing at rates even higher than we felt six months ago. In 2012, the world's GDP will grow from 2.8% in 2011 to 3.3% this year, and we believe there might be an upside to that, mainly on the back of stronger growth in the US, and possibly a stronger recovery in Europe the last half 2012."

Springer voiced the same optimism the U.S. economy and markets saying, "All good news. We had growth of 1.8% in 2011, and we see 3.1% in 2012. We see US construction beginning to come to life again, and we even see turnaround starting with housing. Commercial properties are already growing and you can see that in rental properties and new apartment buildings. And we see new housing starts growing to 700,000 in 2012, up from 650,000 a year ago. Even in the last quarter of 2011, we saw the run rate for housing that would put starts at 680,000 in 2012." He added, "Another reason we see housing beginning to take off is that employment levels are recovering. And while they are still high, it is our expectation that more and more people will be getting back to work, and as people get more confidence in a more stable economy, they will begin to want to invest in housing again, and that will further drive employment. If this projection comes to fruition, there will no doubt be a positive impact on the logging industry.'

There are potential clouds with the greatest uncertainty at the hands of government, hinted Springer saying "...there are global uncertainties and potentially stupid policy makers, that could derail what we believe is a realistic outlook. These are just a few of our concerns, with probably the one that concerns us the most being trade policy protectionism."

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"But China will still be the big gorilla in this part of the world for the foreseeable future," Springer said. "With GDP for 2012 forecast to be near 8%, it is hardly evidence of a major slowdown. This will continue to drive the need for lumber, as well as softwood fiber since they have limited domestic demand. The thing we have to watch for closely in China is housing, since it represents 25% of their GDP. Any disruption is that could be a problem, but right now we don't see that being the case, especially with inflation expected to fall from 5.5% to three (3%) percent.

"And, looking long term at China, this is what is on the horizon. Specifically, you can see what they are doing: Lots of roads, lots of airports, lots of growth. But, with plans to build 35M homes in the next five years, if those homes move to more lumber structures, the demand for lumber could be huge."

### **New technology**

The always-popular "What's new in logging" panel led off with Michelin field engineer, Bob Kimble, outlining six factors that can make a considerable difference in operation costs to trucking fleets: low air pressure, high air pressure, missing valve caps, dual (tire) mismatch, dual mismatched heights, and irregular wear.

Shawn Hagen, with Pierce Pacific Mfg. introduced their new Grapple Processor (GP), which he explained is, "...designed to gain utility and productivity from a single machine: It loads, shovels like a grapple, delimbs and measures like a processor." It received a lot of attention at the show.

Husqvarna's Cary Sheperd presented "Chain saw technology applied to logging," on some innovations on this generation of Husqvarna chain saws, particularly in their emissions technology X-Torq(r) engine, their auto-tune feature, and

the Rev-Boost that's part of that feature.

Keith Hicks, from Caterpillar, outlined the emerging technologies from Cat, touting their "...purpose built products for this industry," and their ACERT engine technology, integrated with other innovations, and particularly in their Cat 568 shovel logger. "WE increased the horse power on the 568," Hicks said. "More horse power (12%) using less fuel (5%)."

Another product receiving lots of comment was Tigercat's 880 shovel logger, being sold locally through Triad Equipment, both for it's strengths in engineering, performance, and a very frugal use of fuel.

There was a new, and very innovative tower displayed at this year's show: Koller 721 remote control tower. We've heard of remote control towers for over a decade, but this is the first we've actually seen, designed to be operated with a twoman crew. It's a build strong, comes with a slew of options, including a Koller designed remote control con-



PIERCE PACIFIC'S GP (Grapple Processor) was introduced at this year's OLC.



KOLLER NORTH AMERICA introduced their remote control 602 yarder designed for two-man operation at this year's OLC, which has a range of options available.

trol motorized carriage (though most carriages can be modified to work with this technology, . We look forward to seeing it operating in the real world environment of the Pacific Northwest in the next few months.

The conference also provided several class room and "hands on" seminars as has been the practice the past decade, enhancing professional skills, and bringing some of the industries most capable hands to the conference to share their expertise.

In all the 74th edition of the Oregon Logging Conference was very upbeat in approaching the coming few years, and cautiously optimistic in preparing for the next upbeat cycle in our business.

Kudos on another great job by the conference manager and the board of directors.





### **Cummins to have 2014**compliant engines in service by 2013

Cummins Inc. says it will be ready to ship its full line-up 2014compliant heavy-duty diesel and natural gas engines a full year

ahead of deadline, and they'll feature improved reliability and fuel economy.

