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"The Buck Starts Here"

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SEE PAGE 5

Merry Christmas!

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Finley's Rigging Shack "Classic"



(This column originally appeared in the February 1968 edition of *Loggers World*.)

This year is here!

The next year is here. I'll be writing 1967 on everything until about next June before I get used to 1968. Hope it is a good year for everyone.

Time Off

My wife and I took some time off this Christmas and New Year and went to the San Francisco area and looked around and enjoyed the sun and went to the Zoo and drove down the street inhabited by the Hippies and in general poked and pried around like a couple of wide-eyed tourists. Aside from that, looked at some machinery, talked to printers, went thru some logging jobs in Northern California. Didn't work very much and worried about nothing. Good for the Soul but hard on the pocket book.

A friend

When I was about sixteen I took off to see the sights and find some work. By riding freight trains, eventually wound up in Oakland, California. Once there I got acquainted with an Uncle, one Bert Ambrose. At that time it would have been easy for me to drift into becoming a bum of permanence or to work my way toward being a half way decent citizen. The fact that I turned out better than expected was more than partly due to that very fine Uncle of mine. He was just what I needed.

I remember one time that I got into a poker game with a bunch of men. I lost. These older men didn't want to take my money and I was willing to slide thru without paying my losses. Bert said: "The kid will pay his share. He lost and

he'll pay up. If he's big enough to play with the men he's big enough to behave like a man." I remembered this statement and it was worth way more than the money I lost.

He taught me to work and how to find work and how to take care of it. He taught me how to take care of my earnings and how to spend the money I made. He was a good man, he still is, and his help and his advice and his example saved me much grief and troubles.

Every young man needs a friend of this type, someone that will tell the truth and forget the propaganda. It wasn't enough that he would say this is wrong, he knew it didn't pay and could make me see it. The fact that he had been around, was well traveled and knew the score made him all the more believable.

I'd hope that all young men would have a similar friend at the right time. Bert has done so much for me that it can't be repaid to him.

On our trip we were fortunate enough to have Christmas dinner with Bert and Mable and a good dinner it was, complete with wonderful food and equally wonderful company.

Good boys!

A long in line with that is a T.V. commercial that makes me slightly ill with disapproval. You know the one; it's where if you park your car and a boy steals it the blame is all on you because you should have locked the car and had it equipped with bullet proof glass. If this line of thinking takes over, pretty soon it'll get twisted around so that the thief is blameless but the man who got the stuff stolen from him will be at fault because he had something the thief wanted to steal.

I once knew a man who had a Used Machinery yard and one of the men that worked for him stole an engine from him, put it in his car, quit his job and took off for other places. He was

caught for stealing the engine and hauled back and went to court.

The thief's lawyer never did say this man didn't steal the engine but made a big thing out of the fact that the machinery dealer had many engines, they were right out in the open and all the thief did was to help himself to just one of them. The Jury acquitted the thief. Then the thief sued the dealer for false arrest and collected. And that is Justice. And every year we get more of that kind of Justice.

They say

Have heard that more people go nuts because they get downhearted about all the troubles, the way people act and things of that sort than for any other reason. I guess if a man put his mind to it and didn't pay any attention to anything but the gloom peddlers, the filth, the dirt, the cheats and the law-breakers he could drive himself over the brink. A man could do that if he wanted to-but who would want too?

The more I see of people the more I like them and the more I'm convinced that our troubles are more likely to come from inside rather than from the outside. Some people can see hope in almost any situation and other people see nothing but bad news in the best of situations.

For instance, one of the best balanced, most cheerful people that I've ever known is my wife. If she can feel that way with the marriage she has-well it proves my point.

Personally, I sort of feel that we as a group of people are all pretty well trying to behave better. But look at the odds. We are born purely selfish, with no affection, with none of the loyalties, absolutely without knowledge and without any consideration for anyone but our selfish selves. Nearly all the things that is added to make us better goes against our normal nature and must be enforced and we must be educated in order to fit in and be of any good.

So almost anything that is good, anytime that a man does things that are unselfish and kind, is due to great part to the society we are in. Sure we've got a long ways to go but we have come a long ways too.



FINLEY HAYS

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In This Issue...



FRONT PAGE COVER PHOTO: BRINGING A TURN to the Mike Reynolds Logging landing on the Acme 19 motorized carriage is Link-Belt 98 Log Master yarder engineer Todd Bretthauer. In the background is Tony Reynolds operating the Komatsu PC200LC with Waratah 622B dangle head processor, and Komatsu 300 with Young boom and grapple shovel operator Marty Hirst. Reynolds also has two Valmet cut-to-length sides and a "half-conventional" side, which he can match the requirements of the job with the right mix of equipment and personnel.

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As We See It...

MAKING IT WORK

I waited to post my first editorial until the day after the elections, deciding that our course of action in 2013 would depend on the results that have now been tallied.

Looking at the results, my best summary would be this; unless members of Congress decide that it is time to do what is best for our country, many of our economic issues are not going to go away any time soon.

For the past two years, with Democrats controlling the Senate and Republicans controlling the House, there has been absolute gridlock in Washington, D.C., amounting to a sense of unconcern about the real issues facing the majority of

Americans, including jobs and the economy. With the status unchanged following yesterday's elections, unless both sides of the aisle make the decision to work with each other in earnest, we can anticipate at least another two years of more of the same.

If this administration is sincerely interested in getting this nation's economy back on a roll, then it will have to be willing to compromise on many fronts, including first and foremost the many regulations that are currently being imposed on all industries in this coun-

try.

The American Loggers Council intends on keeping the pressure on Congress to do what is best for the industry, including passing legislation that would permanently exempt storm water run-off from forest roads from National Pollution Discharge Elimination System (NPDES) permits, streamlining the NEPA process to allow the U.S. Forest Service and other federal land managers the opportunity to offer and award more timber sales, and to take a long hard look at the National Forest



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Management Act to see what amendments might be needed to bring the agency into the 21st century.

We will continue to work on issues impacting logging and transportation as well as those keeping us from bringing the next generation of loggers into the workforce.

Markets will continue to be a major concern, and as a Council, we will do what we can to encourage the development of new markets for the products and services that our members provide. With natural gas being abundant and cheap, it may be many years before we see the development of woody biomass as a larger component of a renewable fuels industry, but we can look to many off-shore markets in countries where renewable fuels standards are in place and demand is high for our products.

I encourage all of you to continue to look for diversification in your operations, and to become more proactive in seeking alternative markets for the goods and services that you provide. There is going to be a turning point for the professional timber harvesters here in the U.S., and based on some of the reports that I have been receiving, we might very well be knocking on that door of opportunity right now.

The American Loggers Council will serve as that conduit to help to disseminate the flow of information, but unless you are actively involved with your State or Regional Logging Association, you might not hear the message. Together, we can make it work, and I look forward to serving all of you over the next twelve months.

Travis Taylor is the President of the American Loggers Council and owner of Travis Taylor Logging and Chipping, Inc., located in Goldonna, Louisiana.

The American Loggers Council is a non-profit 501(c)(6) corporation representing professional timber harvesters in 30 states across the US. For more information, visit their web site at www.american-loggers.org or contact their office at 409-625-0206.

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Summary Judgment....

U of Colorado's Dubious Commitment to Safety

by William Perry Pendley

Late last month the University of Colorado (CU) made national news with its decision to segregate students who hold concealed carry permits in their own dormitory. CU's latest announcement on the subject-CU floated a different idea in April-comes in response to CU's stunning defeat at the Colorado Supreme Court in March 2012. That is when a unanimous court held, "[T]he [Colorado Concealed Carry Act's] comprehensive statewide purpose, broad language, and narrow exclusions show that the General Assembly intended to divest the [CU] Board of Regents of its authority to regulate concealed handgun possession on campus."

The lawsuit that yielded the ruling was filed in December 2008 by a national group with 43,000 members, Students for Concealed Carry on Campus, and three members-

one a female-from CU's Boulder, Denver, and Colorado Springs campuses. In April 2009, a state district court dismissed the case, but in April 2010, a unanimous Colorado Court of Appeals reversed, holding, "Had the legislature intended to exempt [CU], it knew how to do so." Days earlier, a television station reported that "several people were attacked and robbed on [CU's Denver] campus or inside their dorm rooms," and "2 students were stabbed with a hatchet." The day after the ruling, the FBI, Secret Service, and the U.S. Department of Education reported targeted violence on college campuses was up sharply over the last two decades.

