

LOGGERS WORLD

VOLUME 49 NUMBER 3

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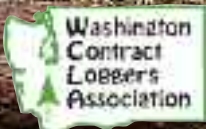
MARCH 2013

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Finley's Rigging Shack "Classic"



(This column originally appeared in the March 1974 edition of *Loggers World*.)

Headquarters:

It is always a busy and cheerful time around here. Especially the one week a month that we are putting the paper together and addressing it and mailing it out to our readers. At that time we have a group of perhaps half a dozen ladies and girls who come in and quickly and efficiently do these things.

The printer will print two sections one week-end and the other two sections the following weekend. We will make two trips to the printer, bringing home two sections each time.

These are stacked in proper piles in a big room. When all four sections are here the girls go to work. They pack in different sections. They move them down a rack to a stapler. Two staples are driven thru the back. The finished papers are stacked in a large pile.

The girls from the addressing room then grab these papers and run them through the addressing machine. Here is where your name and address is stenciled on your copy of *Loggers World*.

These are then packaged to town, each package labeled and string tied. Each package is put into a mail sack. The mail sack is addressed to a town or a section of the country.

When these pile up the sacks are counted and a pickup load goes to the Chehalis Post Office which is about a dozen miles away. There is some paper work that goes with this. There the postage is paid on that bunch and they are on their way to the readers.

Sometimes it takes four pick-up loads. Usually we start this on a Monday and normally it is finished up by Friday.

ing their jobs. A grand group of people and we are lucky to have them helping us.

Printer:

Our paper is printed at Marysville, Washington by the Marysville Globe. They have been printing *Loggers World* ever since we started and we are on our tenth year. They have good modern machinery and responsible skilled help. They get better and better and this is reflected by a constant upgrading of the printing and pictures in *Loggers World*. They deserve a lot more credit than they ever get.

Post Office

It is a popular national past time to run down the Post Office Department. Yet to me it approaches magic to be able to write a letter to anyone, anyplace, drop it in the mailbox and know that it is going to get there. Must be a hell of a fine system to be able to do that. The fact that this system slows down and breaks down sometimes isn't surprising. I have never had anything to do with anything that worked every time for all time.

The post office people that we deal with here at Chehalis are a fine bunch of people. They watch out for us, take a lot of pride in their work and treat us as valued customers. Can't say too many nice things about them.

Eldon Olin

As you know, Eldon (Ole) Olin is the fine artist and timber cruiser, forester, etc. from

The people that take care of this putting the paper together and mailing it out are an outstanding group. Every month they try to do it better and faster than the month before. Usually they do this. Every month is an improvement over the last month.

They constantly come up with new ideas and methods of improving their jobs.

Springfield. In his spare time he keeps on making his outstanding drawings and painting his real as life pictures. If things go right we hope to have a new drawing from Ole in every issue or every other issue.

His work is being distributed thru the efforts of his wife "Bunny". She is getting out notepaper, napkins and place mats with Ole's drawings on them. The other day she ordered a hundred thousand of them. So you'll be seeing them in better restaurants around the country. Glad of that because Ole's work deserves to be seen and enjoyed by more people.

Buzz Martin

The other day Buzz dropped in for a quick visit. He was returning from a big deal he had in Seattle. His career is going good. Now has an excellent manager from Los Angeles and it looks as though he will be busy busy at his work of singing logging songs. Understand that is a chance he will be appearing on HEE HAW and on other television shows.

Our best wishes, strong congratulations go with Buzz and we are happy about the increasing recognition of his talents as the Singing Logger.

Speeches

As *Loggers World* grows the pressures on me to work harder and smarter grows too. So I have had to cut out a lot of fun things I used to be able to do. Announcing Logging Shows was one thing and talking to groups another.

I gave in to Bud Petit and got scheduled for a talk at the Governor's Safety Conference. As I stood up and looked at the room full of people I wondered what in hell I was doing there. There wasn't a man in that room that didn't know more about logging and logging safety than I did. It was darned cheeky of me to get up there and think I could say anything they would remember or that would do them any good.

Strengthens my idea that logging safety needs more representation from the people doing the logging. They are the experts and they know what works and what doesn't. The more participation we get from those that fall timber, set chokers and so forth the better our record of safety will get.

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See "Rigging Shack"



FINLEY HAYS

In This Issue...



FRONT COVER PHOTO: IVAN WHITLOW back in the saddle harvesting trees with Bruer's 2008 John Deere 959K leveling feller buncher with John Deere FR24 hot saw, the oldest in his fleet of seven 959K feller bunchers. Whitlow was Bruer's first feller buncher operator starting in 1989, tried retirement more recently, "...then I came back," he noted with his gruff smile. While Whitlow didn't mention his start, and work ethic with Bruer in those early years, was responsible for their increased production that gave Bruer a foot hold in the market, putting him on the map at the time.