Cummins announced at the Mid-America Trucking Show yesterday that the engines will deliver up to 2% fuel economy improvement over today's products and will use the same proven high-pressure common  ${\tt rail\ fuel\ systems,\ VGT\ Turbocharger}$ and fully integrated electronics for improved combustion efficiency, performance and reliability.

Base engine improvements reduce the parasitic load on the engine through high-efficiency water, fuel and lube pump systems. Cummins engines will meet the 2014 fuel efficiency and greenhouse gas standards beginning in January 2013.

"We met the EPA 2010 standard on time, and our engines have earned their industry-leading reputation for great reliability and fuel economy. Our product development teams are delivering even better 19 products where it counts -- to our customers -- and our engines are meeting the 2014 fuel-efficiency and GHG standards a full year early," said Rich Freeland, Cummins Vice \$ President and President of Engine Business.

Cummins will build on the success of its EPA 2010 MidRange and Heavy-Duty products with the same capable base engines and emissions architecture for 2013. All commercial vehicle diesel engines feature the Cummins Emission Solutions EcoFit Ultra-Low Emissions ex-

> See "LT News" (Continued on Page 20)

# TRUCK PART

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RT-7608LL 2,750	FRO-16210B,C .3,150	RTO-167133,200	RTLO-166183,000
RTX-14908LL3,250	RTO-16710C 2,950	RTO-169133,500	RTLO-167183,750
RTX-14609B2,150	RTO-125132,100	RTO-189133,650	RTLO-189184,150
RTX-16709B3,100	RTO-146132,150	RTO-147152,750	RTLO-209184,625

- MACK-	
<b>E6-300</b> , Good Runner	\$4,250
E7-400, Mack Brake	
<b>E7-454</b> , Elect	7,750
<b>E7-460</b> , 2001 Model	
- DETROIT-	
6-71T Inline	\$4,250
6V-92TA Silver, Used	4,500
6V-92TA Silver, Rebuilt	10,000
Series 60 12.7 DDEC II	5,200
Series 60 12.7 DDEC III	6,500
Series 60 12.7 DDEC IV	
Series 60 12.7 D-III, Rebuilt	
Series 60 12.7 EGR7,00	

- CUMMINS -	
ISX EGR 535-2005	\$12,000
ISM 420, w/ Jake	8,750
Big Cam III 400, Rebuilt/ Exch	9,750
Big Cam II 400, Rebuilt/ Exch	8,500
N-14 Celect+ 460-525 Exch	7,750
N-14 Celect 460, w/ Jake	7,500
M-11 Celect 370, w/ Jake	5,750
Big Cam III 350, w/ Jake	4,750
8.3 210 HP	4,750
5.9 6-Cyl., Super Shape	3,750
NTC 335, w/ Jake	2,850

_	
	- CAT -
0	3208N 210 HP\$3,500
0	<b>3406B 400,</b> w/ Jake <b>6,000</b>
0	<b>3406B 425,</b> Rebuilt <b>12,500</b>
0	<b>3406B 425,</b> Used
0	<b>3406E 435,</b> w/ Jake, Used <b>. 6,750</b>
	<b>3406E 475,</b> w/ Jake, Used <b>8,500</b>
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0	<b>C-15 475,</b> 2006 Model
0	C-13 Accert 430, 200610,000
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0	VD-12.465, 2006 \$7.500

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### (Continued from Page 19)

n haust aftertreatment system, integrating a Diesel Particulate Filter and Selective Catalytic Reduction. On-Board Diagnostics, proven on hundreds of thousands of engines since 2007, will be extended across the entire lineup.

In addition to the broad diesel lineup from the ISB6.7 to the ISX15, Cummins will continue to offer the Cummins Westport ISL G, the topselling natural gas engine, and it will introduce the Cummins Westport ISX12 G into full production in 2013. Cummins Westport is a joint venture between Cummins Inc. and Westport Innovations.

### Well spoken . . .

"Being responsible sometimes means pissing people off."

- General Colin Powell

### Safety groups go to court over new HOS rule

The federal rule for truck driver hours of service still fails to make needed improvements regarding tired truckers and should be subjected to judicial review, according to Advocates for Highway and Auto Safety, Public Citizen, the Truck Safety Coalition and two truck drivers who filed a lawsuit challenging the new rule.

In the lawsuit, filed with the U.S. Court of Appeals for the District of Columbia Circuit, the parties seek judicial review of the final HOS rule issued on Dec. 16, 2011, by the Federal Motor Carrier Safety Administration. The groups are challenging the fact that the agency's final rule failed to reduce the 11-hour limit on consecutive driving hours to 10 hours, despite the agency's statement in the proposed rule that "the 10-hour rule is currently FMCSA's currently preferred option" because it would be most effective in reducing driver fatigue. Although the agency had no data to support its adoption of the longer 11-hour limit in 2004, the agency decided to stand by it, say the groups.