Despite "friend of the court" assistance from several anti-gun groups that filed a brief at the Colorado Supreme Court in support of CU's position and notwithstanding the court's reported liberal bent,

CU lost resoundingly. Nonetheless, the litigation is not yet complete; it now returns to the El Paso County district court for entry of judgment against CU and, if necessary, for a ruling on CU's ability to implement its evolving regulations to snatch victory from the jaws of defeat.

CU clearly does not like guns, even in the possession of those who pass the rigorous requirements imposed by the Colorado Concealed Carry Act as implemented by county sheriffs across the State. Firearms on campus, CU concluded and then argued in its briefs, "seriously undermines' its academic mission, 'threatens the tranquility of the educational environment,' and 'contributes in an offensive manner to an unacceptable climate of violence.'" Averred CU, it alone possesses the "constitutional and statutory power[] to govern the University and pass regulations designed to promote the safety of students, employees, and campus visitors."

Ironically, CU's words ring hollow today, given criminal court proceedings regarding a former CU student who posed a real danger to himself and others. As the world now knows, on July 21, a former CU student slipped unseen into a midnight showing in a crowded Aurora theater; when he emerged, twelve people lay dead or dying and 58 people were wounded. In days,

the media reported that he had been under the care of a CU mental health professional. What is not known is when did CU employees learn of the danger the student posed, to whom did they convey the information, and what action, if any, did they take to protect human life?

All the facts about CU and its former student are under a gag order; but, days ago a Colorado prosecutor asserted that CU knew, not in June, when the student dropped out of school and, as a non-student, had his key card deactivated, but in March. Thus, CU's apparent treatment of a threat posed by a potentially psychotic killer differed markedly from its attitude, at least prior to the March ruling, toward the non-existent threat from students with concealed carry permits. Alas, CU has posted a notice that it will bar permit-holders exercising their rights under Colorado law from any CU "concert, athletic event, or performance," the very type of venue in Aurora, Colorado that declares itself "gun-free" and did so to the deadly detriment of innocent movie-goers one terrible night in July.



Mr. Pendley, a Wyoming attorney, is President and Chief Legal Officer of Mountain States Legal Foundation and a regular columnist in Loggers World.

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"THE BUCK STARTS HERE"

MIKE REYNOLDS LOGGING PRIEST RIVER, IDAHO

by Mike Crouse

Logging started for the Reynolds family when Mike Reynold's great grandfather moved the family from Montana, where he'd farmed and ranched, to Priest River, Idaho around 1933, and Reynolds explained, "...when they came to Idaho (logging) that's what they did," starting out horse logging. "They made good money back then, selling a lot of pulpwood as firewood to the rail roads," in addition to selling posts and rails. "At that point most everyone in Priest River worked in the mill or in logging. Even if you farmed you'd work (in the woods or the mill) as well."

Reynold's father, Laurence (born in 1929), was about the middle child of 11 siblings, and followed his brothers into some logging even while still in high school, going to work full time after graduation, who then married, then joined the military serving in the Korean War in the Signal Corps. While in Korea his oldest son Mike was born in 1951. Upon returning from the service (and three years overseas), he was finally able to see his first born, then resumed his career logging, buying his own dozer and working as a cat skinner, to support his family.

The next generation

Upon high school graduation in '69, Mike Reynolds noted, "I wanted to be a machinist or a dentist," but he couldn't see another 10 years of school for the one, and while he could have gone the machinist route, "... I didn't get lined up for school in time, so dad asked if I wanted to come logging," which Reynolds did, though he was the first to admit he knew little about logging in the beginning. "He'd not had me come out and

work growing up," Reynolds explained, "so I'd not really seen much of logging. My summers were my own time. I think his idea was to let us be kids because there'd be plenty of work later." He then laughed and added, "My work ethic wasn't that hot in the beginning but it got better."

During the summer of '69 he met Cathy Hoxie, who lived in Enumclaw, Washington but was visiting friends in Newport. "I met her through friends," Reynolds said with a smile, and they continued staying in touch through "...year-long phone conversations and trips back and forth. I have to thank my mother-in-law for being patient with me." The two were married in 1970, and likely helped to settle Reynolds domestic life.

He continued logging for his dad, with the younger brothers joining the crew later as well. In the early 70s ('72-'73 or so), "...dad got involved with road building for Plum Creek, and I loved that," Reynolds said. "Most all of our road building there was a center line for the road, and we'd field engineer it by the seat of the pants, and a lot of the work was right of ways and such with building roads." He added that "the Forest Service roads were engineered."

"But it was very seasonal, June to November," Reynolds said, "and we'd have to log during the winters to survive."

Some years later Reynolds decided to buy a small crawler, "... and then I'd skid some right-of-way," on his own and continued working for his dad's company. Around '82, "I bought a low-mileage International Paystar 5000, and drove it back here to haul logs with."

He continued some skidding and trucking for the next four or five years, explaining, "...when I'd worked for dad, then I'd hire someone to drive the



RON MOELLER talks with Mike Reynolds on their Link-Belt 98 tower landing. Moeller has logged the past 45 years and joined Reynolds five seasons ago. Reynolds is a third generation logger whose company's diversified with two cut-to-length sides, a conventional logging side and this tower side.

truck, but I worked for dad mostly." But by '85, "...I couldn't keep up with both, so I went out on my own," though that was with some regret. "For me it was quite traumatic. I enjoyed working with dad."

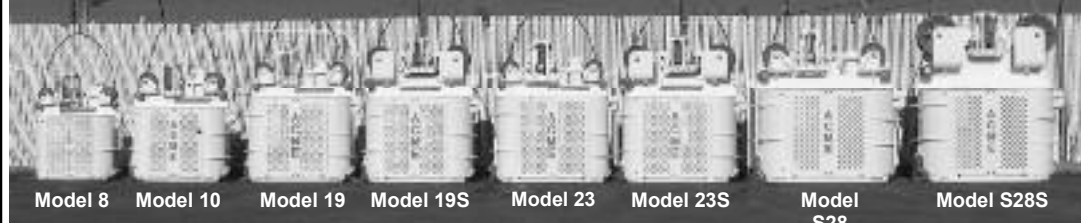
Mike Reynolds Logging

Reynolds established his company in 1985. "I took the truck and crawler and started,"

(Continued on Page 6)

See "Mike Reynolds Logging"

What Size Fits You?



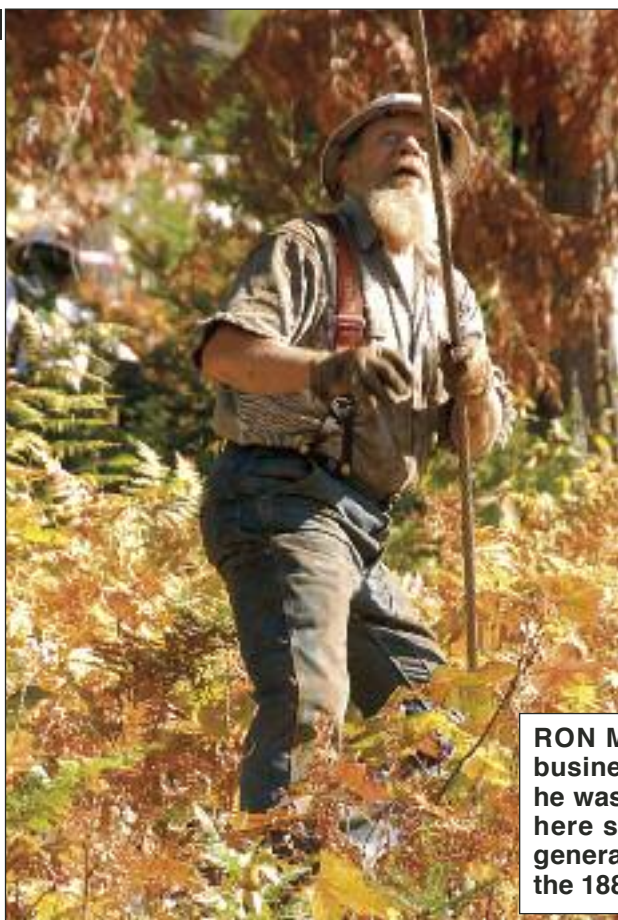
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Mike Reynolds Logging

(Continued from Page 5)

Reynolds explained then added, "I may even have had a truck-mounted Barko 160, log loader at that time too, which dad financed for me." It was a small operation as he explained, "...back in the mid-80s there were lots of three-man shows. Pick up a chain saw and you could be in business."