See "Seize the Opportunity" starting on Page 6.

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Rigging Shack

(Continued from Page 2)

Movie

Some time back I eagerly watched a logging movie that had to do with safety. It was made by a Weyerhaeuser logging crew. They made a bunch of dummies, that looked like loggers, and put them into dangerous situations. They showed what happened to those dummies. Took a strong stomach to watch it, even though you knew it wasn't real men getting hurt.

This movie had such a good idea behind it that it was remade and circulated around. If you get a chance to see it you should do so. Again, it was done by the people doing the logging. If you see it you will learn from it and you won't quickly forget what you saw.

Cameras

Much of our business is photography. To do a good job it is easier if you have good equipment. I have bought thousands of dollars worth of cameras, lights, filters, camera bags, film, paper, chemicals and so forth in order to get and to print logging pictures. We take pictures in almost impossible conditions and do it regularly.

Our proud boast is that if you can do the work we can take a picture of it. So we are constantly photographing loggers working in the rain, the snow, in storms and in good weather. We keep saying, 'If you can work in it, we can take pictures in it.' This may not be entirely true but we try to make it come true.

We come in for some criticism from professional photographers from time to time, along with good solid suggestions that could help us. I have constantly studied this business and have worked to get better

equipment and learn how to use it to its best potential. I have experimented with bags, pack sacks, vests, different sizes of cameras and other things. All this is an effort to get better pictures easier. Some of our schemes have worked and some have failed.

Earl Roberge, who is the best photographer I know, has generously helped us in all areas of photography. He shares his knowledge and techniques generously. I appreciate it.

When we started this paper we wanted real pictures of real loggers doing what they normally do at the time and at the place when we are there. I felt that a camera is a recording instrument, such as a tape recorder. The camera, as we use it, is supposed to record what is going on here and now. Just as a person might see it. No trick shots, no oblique angles etc. Just a pictorial reading of what is going on here and now.

In this business one gets lots of

advice and suggestions. This makes it difficult to stay with the original idea at times. Then too the original idea may have been and could have been wrong. So we have a tendency to vacillate, first this way and then that way. We learn by trying and we try to learn.

Our problems of photography are many. We must get a quantity of pictures in the quickest possible time. We must get our pictures under the conditions as we find them. We don't have the time to wait or the time to come back again on a better day. We travel with our gear thru the brush and out to where the logging is going on. We must have enough equipment and still be able to travel over the rough ground. Normally we take nearly a thousand pictures for each issue, then select the ones we like the best.

To us it is the men doing the work who have the highest priority. No job, no machine, can amount to much until the men get there to make everything work. We want logging men in every picture possible.

One finds as he watches loggers working that normally and naturally they have their backs to the camera. Very difficult to get them all facing the right way. So we must compensate for that.

The photographer should know logging. He must be able to get where he wants to be without interrupting the work or getting into a dangerous area. We try never to interfere with the log production. A photographer that doesn't know the logging procedure could get hurt or killed. In fact he probably would, without a guide.

Because logging photography has many problems it is also the most interesting. Sometimes all the good factors are present and we get what we consider to be outstanding pictures. This happens often enough to keep us going and keep us trying.

Our best pictures, in our opinion, are those that would never win a contest or accolades from other professionals. They suit us and I hope suit you.

People are ordering more and more pictures from us, which is gratifying.

The other day a good man wrote to us and said something like, "Your pictures are the best ever taken of logging. They show logging as it is. Not as we wish it was. Your pictures are true to life and one knows you aren't setting them up. I think that one of the biggest failures of most photographers is trying to arrange things so they will make a good salon type picture. I believe that if LIFE magazine had taken pictures of things as they are they would be here today. Instead of that they arranged and tried to make every picture an artistic masterpiece. After the picture was judged on its technical mastery it was an empty picture.

Keep up your work just as you are doing it."

You can't imagine the energy, the faith and the appreciation that that letter generated.