The new final rule also fails to eliminate the 34-hour restart provision, which the groups say encourages cumulative fatigue and allows drivers to exceed weekly driving and work limits. The lawsuit says changes included in the December 2011 final rule do not prevent the most fatigued drivers, those who work on a schedule of 70 hours of driving in eight days, from continually using the 34-hour restart every week or being required to do so by their trucking company.

The safety groups also are challenging a new definition of off-duty driving that would not require the entire 10-hour rest period to be spent in the sleeper cab, but allow up to two hours of it to be taken sitting in the passenger seat.

The American Trucking Associations announced that it is suing over the rules, as well. ATA said the agency overstated the safety benefits of the new rule, and that the costs outweigh the claimed benefits.

### **Diesel exhaust pollution** found to be 'Negligible'

Contrary to what the scientific community expected, the exhaust fumes from gasoline vehicles are a bigger polluter than diesel exhaust when it comes to a specific type of pollution, according to a new study.

Gasoline-powered vehicles contribute more to the production of secondary organic aerosols, or SOA, say scientists from the Cooperative Institute for Research in Environmental Sciences (CIRES), NOAA's Earth System Research Laboratory (ESRL) and other colleagues.

SOAs are tiny particles that are formed in air and make up typically 40-60% of the aerosol mass in urban environments. Fine-particle pollution can cause human health effects, such as heart or respiratory problems.

Due to the harmful nature of these particles and the fact that they can also impact the climate and can reduce visibility, scientists want to understand how they form, explains CIRES research scientist Roya Bahreini, who led the study and also works at NOAA's ESRL

Researchers had already established that SOAs could be formed from gases released by gasoline engines, diesel engines, and natural sources, but they had not determined which of these sources were the most important, she said.

In Los Angeles, the scientists made three weekday and three weekend flights with the NOAA P3 research aircraft, which hosted an arsenal of instruments designed to measure different aspects of air pollution.

Because diesel trucks are used

(Continued on Page 21) See "LT News"

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According to NHTSA, the pump- 21

to-rail high-pressure fuel line sup-

port system used on these engines is

and a fuel leak.

(Continued from Page 20)

in this location were gasoline and

diesel fumes, the study's result

pointed directly to gasoline as the

work. As a result of other repairs,

the line supports may loosen, potentially leading to fuel line cracking the line supports may loosen, poten-

Possible fuel leaks could create a road hazard, increasing the risk of a crash. Also, a fuel leak in the presence of an ignition source can result in a fire, NHTSA says in the recall notice. On Feb. 27, 2012, Daimler Trucks

North America filed a Defect Information Report with NHTSA and Transport Canada, alerting those agencies to the problem. DTNA is now implementing a proactive and voluntary safety campaign.

"Dealers, distributors and customers will be notified shortly," says DTNA spokesperson Amy Sills. "Inspection of the HPFL support system and replacement -- if required -will be performed at authorized Detroit Diesel repair facilities."

Sills says the campaign involves approximately 110,411 Freightliner, Sterling and Western Star vehicles manufactured between January 20, 2006 and February 20, 2012 with Detroit DD13 and DD15 and DD16 engines. An additional 428 Detroit DD13 and DD15 and 16 engines sold to other vehicle manufacturers are included in the campaign. Company officials estimate that less than 1% of this vehicle and engine population is affected by the reported defect. There have been no related accidents or injuries, DTNA says.

NHTSA Recall Campaign Details ID Campaign number: 12V074000

Vehicles Involved:

Freightliner 114SD, 2012-2013 Freightliner Business Class M2, 2006-2013

Freightliner Cascadia, 2006-2013 Freightliner Century, 2006-2013 Freightliner Columbia, 2006-2013 Freightliner Coronado, 2006-2013 Sterling 9500, 2006-2013 Western Star 4700, 2012-2013 Western Star 4900, 2006-2013 Western Star 6900, 2006-2013

The safety recall is expected to begin in March 2012. Owners may

> (Continued on Page 22) See "LT News"



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Air Quality Programs, the Califor-

nia Air Resources Board and The

soot (particulate matter) and NOx, thanks to strict EPA regulations. The study was funded by the National Oceanic and Atmospheric Administration's Climate Change and

# "The contribution of diesel to SOA is almost negligible," Bahreini said.

### "Even being conservative, we could less during weekends, while the use deduce from our results that the of gasoline vehicles remained nearly maximum upper limit of contribuconstant throughout the week, the tion to SOA would be 20%.'

team expected that the weekend lev-That leaves gasoline contributing els of SOAs would take a dive from their weekday levels. But that was not what they found. Instead the levels of the SOA particles remained relatively unchanged from their weekday levels. Because the scientists knew that the only two sources for SOA production

key source.