By '87 Reynolds saw an opportunity in cable logging. He had both the background from working on his father's 25B tower, and what he'd learned from other mentors along the way, to move forward buying a Bucyrus Erie 30B with a 60-ft. boom, one of the first of many annual "projects" he worked on during break ups and downtime. "I built up the drums, put in an Allison transmission, geared it up, added the yarding boom, and built the guy backs for it," he explained with a smile. "It was rather crude, (but) you can only do so much with the tools you have. The poor man has poor ways," he added philo-

RON MOELLER'S a journeyman logger with 45 in the business, most of it in the brush having set chokers 'til he was 50. "I was raised in Enumclaw before I came over here some 30 years ago," he noted, adding he's a 3rd generation logger and his family began logging there in the 1880s. "I got in on that old growth stuff."

sophically. "It's what he has (and) it's all he can work with. It would reach out 1,200-1,300 ft. about as much room as I had on the drums at the time," and they used a Christie carriage.

Some thought he was nuts getting into cable logging, but Reynolds explained, "...there was a call for it, and I was young, aggressive, and not afraid of working." Once it was operational he hired a crew and started logging. "I was very underfinanced with no business training," he smiled then added, "and if they'd told me I wouldn't have listened."

As occurs with so many ventures in logging success was built, as Reynolds explained, "...on sheer bull determination. Dad taught me a long time ago (that) 'can't' never does nothing. When you 'can't' you've already beat yourself. You have to be an optimist or you'll never do anything." When they hit adversity, "...we need to figure out a way, and usually we did."

One of the first tower jobs was subcontracting with Mike Pernsteiner out of Colville, Washington. "Pernsteiner did the falling, so we did the skidding," Reynolds explained. "It was a low-risk way to learn my stuff."

This gave Reynolds a second logging side, "I was still skidding with dad, and cable logging too, doing just whatever I could muster up."

(Continued on Page 13)

See "Mike Reynolds Logging"

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544CD; 544G; 624G; 644H; 644G;
648GII; 690E; 710D; 750B-C; 744H;
753GL; 772BH; 850-850BLT;
992D-ELC

TIMBCO

T425B-C-D; T445B-C-D; T445EXL;
475EXL

TIMBERKING

TK722; TK1162

KOMATSU

PC30-5; PC50UU-2; PC120-3;
PC120-5; PC120-6; PC130-6;
PC138US-2; PC150-5; PC160LC-7;
PC200LC-6; PC220LC-5; PC220-6E;
PC300LC-5; PC300HD-5; PC400LC-3;
D155AX5; D355A; D65E-6; WA 200-1;
WA180-1; WA400-1; WA320-1;
WA180-3; WA250-3; WA500-1

TIMBERJACK

608; 628; 1210B; 2628; 2618

HITACHI

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ZX200LL; EX200-5; EX60;
EX200LC3; EX220-3; EX220LC1;
EX270-1; EX300LC1; EX300LC5;
EX330LC5; EX400LC3; EX450LCH5;
EX550LC5; EX700; EX750-5

VALMET

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REYNOLD'S MODERNIZED Thunderbird TMY45 tower will add to the company's diversity. The original frame is '77 or '78. "The cab I salvaged off a Komatsu 300 log loader," he said. "We sand blasted, cleaned it then rebuilt the inside. It's tower has hydrostatic tilt so lays over and we can lowboy it easy. We changed the undercarriage, and a lot of other changes. Color coding the guy line (winches), and have air cans for the guy back locks, which used to be little levers, that's the whole game plan. We'll be out 2,000-2,300 easy, the skyline shafts, main lines and all that are twice the size. We'll have good drum speed, massive brakes, way bigger than what we had on other machines." They're adding the finishing touches and hope to have it in production soon.



RICK KNOX has been a mechanic the past 40 years, and joined Reynolds crew 10 years ago. "I'm out in the field whenever I can," he said with a smile. With 20 trucks and 20 pieces of equipment he's busy. Mostly working on "...hydraulics and a lot of electrical, and a lot of sensors."



TONY REYNOLDS operates Reynolds Logging's Komatsu PC200LC with Waratah 622B dangle head processor beneath the Link-Belt 98 tower side. He's run machinery the past 18 years and been logging the past dozen years. Mike Reynolds is his uncle he said noting, "I finally bugged him enough and he gave me a job."

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TONY REYNOLDS clears the chute with the Komatsu PC200LC with Waratah 622B he operates on Reynolds Logging Link-Belt 98 tower side. He processes the logs, which are then sorted and decked by Marty Hirst seen in the background running a Komatsu 300 shovel with Young boom and grapple.



TODD BRETTHAUER is Reynold's Link-Belt 98 yarder engineer, who joined the crew 2 1/2 years ago, and has been logging the past 25 years. "I hooked quite a few years on an old jammer," he explained. He's a third generation logger, though both his dad and brothers drive log truck.



MIKE PETERSON is half of the brush crew on the Link-Belt tower side and still in his first year of logging, and doing well. His partner in the brush, Mike Camargo "...taught me how to do it, and he's been a good teacher. It's fun, and has its good and bad moments," he noted. He lives in Priest River.



MIKE CAMARGO began logging in 2009, logging in Lewiston (ID), White Pass (WA), before joining the Reynolds crew in May of 2011. "I had a bud that got me into it" he explained, starting on the landing for a few months before heading into the brush. His grandfather was a logger as well. "I like it up here," he said.

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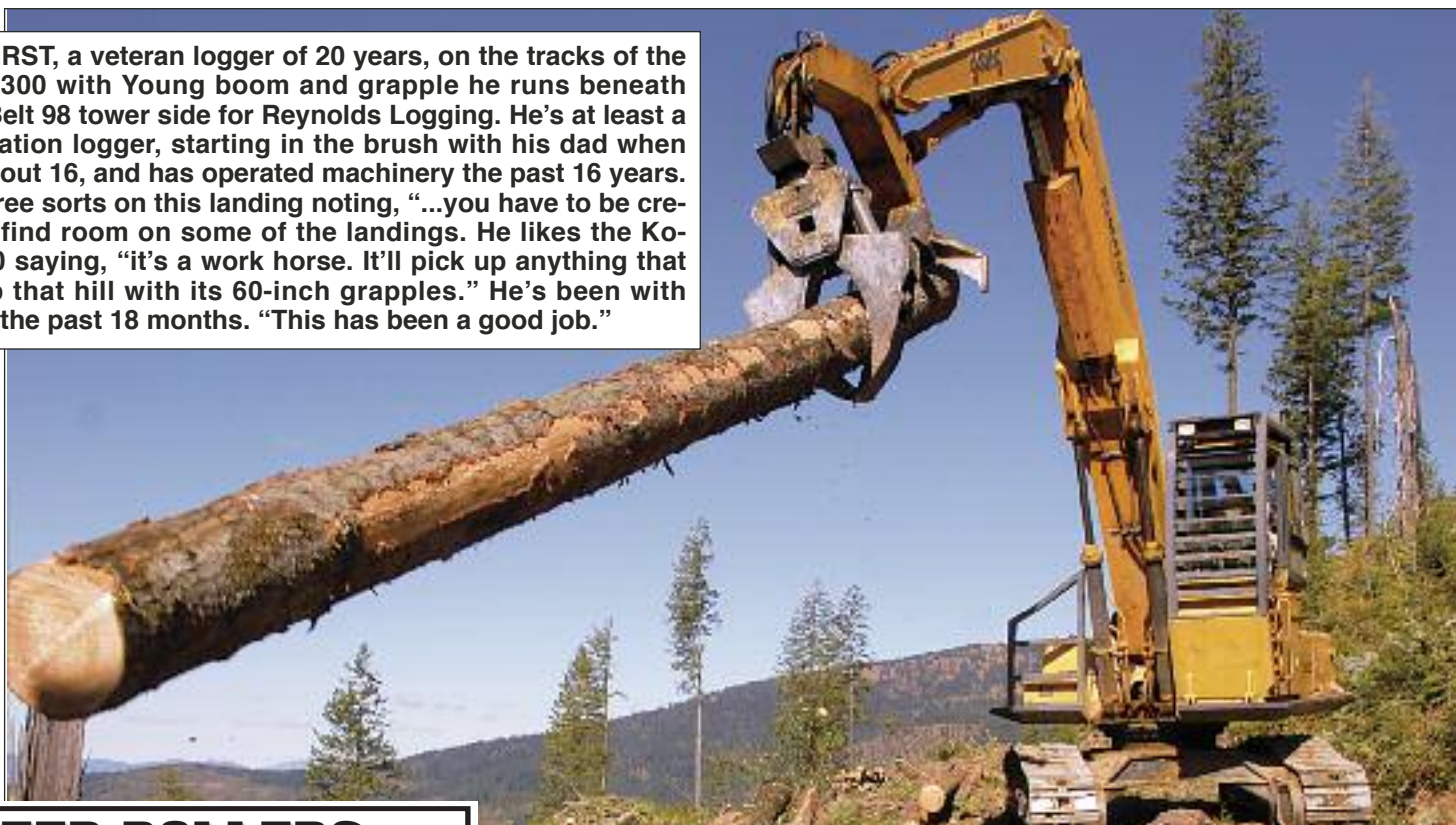
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MARTY HIRST, a veteran logger of 20 years, on the tracks of the Komatsu 300 with Young boom and grapple he runs beneath the Link-Belt 98 tower side for Reynolds Logging. He's at least a 3rd generation logger, starting in the brush with his dad when he was about 16, and has operated machinery the past 16 years. He had three sorts on this landing noting, "...you have to be creative," to find room on some of the landings. He likes the Komatsu 300 saying, "it's a work horse. It'll pick up anything that comes up that hill with its 60-inch grapples." He's been with Reynolds the past 18 months. "This has been a good job."