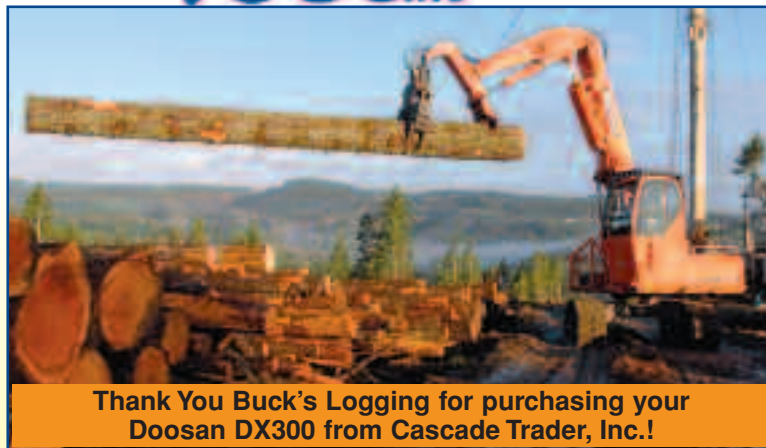


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Summary Judgment....

Obama Administration Going Postal on Firearms

by William Perry Pendley

As defenders of the Second Amendment grapple with President Obama's second term onslaught against the "right to keep and bear arms," a rural Colorado man is already in federal court in Denver challenging the Obama Administration's refusal, during Obama's first term, to adhere to the commands of the Constitution. Briefs have been filed and oral arguments await in *Bonidy v. U.S. Postal Service*, a gun rights case that could eventually reach the Supreme Court of the United States.

Tab Bonidy, who lives in rural Colorado outside of Avon—a tiny town in Eagle County, two hours west of Denver—is licensed to carry a handgun and regularly carries a handgun for self-defense from wild animals and criminals whenever he drives the 10 miles roundtrip from his home, where mail delivery ser-

vice is not available, into Avon to collect his mail. On his arrival in Avon, however, he is barred by a Postal Service regulation from carrying his firearm, or even locking it in his car, on Postal Service property. The Postal Service regulation, which was renewed in 2007, provides:

Notwithstanding the provisions of any other law, rule or regulation, no person while on Postal property may carry firearms, other dangerous or deadly weapons, or explosives, either openly or concealed, or store the same on Postal property, except for official purposes.

This regulation, which carries a \$5,000 fine or imprisonment for 30 days, or both, is much more sweeping than the federal statute, which prohibits private possession of firearms in all federal facilities but exempts firearms carried "incident to hunting or other lawful purposes."

(A total ban exists as to federal court facilities.) In addition to being much stricter than federal law, the Postal Service regulation was promulgated prior to the Supreme Court's landmark decision in *Heller v. District of Columbia*, which recognized for the first time an individual's right to keep and bear arms.

In July 2010, Mr. Bonidy wrote the Postal Service and asked it to withdraw its regulation, which is overly broad and, given *Heller*, of dubious constitutionality. The Postal Service refused. Therefore, in October 2010, Mr. Bonidy, joined by the National Association for Gun Rights, filed a federal lawsuit in Denver. Twice U.S. Department of Justice attorneys, defending the Postal Service, moved to dismiss the suit; twice the judge denied the motion.

The argument by Obama's Department of Justice on behalf of the Postal Service is straight-forward. Second Amendment rights are limited to the home; and, Postal Service property is sensitive because the Postal Service says so; thus, its regulation is reasonable. In addition, in reviewing the Postal Service's regulation, the district court should defer to the expertise of the Postal Service. Finally, argues the Obama Administration, unlike most other constitutional protections, the "right to keep and bear arms" is not subject to strict or even intermediate judicial scrutiny, that is, a de-

mand that the federal government demonstrate its regulation is "narrowly tailored" to serve a "compelling governmental interest."

Mr. Bonidy argues that the Second Amendment guarantees his right to carry a firearm for self-defense in case of confrontation, that his right to do so is clear from the Constitution's text, that it is illustrated by the English Common Law, and that it has long been protected by the States. The Postal Service's Avon property is hardly "sensitive" especially in light of the Obama Administration's argument that any property that serves a "quintessential government function" is "sensitive" and hence a government decreed "gun-free zone." In fact, the Avon post office is open to the public and lacks any indication of a sensitive place. Finally, although the Postal Service may have a compelling governmental interest when it seeks to protect lives and the mail, its total ban is not "narrowly tailored" to serve those interests.

In the long battle now beginning to preserve the Second Amendment, it is right that an initial and important skirmish occurs out West.

Mr. Pendley, a Wyoming attorney, is President and Chief Legal Officer of Mountain States Legal Foundation and a regular columnist in Loggers World.

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■ Circle 170 On Inquiry Card – Pg. 26



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As We See It....

FRANK STEWART JOINS ALC TEAM

The American Loggers Council is pleased to announce that Frank Stewart has joined us as our "Liaison" in Washington, DC. Frank has worked with the ALC in the past, but now his firm, Washington Resource, has been contracted to help focus ALC in Washington and strengthen the "loggers voice" both on the Hill and with the agencies that develop and implement the regulations that impact professional timber harvesters and log truckers.