And, of course, today's diesel en-

the other 80% or more of the SOA, Bahreini said. The finding was published online March 1 in Geophysical Research Letters. "While diesel engines emit other pollutants such as soot and nitrogen oxides, for organic aerosol pollution they are not the primary culprit," Bahreini said.

gines put out far smaller amounts of

### **DTNA** recalls trucks for fuel system problems

National Science Foundation

The National Highway Traffic Safety Administration has issued a recall notice on up to 110,000 trucks equipped with Detroit Diesel DD13, DD15 and DD16 engines manufactured from January 20, 2006, through February 20, 2012.

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### (Continued from Page 21)

ontact DTNA at 1-800-547-0712, referencing DTNA recall campaign # 12C-2.

### **Kenworth launches World Best trucks website**

ay launched an impressive and user-friendly new website (www.kenworth.com ) that features The World's Best® trucks.

provements to the new, informative and easy-to-use Kenworth website,' said Reid Nabarrete, Kenworth assistant general manager for marketing and sales. "Kenworth trucks, PĂCCAR MX engine, Kenworth NavPlus®, Kenworth dealers, parts and services information, Kenworth news and more -- it's all there to assist customers to learn more about Kenworth or to locate their nearest Kenworth dealer."

The comprehensive Kenworth website offers major sections on Trucks, Dealers, Parts & Services, and News. The Trucks section offers useful information on the full family of quality Kenworth heavy duty and medium duty trucks that serve a wide range of customer applications.

These Kenworth trucks include the Class 8 C500, T660, T680, T700, T800 and W900; the T440 and T470 with gross vehicle weight (GVW) rating ranging from 33,000 lbs. to 68,000 lbs.; the new K270 Class 6 and K370 Class 7 cabovers; and the T170 Class 5, T270 Class 6 and T370 Class 7 conventionals. Downloadable brochures are available from the website.

The new, aerodynamic Kenworth T680 -- which offers superior fuel efficiency, performance and comfort -is highlighted with an informative 'Making of the Kenworth T680' video showing the T680 in action. a behind-the-scenes look at its development, and customer comments, along with more details about Kenworth's most aerodynamic truck ev-

Learn more about the 12.9-liter PACCAR MX with excellent fuel efficiency, high reliability and durability, lightweight design, and low cost of ownership. Explore the industryleading Kenworth NavPlus® system, a multi-function communication system which includes handsfree cell phone calls via Bluetooth connections and voice commands. Interested in contacting a Kenworth dealer? There is an easy-to-use dealer contact form.

There are also convenient links to Kenworth's merchandising

www.ShopKenworth.com), Facebook and Twitter sites, along with links to the PACCAR, PACCAR Engines, PACCAR Global Sales, PAC-CAR Financial, PacLease, Kenworth Mexicana, Kenworth Australia, and DAF websites.

### **Peterbilt makes stability** control standard feature

A key safety system that provides vehicles with additional stability and traction - the Bendix® ESP® (Electronic Stability Program) full-stability system with Automatic Traction Control (ATC) becomes standard in May 2012 on the majority of Peterbilt Motors Company's heavy-duty trucks and tractors, including the newly announced 579, the company announced during the Mid-America Trucking Show in Louisville, Ky.

"Stability control has long been an option for our product lineup and we are now advancing it to a standard feature due to customer demand and our continuing focus on serving the industry by offering vehicles with uncompromising performance, reliability, efficiency and safetv'

The Bendix ESP full stability system works in conjunction with Antilock Braking Systems (ABS) to maintain vehicle stability and help mitigate rollovers, jackknifing and loss-of-control situations by selectively applying brakes when excessive wheel slip or a critical stability threshold is compromised.

'Stability control has long been an option for our product lineup and we are now advancing it to a standard feature due to customer demand and our continuing focus on serving the industry by offering vehicles with uncompromising performance, reliability, efficiency and safety," said Bill Kozek, Peterbilt General Manager and PACCAR Vice President.

The system is ideally suited for loads with a high center of gravity, such as mixer, dump and tanker applications, and helps improve safe operation across all vocations and industry segments.

Landon Sproull, Peterbilt's Chief Engineer, explained the system works by monitoring numerous vehicle parameters and automatically makes adjustments while accounting for a wide range of road conditions.