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| 2004 Cat 330CFM, recent motor & pump rblt and u/c | \$165,000 |
| 2000 Cat 322B, good cond., 10,100 hrs. | \$89,500 |
| 2003 Hitachi 370LL, rblt motor & pumps, recent u/c, forestry cab, dual swing | \$99,500 |
| 2000 Hitachi 370LL, forestry cab, good cond. | \$87,500 |
| 2004 Link-Belt 370LX, 11,950 hrs., good cond. | \$192,500 |
| 2004 JD 2054, Pierce grapple, 11,000 hrs. | POR |
| 2000 JD 270LC, rblt motor, Young front | \$35,000 |
| 2000 JD 200, Jewell front, 13,000 hrs. | \$52,500 |
| 2008 Madill 1800, 8,000 hrs, new u/c, new paint, good cond. | \$155,000 |
| 2008 Komatsu 220, 2,000 hrs, Jewell front | \$245,000 |
| 2004 Kobelco 330LC, Jewell front | POR |
| 2008 Kobelco SK250, 11,000, w/like new tong tosser | \$155,000 |
| 2006 Kobelco SK250, forestry cab, 13,000 hrs. | \$92,500 |
| 2005 Kobelco SK 290, recent u/c and pump | \$107,500 |
| 1995 Kobelco 200 -3, w/tong tosser, 7,000 hrs., recent pump & motor, 75% u/c | \$75,000 |
| Prentice 410B, Cummins 5.9, tilt cab, joy stick, on Int. Paystar 5000 tr., Cummins | \$19,500 |
| Prentice 410B, Cummins 5.9, joy stick, on Mack 6000, good loader | \$16,500 |
| 1996 T-Bird 738, 9,200 hrs., nice loader | \$60,000 |
| 1996 T-Bird 738, 10,400 hrs., good cond. | \$49,500 |

DELIMBERS

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| 2002 Link-Belt 240LX, W/ DM 4400, good cond., rblt motor & valve body | \$59,500 |
| 2003 JD 2554, W/ DM 4400, excellent cond. | \$65,000 |
| 2004 Cat 322CFM, w/Pierce 3348, 3000 hrs on reman | \$145,000 |
| 1999 Cat 322B, w/ DT 3500, 15,000 hrs | \$49,000 |
| 2005 Madill 1236, W/ DM 4400, excellent cond. | \$105,000 |
| 2002 Cat 330B, w/0202 Waratah 624 forestry cab | \$125,000 |
| 1999 Cat 330B, w/ 2005 Waratah 624 | \$175,000 |
| 2005 Link-Belt 210, w/ 2004 Waratah 622B, 12,000 hrs., new pump, RB front | \$124,500 |
| 2003 Waratah 624 Super, good cond. | \$45,000 |
| 1999 Daewoo 220, w/1996 Waratah 20" 230 head, road builder front, 15,000 hrs. | \$55,000 |
| 2000 Timbco 445D, w/2005 Waratah HTH 622B, good cond | \$135,000 |
| 2000 Prentice 620FB, w/750 Log Max 13,000 hrs. | \$62,500 |
| 1998 JD 892, w/Cobra, recent motor | \$75,000 |

BUNCHERS

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| 2008 Tigercat LX870C, 23" 360 hot saw, 3,400 hrs | \$379,500 |
| 2002 Cat 330BFM, 7,500 hrs, Risley Rotosaw, like new cond | \$164,900 |
| 2008 Cat 522FB, 22" Risley saw, new u/c, rads, pump and lcan comp., 4,700 hrs. | \$275,000 |
| 2003 Timberking TK 1161, 24" Cat saw 13,500 hrs. recent u/c, rblt motor and rblt pumps | \$102,500 |
| 1999 Timbco 445D, 2,000 hrs on pump, motor, 70% u/c, bar saw | \$95,000 |
| 1996 Timbco 445B, recent pumps, 23" Quadco | \$69,500 |
| 1998 Timbco 445C, w/ 22" Quadco, 1 season on motor, pumps, good u/c, 11,000 hrs. | \$69,500 |
| 1997 TJ 2618, w/ Koehring saw, recent repairs | \$39,500 |

EXCAVATORS

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| 1994 Link-Belt LS 2700C II, w/thumb & ESCO bucket | \$29,500 |
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SKIDDERS & DOZERS

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| 2008 Cat 525C, dual function, bunching, 30.5 rubber 50%, new chains, 7,800 hrs | \$87,500 |
| 2003 Morgan SX706B, 6x6 skidder, swing boom | \$69,500 |
| 2005 Cat 525B, fixed boom, bunching grapple, w/ winch, good rubber, 6,000 hrs. | \$69,500 |
| Mountain Logger ML150, w/ winch & brush rake, good rubber & chains | \$15,000 |
| 1980 Cat D8K, u blade, w/ MS ripper | \$69,500 |
| Cat D8H, w/ winch, str. blade | \$16,900 |
| Cat D7F, w/single shank ripper | \$42,500 |
| 1999 Cat D8N, 11,000 hrs., w/ MS ripper, good u/c | \$99,500 |
| Komatsu D65E, w/boom & grapple, good u/c | \$27,500 |

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| 1999 Valmet 921, 10,000 hrs., c/w Valmet 965 head, good rubber and chains | \$75,000 |
| 1995 TJ 1210, Eco trax, squirt boom | \$29,500 |

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| Diamond 210, w/ rigging | \$210,000 |
| Diamond 210, nice yarder, ready to log | \$245,000 |
| Washington 78SL, 3 guyline, good lines, 2 MSP, rigging, ready to log | \$85,000 |
| Skagit 444, Silver 92, 6-spd. trans., expanded drums | \$89,000 |
| TMY 45, trl mount, nice yarder | \$87,500 |
| Madill 172, 1"1/4 machine yarder | POR |
| Madill 071, Detroit 8V71, 3 guyline, rigging | \$45,000 |
| Skylead C40, Clark skidder mount, c/w carriage, good cond. | \$60,000 |
| Skagit BU80C, T90, 6 guyline, trl., Cummins, twin disc., w/ Eagle 1 | \$25,000 |
| Kobelco 300, w/ 2 Pullmaster | \$125,000 |
| 1999 Hitachi 200 Timbermaster, w/2, two speed winches | \$125,000 |
| JD 992, w/2 Pullmaster | \$80,000 |

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| Acme 20, good cond., shake passer, w/ support | \$25,000 |
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| Boman 4, low hrs, good cond. | \$31,000 |
| (2) Boman 9100, two avl., Low hrs | \$60-\$70,000 |

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LUKE SCOTT decks a load from the 2006 model Valmet 890.3 forwarder he operates on one of Reynolds Logging's CTL sides. He's logged the past nine years joining this crew five years ago. In addition to the forwarder he also can operate both the loader and excavator. This Valmet 890.3 has 11,000 hours, and works very well he said, capable of hauling up to a 20-ton payload. The Valmet CRF14 squirt boom can reach about 30-ft.