Stewart is principal of Washington Resource, an association management and advocacy firm specializing in forest-based initiatives located in Alexandria, Virginia. He is a Registered Forester, a Registered and Certi-

fied Lobbyist and a former logger.

His duties will include efforts to win harvesters the same rights to employ their children as farmers currently enjoy, certain transportation weight issues, monitoring federal renewable energy policies and other Executive and Legislative branch efforts as directed by ALC Executive Vice President Danny Dructor.

"Frank has been an advocate for the forest industry for many years in Washington and we are pleased to retain his services in this more substantial capacity. This added focus is not intended



FRANK STEWART
ALC Liaison in Washington DC

to duplicate on-going action, but will support a new and greater effort for ALC and our members in our nation's capital," said Dructor.

Besides monitoring and doing exploratory work on legislative issues, Stewart will also help organize and facilitate Capitol Hill appointments for ALC members when visiting Washington.

Current and previous experience includes working with the Forest Landowners Tax Council and the Forest Landowners Association.

Stewart said "I grew-up in the sawmill town of Vredenburgh, Alabama and began working in the

woods when I was 13 years old. I believe that I know your issues and understand the industry. I'm looking forward to working with the American Loggers Council."

About the American Loggers Council:

The American Loggers Council is a non-profit 501(c)(6) corporation representing professional timber harvesters in 30 states across the US. For more information, visit their web site at www.americanloggers.org or contact their office at 409-625-0206.

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MIKE BRUER in the office working on the never ending stream of projects, and occasionally operating machinery as well. Helping coordinate the crews and different logging sides are Steve Weeks, company bull buck and Mark Schreiber who runs the southerly crews and logging sides.



DALLAS, OREGON

By Mike Crouse

Keeping perspective and plotting the right course in the midst of change frequently is the difference between surviving, and thriving, in the business world, which particularly holds true in the logging industry. Long before the economy "cratered" in 2008, our industry's been in a tumultuous and ongoing transformation and redefinition changing from a complete shift in the management of public forestlands, much tighter rules and regulations on private lands, to

maintain the public license to log over the past 30+ years.

Those who remain in this business are well aware of that, and continue to navigate those still troubled waters, always vigilant with an eye on the future.

Mike Bruer, owner of Bruer's Contract Cutting has always taken an aggressive perspective and approach to logging, and over the past 27 years, has assembled a well experienced, similarly focused crew that shares that vision. It's an attitude that's permeated Bruer's thinking, which he's shared with a num-

ber of other contract loggers over those decades, which he's maintained since his early days in business.

The early days

Bruer started as a timber faller in 1976, he explained saying, "... I only cut for six months before starting my own outfit. I'm not sure what possessed me to do that." He then smiled and added, "I think I might have just done it just to prove somebody wrong. I was going to work harder than the average man then I should get paid for it."

With some more experience beneath his belt, in February 1, 1980 Bruer Contract Cutting came into being. He had as many as 10 crews, with as many as forty cutters. Priding himself even then as a "new idea sorta person," he started exploring mechanical cutting systems in 1988.

Phases of business

"The change that was coming in tree size, and workman's comp issues," were looming on the horizon. "And bunchers were

(Continued on Page 7)

See "Bruer"



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Bruer Contract Cutting

(Continued from Page 6)

a new thing out here," Bruer said. "A few logging contractors had their own (feller bunchers) but no one (approached mechanical cutting as a contracting business for other loggers). They were loggers cutting."

Bruer saw opportunity. "In June 1989 we bought our first buncher, then in July of '89 bought our second buncher, and it went crazy from there."

His approach to business then and now stems from what he calls

"seizing the opportunity," by being prepared for the broadest base of business available. Bruer explained, "I'm a mathematical thinker. If you're a hand cutting contractor and you have four cutters for every 1,000 jobs, there are only 100 jobs you can do, so you only have a shot at 10 percent of the market share. When you have a lot of cutters you have the ability to start sooner, (whereas) the smaller (contractor) crews eliminated from the picture because of

(Continued on Page 8)
See "Bruer"



IVAN WHITLOW has logged, "...since I was 13," growing up in a logging family, having run "...a bit of everything including yarder, Cat, skidder, along with tending hook and being a siderod. You name it I've done it!" He joined Bruer to operate his first feller buncher in 1989, and has continued until retirement, which he has since abandoned to return a while ago. He's run the 2008 John Deere K959 with John Deere FR24 hot saw the past two months, since the former operator took delivery on a new 2012 K959 with FR24 hot saw. Whitlow's productivity and hard work was a key to Bruer's early success as a full time mechanical contract cutter.