"The system integrates and analyzes input from sensors monitoring wheel speed, lateral acceleration, steering angle, brake pressure, weight distribution and yaw rate,' Sproull said. "When a potential stability hazard is detected, the system provides near instantaneous correction by selectively engaging brakes

> (Continued on Page 23) See "LT News"



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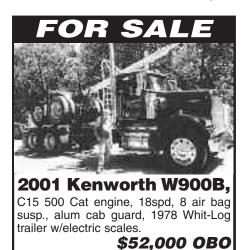
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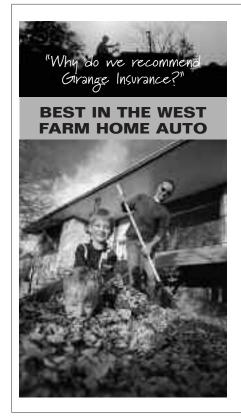
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### (Continued from Page 22)

and accurately supplementing the operator's actions throughout the maneuver."

The Bendix® ESP® full-stability system will be standard on all Class 8 trucks and tractors with the exception of the Models 320 and 382.

### **Western Star reports** historic sales

The Western Star division of Daimler Trucks North America is adding another shift at its Portland, Oregon, plant to meet the growing need for its 4700 model.

As Western Star's General Manager Michael Jackson told a group of assembled journalists at the company's opening press conference at the Mid America Trucking Show in Louisville, "2012 is turning out to be a great year for Western Star. "

In that, he was echoing the sentiment repeated by executive after executive, as the American Trucking industry seems to be coming out of one stellar year and headed into another.

Peterbilt General Manager and PACCAR Vice President Bill Kozek put it this way: "This could be the fourth-best year in North American class 8 market history."

Cummins is expecting 278,000 truck engines to go out the door this year and company executives predicted production should stay at that level through 2014.

Joe McAleese; president and CEO of Bendix Commercial Vehicle Systems LLC, says he saw a 15-percent expansion in class-8 builds over 2011 and 2012; and he says the fact that the American unemployment rate has dropped to 8.3 percent from about 12 percent the same time this year presages a prosperous year.

### **Cummins Filtration** releases revolutionary fuel filter

Cummins Filtration, a division of Cummins Inc., has released its revolutionary Fleetguard® FF5782 fuel filter with nanotechnologybased filtration media. The first of its kind for fuel filtration, the FF5782 was developed specifically to meet the high-performance demands of Cummins QSK highhorsepower engines.

"The most important and expensive component in today's high-pressure common-rail fuel system is the injector. Hard particles in the fuel flow can cause significant wear, disrupting its precise operation, reducing fuel efficiency and leading to premature injector replacement"

With extensive field-testing over a three-year development cycle, this latest in the Fleetguard fuel product lineup is developed to deliver unmatched protection and superior uptime for customers. Trapping 98.7 percent of all particles as small as 4 microns (12 times smaller than the smallest particle visible to the human eye), the FF5782 exhibits 13 times greater retention of particles during fuel surge and engine vibration than its closest competitor. Fuel surge results from the fluctuation of fuel flow due to the increase and decrease in the engine output.

Focused on reducing injector failure by removing harmful particles and by delivering fuel that meets Fuel Injection Equipment (FIE) manufacturers' suggested ISO 12/9/6 cleanliness level, engines equipped with the FF5782 fuel filter showed no signs of injector wear after more than 190 hours of testing. An engine in identical condition, using standard fuel filters, showed significant wear after only 50 hours, ultimately leading to premature injector failure. "The most important and expensive component in today's

high-pressure common-rail fuel sys- 23 tem is the injector. Hard particles in the fuel flow can cause significant wear, disrupting its precise operation, reducing fuel efficiency and leading to premature injector replacement," said Kevin Westerson, Chief Technical Officer – Cummins Filtration. "Our FF5782 fuel filter with nanotechnology-based media protects up to 13 times better than its predecessor, so injectors work better, longer." Because the Fleetguard nanotechnology media filter captures and holds particles better than any other filter in the market-place, engines fitted with this technology will have fewer injector failures and are expected to offer a 25 percent reduction in the total cost of ownership.

The FF5782 fuel filter provides customers with the best technology for maximum filtration efficiency in the most challenging conditions. All Fleetguard filtration systems are manufactured to meet or exceed OEM specifications. To learn more about the FF5782 fuel filter and the other industry-leading Fleetguard filtration, coolant and fuel additive products cumminsfiltration.com or contact us at 1-800-22-FILTER (1-800-223-

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- ▲ Lower maintenance costs\*
- ♦ Higher cetane number (typically 48)\*

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