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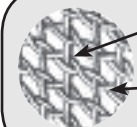


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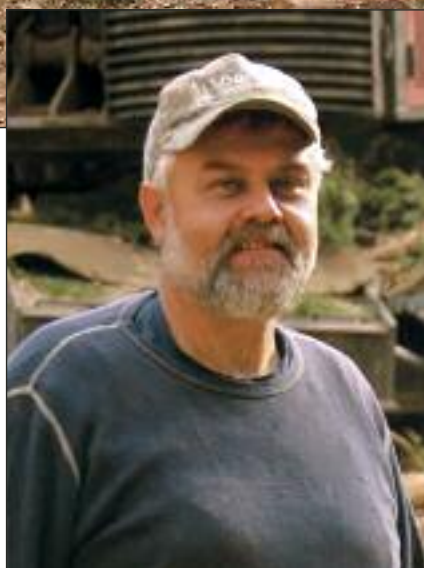
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GENE WESTFALL processing logs with Mike Reynolds Logging's new LogMax 6000 dangle head processor mounted on a Valmet EX10 carrier, and has been logging since he was 18, operating machinery the past 15 years, since joining the Reynolds' crew. They just got the LogMax 6000 about four months prior, and is very happy with its production and ease of operation. The EX10 still works well with roughly 15,000 hours on it. "The Valmet heated seat is very nice."



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Mike Reynolds Logging

(Continued from Page 6)

Projects and deal-making, and trading equipment, were an hallmark of Reynolds style, and one which he enjoys, part out of early necessity, and part of finding the right mix of equipment and skills for the future. "I like to deal," he said smiling, "buying and selling equipment to mix and match (with) my own stuff. Trying to buy them right, fix them up, use them, and sell them. We've done lots of spring (projects), totally revamp machines, over the past few decades."

Automation

In 1990 he purchased a Kobelco 905 feller/buncher. "It was the first piece of almost-new equipment that I bought," which he laughed over in explaining, "It moved us towards having mechanical ability in cutting, which matched my vision of a big time logger (at that point in time.)"

Next was a project piece in '91: "I bought a Drott 50 with a Roger monoboom delimber, basically it

(Continued on Page 14)

See "Mike Reynolds"

MAX HIRST has logged the past 30 years, operating machinery most of that time from chain saws to grapple skidders, cable skidders, and now Mike Reynolds Logging's Caterpillar 527 grapple skidder since it was purchased four months ago. "I love it," Hirst said. "It's a skidding machine." It has an Esco swing grapple, and a number of creature comforts for the operator including air conditioning, and stereo, in addition to the CB. Hirst is a 3rd generation logger, and been a part of the crew the past three seasons.



13

DECEMBER 2012

LOGGERS WORLD



Owner Scott Sword of
Sword Logging, Silverton, Oregon

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JEFF CONNOLLY is Reynolds' logging supervisor, with 36 years in the business, and in his 18th year with Reynolds. "I'm in charge of all the stuff that doesn't hit his wheel-house," he explained with a smile.

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14 Mike Reynolds Logging

(Continued from Page 13)

was (a company that) Denharco had bought out," Reynolds said. "It had no computer, (so at first) there was no way to measure so we just

stripped and cut the tree off initially. We (later) bought a computer, a Durrant-Eaton. It was a linear counter, forward and reverse, it may have cost \$900 at the time with an LED that told you the feet and inches, very was simple." They bought an encoder, put that on the chain

drive shaft, added a sensor to the boom, "...and it actually made a pretty accurate log," he said smiling. "I'd learned it from talking to people, reading books, trips back and forth, and got it done! It worked for me for three years."

Cut-to-length systems

By the early 90s Reynolds was involved with "OSB logging" for Louisiana-Pacific (L-P) with "...a new Timbco hot saw, a Denharco

(Continued on Page 16)
See "Mike Reynolds"



BRIAN ACKERMAN operates Mike Reynolds Logging's 941 six-wheel drive harvester with a Valmet 370.2 dangle head processor.

He's a fourth generation logger with 18 years in the woods, the past 12 with Reynolds. In this four-year-old Valmet 941 Ackerman explained, "...the boom moves with the cab," and its operation is much more quiet than the previous model. "And it has good visibility." On this job he explained, "... it's a stump diameter prescription, and he cuts 400-500 trees a day on this site, anywhere from 3 1/2 inch diameter to 32-33 inch," explaining with the larger trees, "we take four cuts, let it go, and watch her go." The squirt boom allows him a reach of 30-31 feet.

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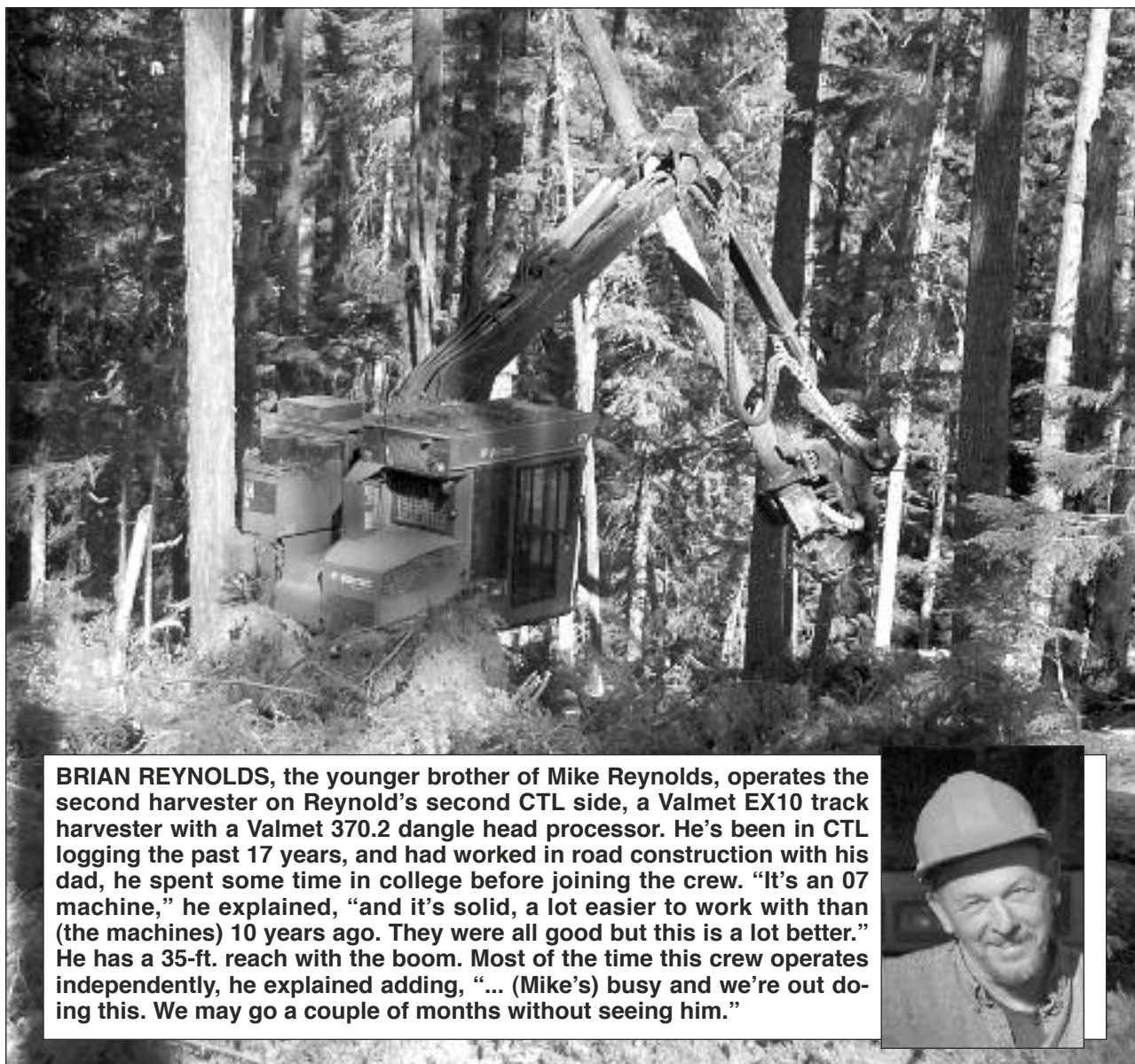
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BRAD ACKERMAN on the step of the Valmet 890.3 forwarder he operates on the same side his brother Brain works on with the Valmet 941 harvester. He's a fourth generation logger, starting with his grandfather who started out horse logging. He's been in the business the past 15 years, having first worked in a mill a few years, "...but I'd rather be out here. I like it much better in the woods."



BRIAN REYNOLDS, the younger brother of Mike Reynolds, operates the second harvester on Reynold's second CTL side, a Valmet EX10 track harvester with a Valmet 370.2 dangle head processor. He's been in CTL logging the past 17 years, and had worked in road construction with his dad, he spent some time in college before joining the crew. "It's an 07 machine," he explained, "and it's solid, a lot easier to work with than (the machines) 10 years ago. They were all good but this is a lot better." He has a 35-ft. reach with the boom. Most of the time this crew operates independently, he explained adding, "... (Mike's) busy and we're out doing this. We may go a couple of months without seeing him."



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16 Mike Reynolds Logging

(Continued from Page 14)

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DP550 (dangle head processor) on a Kobelco," and was "way into forestry," when some of the LP guys, "noticed it and took me under their wing."

At that point L-P had three sets (harvester and forwarder) of Valmet Woodstar machines, and were looking for operators who could make the systems perform. "Pretty soon they gave me the opportunity to buy one of those machines with the assurance, 'If it works we'll sell them to you, and if not bring them back,'" which Reynolds, "tried for a year and a half." In that time he experimented, trying different treatments to improve efficiencies. "I could see the efficiency of forwarders, and could work more efficiently and

longer. L-P had those machines maybe 18 months or two years and no one else was getting the system to work. I could see the benefits, but not those machines being right for this job."

More importantly, "I could see CTL as a future. I was known as the 'little wood' guy, and there was a lot of call for that kind of work."

With the learning curve well underway, Reynolds changed paths, converting from 100% tree length to 100% cut to length in '94. "I bought a 901 Valmet rubber tired harvester with a 942 head, and an Hitachi 150 track machine (small Hitachi carrier, with a small Valmet squirt boom) with a 960 head, all of it used equipment."

He kept his '93 Timbco 430 with a Morbark hot saw, later parking it then converting selling the head, adding a Southpark squirt boom, and a Valmet 965 processing head, and used that as a harvester in '95. In that same year he bought a new

892 Valmet forwarder, which gave him a second CTL side. Reynolds eventually expanded to a third CTL side as well.

In 2005 he updated all the CTL equipment based on two factors: "...because the improvement in quality, hydraulics, computers and engineering, the new machines were so refined the production improvement was huge," Reynolds explained; and "...with the newer equipment coming I had to move now on updating or lose a lot of value in the older equipment. Either you die by the sword or you get a sharper sword."

And had the economy held up, this would have gone well. "It was going good and ongoing until 2008," said Reynolds.

Crunch time shifts

As the economy slowed significantly as 2008 moved along,

(Continued on Page 17)

See "Mike Reynolds"



DON FITZMORRIS has driven log truck the past 17 years, the past 10 with Linton out of Priest River. He drives a '98 Kenworth T800.



ANTHONY TUCKER on the radio with the loader operator as he takes a load on the No. 57 Kenworth T800 with Alpine trailer he drives for Wes Olson Trucking. He's driven log truck the past two years after a lengthy career as a highway trucker.

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Mike Reynolds Logging

(Continued from Page 16)

Reynolds knew to support his long-term debt he needed to diversify beyond the CTL system. "I knew I couldn't do that with CTL only, but it doesn't cost much to get a yarder going. I had borrowing power at the time, and I had work. It's not like the yarder was a huge income generator, or a huge net generator, but it increased our diversity, and I had to have an angle."

"There were yarder sales available, so I bought the yarder with the intention if I do the yarding I could do the CTL my way as well... it's the only way I could get through what I felt was coming," Reynolds said, "and if you're working, at least you have forward options."

He purchased an older Link-Belt 98 from "someone I knew" that was a good machine, and coupled that with an Acme 19 carriage, "...that's worked very well for us," then invested both in rigging and intermediate support hardware.

It was "thinking outside the box," and adjusting to the changing landscape.

Things came to a screeching halt in 2009, with the air of uncertainly prevailing in all businesses, but Reynolds continued to pay his crew, until a sale emerged that would put them to work in April, rather than June of that year. "We all dropped our pants on that one," he shrugged, "but it created cash flow and got the crew and machines working. The tower was not a huge money maker in and of itself but having it kept everything else working as a whole. All the easier cable yarding's been done. Today the shows are more complex: higher elevations, and snow shortening seasons."

"There've been months the CTL packed the yarder and others where the yarder packed the CTL," Reynolds said, but overall they're making

forward progress.

Perseverance

"At times you feel like a punching bag," Reynolds smiled, "but you can't give up. My mind is totally concerned with looking at new options. I'm an optimist... it's what makes the world go around." He emphasized the importance of positive thinking in the larger scheme is, "the ability to dream is far more important than



HOOK TENDER STEVE McLEISH works under Reynolds Link-Belt tower, and is a third generation logger, having started with his dad in the brush, "...when I was around five," he said smiling, noting that "you can hold the end of a tape pretty good then." His father owned McLeish Logging where he'd worked until some 10 years ago, joining Reynolds three years ago.

knowledge." And who comes up with that better idea? "It's the dreamer."

He's weaned off a lot of the iron he's had. "If that thing doesn't make me a buck it goes away. We sold dozers and excavators, then bought a Caterpillar 527...that machine turned out to be very good," and very versatile.

Today's company

Reynolds has two cut-to-length sides and a yarder side, with "half a tractor side for ground skidding," giving him sufficient diversity to mix and match equipment and personnel depending on the job. The crew is a strong mix of veterans and younger guys. One of the keys is his side rod Jeff Connolly who started in '96 as a forwarder operator, "...and eventually became full-time foreman about six years ago. He takes care of loose ends and a lot of paperwork, and he keeps the trucks scheduled, crews scheduled, etc."

They have a full time mechanic, Rick Knox, who stays busy between the 20 pickups and some 20 pieces of equipment in the field. "We do a lot in house," in addition to using Modern Equipment on major items.

Reynolds main focus is "...looking out at six-months to a year out, and trying to align us in the best position possible. It's my job."

His father, a youthful 83, still comes out to run grader on occasion, and he and his wife still enjoy good health.

Reynolds and his wife Cathy, who he described as "...a very patient person," have been married 42 years. They have seven grandkids, all living within an hour, "... and they're great fun."

He then reiterated he'd had a lot of good mentors in his life, adding, "... my job in life is to repay the debt to those who taught me by teaching others. I have the ability to do that. It's the least I can do."

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FOCUSING ON SAFETY

BEND CONVENTION CENTER BEND, OREGON

by Mike Crouse

The 13th Annual Statewide Logging Safety Conference returned to the Bend Conference Center, bringing 200 plus loggers from all over Oregon for the single day session that ran from 8 a.m. until four in the afternoon. Many loggers came a day early to participate in the Forest Practices Act seminars being offered at the same location the Friday prior to the safety conference, a good way to stay current with rule changes, and refocus on safe logging.

The safety conference runs on a very tight schedule that keeps the program moving forward and on time. Rod Huffman emceed the conference.

AOL's executive director, Jim Geisinger, opened the conference with a legislative update on issues currently in play, from the U.S. Supreme Court's hearing on the "Point Source" issue (though the decision will be in the spring), to the (Oregon) State lawsuit that would hold members of an LLC individually liable for injuries to workers. He noted AOL's annual meeting will be January 10-12th at the Valley River Inn, in Eugene.

The keynote speaker for the conference was Fred Schafer, and while his topic was "striking back at mediocrity," his approach was to be both proactive, and fully commit, in writing, to your goals. Schafer's emphasis was in taking the tact of clearly, and boldly declaring your intentions, your goals, and again fully commit-



FRED SHAFER was the keynote speaker at the recently completed 13th Annual Statewide Logging Safety Conference in Bend, Oregon.

ting and following through with others you work with to assure everyone understands that direction. "Whatever you do, if you write it all out, do not try it or you'll fail," Schafer said, then reiterated a line spoken by Yoda from the Star Wars movies, "DO or DO NOT, you can't try. COMMIT!!!"

He closed saying, "...move from mediocrity, boldly declare my intentions in writing, and no longer focus on my flaws but on my cause."

The recent rash of "struck by" accidents during the past season, and how to avoid, was addressed by OR-OSHA's Rocky Shampang, who emphasized clarity in who is supervis-

ing, training, and following through with the rigging crew, then not only outlining but following through with a disciplinary policy when the company's safety rules are not being followed. Making sure they know, "...there are consequences for not following policy."

Shampang also noted, "It's also essential that the supervisors walk the talk, being consistent. They cannot ignore the safety plan. He's got to supervise, and hold everyone accountable all the time."

He also reminded loggers of the

annual safety program review. "It should be done with everyone on the crew, perhaps at an annual safety meeting, reviewing safety plan, how's it working, how to correct issues, reviewing accidents and close calls, and how actions taken from that are in fact working."

Just before lunch, a few of the AOL programs available to logging contractors were covered. Stella Brunner (AOL Return-To-Work

(Continued on Page 19)
See "Focus on Safety"

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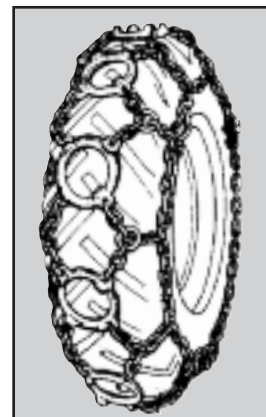
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RING STYLE

Focus on Safety

(Continued from Page 18)

Consultant), explained two early return programs available: EIAP, and Preferred Worker Programs. Troy Stroud (Safety Consultant) covered a number of online resources available to help with topics for safety programs. Mike Weaver (Safety Consultant) covered Chemicals in the Workplace, and the new Globally Harmonized System (GHS) recognized by 70 countries. "You have until December 31st, 2013 to get your training done," Weaver said, "and it must be fully implemented by 2016."

Ben Carlson, senior loss prevention expert with Liberty Mutual, worked through a handout on Hazard assessment, encouraging this approach to improve your safety programs through hazard assessment.

Fred Shafer returned for a second session, outlining hiring practices

and repeating a theme we'd heard in the morning: writing your plan, making your expectations clear, and holding people accountable to that plan, and making sure both new and current hires know they're important both to you and the company's success.

The closing session had (Safety Consultant) Roger Lulay cover the 23 logging specific accidents of this past year, three of which were fatal, and 15 of which were struck-by accidents, a recent trend they want everyone to review in their safety meetings.

Alex Hanson (Safety Consultant) made the final presentation with the Truck Driver DVD available now to AOL members, covering basic truck safety topics.

The lunch was great, the program timely, lots of useful information, a wealth of resources are available and lots of door prizes, made for another Safety Conference.



OR-OSHA'S Rocky Shampang spoke on the rash of "struck-by" accidents and the importance of training and consistency in expectations and following the safety policy of the company.



AOL's MiKE WEAVER outlined the soon to be implemented GHS (Global Harmonized System) standards for chemical in the workplace. Training on these standards must be completed by the end of 2013, and must be fully implemented by 2016.

19

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■ Circle 16 On Inquiry Card - Pg. 25

20 Rigging Shack

(Continued from Page 2)

It is easy to concentrate on the wrongdoings, but the thing to keep in mind is that about 97% of the people are law abiding citizens. The remaining three percent are the ones written up and given attention by the newspapers.

There is no news in writing up the activities of some joker who has supported himself, maybe carried a rifle for his country, raised a family and paid on the mortgage. That is so common we don't even think of it-so it isn't news.

Just because it isn't news it

doesn't mean that all of us aren't exposed to temptation and that most of us don't yield most of the time. It is a battle to do what should be done and to try your best to keep your word. It's a battle and the victory isn't robbed of its sweetness just because it didn't get any publicity.

People are good and may be better than we can expect them to be. Consider: I've lived in over two dozen different places and have yet to have a bad neighbor. I've never lived alongside anyone that I wouldn't live alongside of again. We have had fine people for neighbors and that is true of where we live now.

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than fifty employers and none of them have cheated me in any way and I'd gladly go back to work tomorrow for any one of them if I was looking for work.

I've been cheated and taken advantage of very few times. I'll be dougled doggoned if I'm going to let those few cheaters ruin the way I feel toward those that don't. The odds are all in our favor.

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around the company which he did. Paul Stallard bought me a good breakfast in Goldbeach and that's the way she went the whole trip. Paul Stallard is the boss of the Enlund Equipment Company's Goldbeach Logging Supply Store. Would be forced to confess that the whole bunch of good people that I met on this trip were the cream of any crop.

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**Deadline
for the next
issue is:
December 5,
2012**

LOGGING COUNTRY

Roundup

CLIPS FROM AROUND THE COUNTRY

Obama administration wants end to critical habitat for murrelet

The U.S. Fish and Wildlife Service is ready to throw out the birdy with the lawsuit.

The federal government's principal wildlife conservation agency said this week that it wants to withdraw a 16-year old designation of protected habitat for a Pacific Northwest bird species in order to resolve settle an industry lawsuit.

In a proposed consent decree filed Tuesday with the U.S. District Court in Washington, the Obama administration, an Oregon county, a timber industry organization, and a carpenter's union agreed that a series of court decisions requires that

critical habitat for the endangered marbled murrelet be "reconsidered."

The industry lawsuit alleges that FWS improperly included in the designation land that is not actually needed by the bird species for survival.

A coalition of environmental organizations said that the administration has "given up" in the face of the lawsuit.

"Given the precarious plight of the murrelet, the administration's decision to remove critical habitat is the height of recklessness," Bob Sallinger, conservation director at the Audubon Society of Portland, said. "The murrelet cannot withstand increased logging on BLM lands or anywhere else."

The marbled murrelet (*Brachyramphus marmoratus*) depends on old-growth forests for habitat and, in particular, uses the oldest trees for nests. The species seems to prefer larger stands as nesting grounds.

A tiny bird that is in the same family as auks, the murrelet's habitat is generally within about one mile of the ocean. Some have been found somewhat farther from the coast, however, with individuals having been seen as far as 59 miles from the Washington coastline.

A government spokesman said that other provisions of the Endangered Species Act and a management plan for Pacific Northwest national forests would provide enough protection for the bird.

Gary Frazer, the FWS assistant director for endangered species, said in an affidavit filed in court that removing the critical habitat designation "will not result in significant harm to the murrelet."

The proposed consent decree includes a provision that would require FWS to again finalize a critical habitat designation by Sept. 30, 2018.

Environmentalists point to recent research indicating that marbled

murrelet numbers in Washington, Oregon, and northern California are continuing to decline due to ongoing timber harvesting activities in the region.

Some of the old-growth forest land in the region is managed by the Bureau of Land Management, which has been under pressure both from Congress and its parent agency, the Department of Interior, to increase logging.

A total of 3.9 million acres would be affected if the administration succeeds in removing habitat protection for the murrelet.

Courts have generally allowed critical habitat designations to stand in the face of allegations of error in the decision-making process, allowing FWS to correct mistakes without risking further harm to the protected species.

- <http://www.examiner.com/>

CAT production cuts run into 2012

Caterpillar Inc. says it will continue to idle factories and cut

(Continued on Page 22)

See "Roundup"



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22 Roundup

(Continued from Page 21)

production into next year due to a slowdown in demand for its mining and construction equipment.

Mike DeWalt is director of investor relations for Peoria-based Caterpillar. Crain's Chicago Business (<http://bit.ly/SLeBvZ>) says DeWalt told the Robert W. Baird 2012 Industrial Conference in Chicago on


Tuesday that Caterpillar has been hard hit by a slowdown in mining. That part of Caterpillar's business had remained strong through recession in Europe and the sputtering U.S. recovery.

Caterpillar spokesman Jim Dugan says shut downs of a week or two will happen at factories in the


(Continued on Page 23)
See "Roundup"

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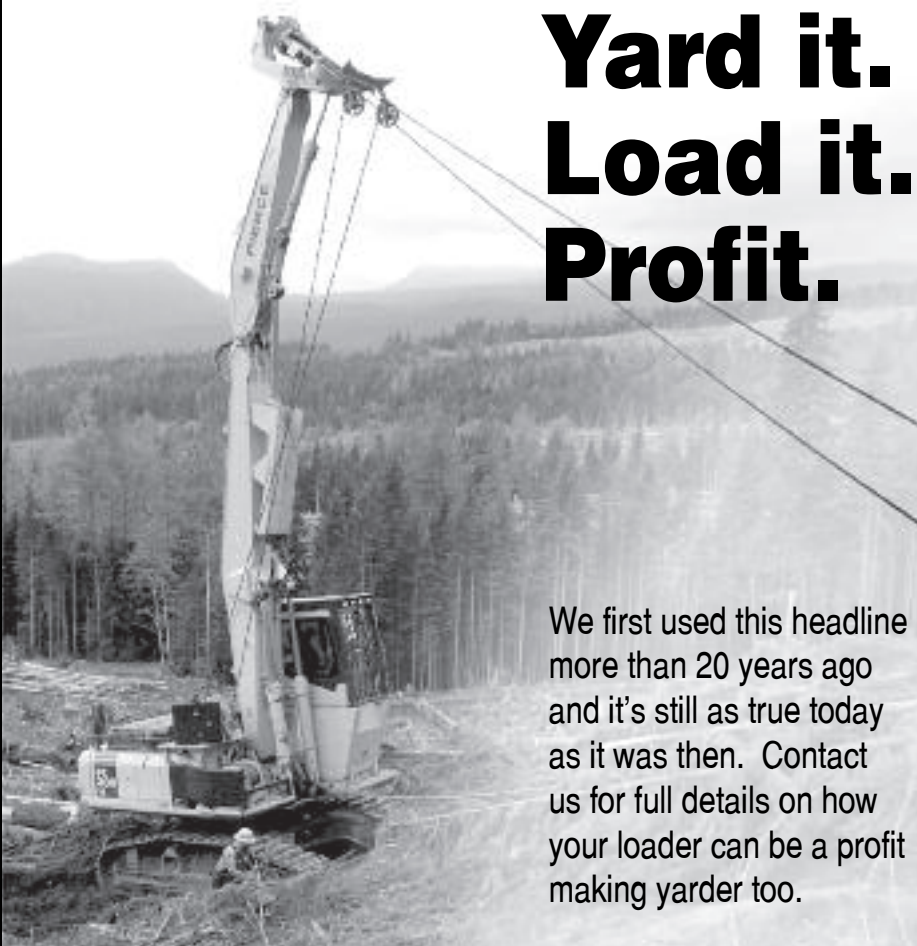


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Roundup

(Continued from Page 22)

U.S. and abroad. He says some locations could also move to four-day work weeks.

Late last month, Caterpillar cut its forecast for 2012 for the second time this year.

Maness named OSU Forestry Dean

In August, Thomas Maness was named Dean of the College of Forestry at Oregon State University. Maness replaces the retiring Hal Salwasser, who served as Dean for the past 12 years.

Maness came to OSU in 2009,

from the University of British Columbia where he'd served as a faculty member. He had previous forest sector experience with Weyerhaeuser Company in Oregon and in South America.

He completed his PdD in forest economics at the University of Washington, and degrees from Virginia Tech and West Virginia University.

Tempered housing recovery

In September a report authored by noted housing economists Robert Shiller, Karl Case and Anne Thompson said there is no "unambiguous" sign of a strong recovery in

the housing market.

Their work indicates that longterm market expectations continue to weaken, even amid recent short-term improvement. Shiller summarized that a very slow recovery may be plausible, but there's insufficient economic indication to justify the so-called "robust" housing rebound bantered by the popular media.

Doctors Case and Shiller are creators of the benchmark S&P/Case-Shiller index of monthly property values in 20 cities.

Housing Stuck on Un-passed Lending Reforms: The National Association of Home Builders top federal legislative issue for 2012 has

been reducing federal obstacles to housing sector lending, as well as work with regulatory agencies at reducing burdensome regulations that stifle a housing recovery.

Following the 2007-'08 housing collapse, a Democrat controlled Congress passed law and regulation that tacitly obstructed bank lending to both builders and home buyers.

NAHB has lobbied unsuccessfully for the past two years to pass lending relief bills in the House and Senate; bills which would let federal regulators and banks engage in responsible lending to builders and

(Continued on Page 24)
See "Roundup"

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DECEMBER 2012

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24 Roundup

(Continued from Page 23)

DECEMBER 2012

LOGGERS WORLD

home buyers alike. Such relief efforts have been largely blocked by Democrat partisans, amid their hollow claims that "Wall Street needs more tough financial regulation" and not this kind of lending relief that's being lobbied by the NAHB.

Congressional movement on needed banking reforms most likely will re-start in 2013, after a new Congress and Executive Branch is seated. Elections do make a difference. **- AOL Mainline**

"We Can't Wait!" — Bio-Energy still waiting

From an August press release from the White House: "Today, as a part of his We Can't Wait initiative, President Obama announced that seven nationally and regionally significant solar and wind energy projects will be expedited, including projects in Arizona, California, Nevada, and Wyoming. Together, these job-creating infrastructure projects would produce nearly 5,000 megawatts of clean energy—enough to power approximately 1.5 million homes—and support the President's all-of-the-above strategy to expand American made energy."

Without commenting on the advisability of subsidized federal renewable energy initiatives, we find it characteristic that within the world of expedited "all-of-the-above" energy projects, biomass-based systems remain invisible, in spite of the volume of diseased timber and fuel-loading in the very region on which the White House statement focuses.

- FRA Bulletin

Media's confidence continues its decline

A new Gallup Poll reveals the obvious: Americans continue to grow more distrustful of media news, as they also increasingly distrust government. The poll found

that TV and print news media must change their ways to reverse American's waning confidence. Just 21% of adults now say they have confidence in television news, while only 25% of those polled have confidence in newspapers. These confidence figures are down from the 40-50 percentile range in the 1990s.

Media chronically misrepresents natural resource and rural small business issues.

Fed paper procurement mandate proposed

In June, Rep. Tammy Baldwin (D-Wisconsin) introduced the Purchasing American Generates Employment (PAGE) Act (HR 5908), which would establish a preference, in federal government procurement, for "paper or paper products . . . grown, reprocessed, reused, or produced in the United States." At this writing, the bill has no co-sponsors, and since Rep. Baldwin is campaigning for an open Wisconsin Senate seat this fall, the main purpose of the bill seems to be to give her a talking point on the campaign trail.

Rep. Baldwin makes vague reference to Chinese "unfair trade practices," which may be costing jobs in Wisconsin. Rather than touch off a trade war with offshore trading partners through protectionist legislation, we suggest, rather, referring such cases to the U.S. Trade Representative.

- FRA Bulletin

Positive housing indicators

In June, the Commerce Department reported that sales of new homes had risen by 7.6% in May, compared to April, and by 20% compared to sales in May 2011, to a "seasonally adjusted" annual rate of 369,000. This figure, if sustained, contrasts with 2011's disastrous 306,000 new home sales. Still more hopeful, in terms of a turnaround, Commerce reported that new home prices increased 5.6% year over year, and that unsold inventories had fallen

en to a 4.7 months' supply; a six-month supply is considered "stable." Some analysts are willing to call a bottom: "Yet another data point that supports our view that housing is in a moderate recovery phase," states one. "We expect new home sales to continue to trend higher in the coming months," ventures another. Another points out, "New-home sales are about 55% below a healthy level of 850,000, and at the recent rate of improvement it would take more than seven years to return to that point."

On June 26, the S&P Case-Shiller Home Price Indices published its trend summary of U.S. home price data through April, showing that on average U.S. home prices increased 1.3% during that month-with regional trends remarkably consistent. To add a little perspective, the Case-Shiller Index fell in each of the previous seven months, and April's prices were, on average, 2.2% lower than they had been in April 2011.

- FRA Bulletin





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| 17 | 27 | 37 | 47 | 57 | 67 | 77 | 87 | 97 | 107 | 117 | 127 | 137 | 147 | 157 | 167 | 177 | 187 | 197 |
| 18 | 28 | 38 | 48 | 58 | 68 | 78 | 88 | 98 | 108 | 118 | 128 | 138 | 148 | 158 | 168 | 178 | 188 | 198 |
| 19 | 29 | 39 | 49 | 59 | 69 | 79 | 89 | 99 | 109 | 119 | 129 | 139 | 149 | 159 | 169 | 179 | 189 | 199 |

Name (Please leave one space between each word. Please print or type)

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Name of Firm or Company

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Address

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City/State

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Zip

Phone (Include area code)

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Check the category best describing your company's business:

- Logging Operator
- Timber Cutting Contractor
- Mill Owner
- Log Trucker: 4a. Operator/Owner
4b. I own _____ Trucks
- Road Builder
- Other (Specify):

What best describes your primary job?

- Owner/Operator
- Foreman
- Supervisor
- Jobber
- Other (please specify):

My purchasing budget this year is:

- \$0-\$50,000
- \$50,000-\$100,000
- \$100,000-\$200,000
- Over \$200,000

How many people will read your magazine?

- 1-2 People
- 3-4 People
- 5-6 People
- More than 6 People

How many people does your company presently employ:

- 1-2 People
- 2-5 People
- 5-20 People
- More than 20

Mail To: LOGGERS WORLD, 4206 Jackson Hwy., Chehalis, WA 98532-8425