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8 Bruer Contract Cutting

(Continued from Page 7)

MARCH 2013

LOGGERS WORLD

the dynamics.

"Similarly if you have several bunchers you can do more jobs. Why eliminate yourself from so much of the opportunity by not having the preparation? It's the way I always approached it."

Cut-to-length systems

Similarly in 1995 Bruer entered cut-to-length (CTL) harvesting systems aggressively buying three Timberjack 2320 forwarders, and 1270 harvester systems, "...with three TD9 Caterpillars to go with it," The crawlers were used both for road work and some fire season stuff as well."

They continued with CTL sys-

tems on a big scale for a decade, but as profitability declined, they adjusted to two, then a single side. They finally sold the last of the systems this past year.

Cable yarding

"We went to cable thinning for a couple reasons," Bruer explained noting: "The clear cut loggers didn't want to thin thus there was less competition."

"In '96 we bought our first new 210 Diamond yarder, and began cable yarder thinning," Bruer explained. But their approach was slightly different for the time. "We'd CTL and process in the brush, and do 10-log rather than three-log turns with harvester bunching," boosting production in what he called "combination units," when

they could.

From their start in cable yarding Bruer explained, "... we've always tried to hire the best people we could find to do the cable work," admitting, "I'm more of a starter than

a finisher when it comes to projects, so I surrounded myself with good people who could follow through un-

(Continued on Page 12)
See "Bruer"



STENGEL BISHOP (left) and Rich Lamprecht, along with hook tender Kerry Hubbard, were in the brush on Bruer's Madill 172 tower side. Bishop's a 30-year veteran, second generation logger, who's been part of the crew the past six years. Lamprecht is a second generation logger with 20 years experience, and who joined Bruer 2 1/2 years ago. Typically he's run one of the Waratah processors, but has been in the brush the past four months, commenting "...I've lost weight!"



KERRY HUBBARD's the hook tender on Bruer's Madill 172 tower side and has 25 years in the profession, all of it in the brush, and served as hook tender since '87, and joined Bruer 11 years ago. He's a second generation logger, who spent a year in college then decided to log full time instead, working for several outfits, including a stint in Alaska, and three years working construction, but prefers logging.



TIM SULLENGER is a mechanic in training and taking welding classes, working directly for head mechanic Willie Ensinger who was in the field this day. To his right is Roy Lewis who typically runs one of Bruer's Madill 172 yarders, but is working in the shop until that side is put back to work. Lewis has logged since 1977, and has been with Bruer, "...off and on" the past five years.

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BUILT TO WORK



ZACK WALL is the Madill 172 yarder engineer, and a third generation logger. "Kinda followed in my dad's footsteps," he explained. "Set my first choker when I was 14. The crew thought it'd be funny to put me on the end of an inch bull choker. They thought it was funny. I was a skinny lil whip back then." He's logged the past 10 years. The 172 was built in 2001 and has 20,000 hours on it. They were running with an Acme 28S, "...with a shackle top on it. This one's run perfect for us since we got it. It hasn't broken down in a year and a half. Acme carriages are tough!"



CHIP COOPER making logs on Bruer's Link-Belt 290 with Pierce boom and Waratah 623C dangle head processor. "It's accurate, fast," said Cooper. "I really enjoy running it. I've put out several million feet with this. I've had two others.. 622s and a 623... this is my second 623." His father owned Spout Creek Logging from the early 50s, thus he learned logging while growing up. He's been with Bruer the past nine years.



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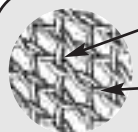


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THE MADILL 172 brings a turn to the landing with the Acme 28S motorized carriage. They were hanging out almost 3,000 ft. Chip Cooper is the yarder engineer.



DAVE COONTZ, making the first cut preparing to use a Silvy jack to help fall the tree. Coontz has cut timber the past 30 years. He's using a Husqvarna 3120 power head (he's had for 9-10 years) with a Cannon 50-inch bar using 404 chain, and has been with Bruer for three years. To the right is Tyson Bell, who's logged the past six years, mostly in the brush, and started cutting two years ago. He's "at least a third generation logger," he said, and joined Bruer 1 1/2 years ago. He grew up in Springfield, and runs a Husky 372 with a 30-inch bar. "I enjoy every minute of it here," he smiled.

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12 Bruer Contract Cutting

(Continued from Page 8)

MARCH 2013
LOGGERS WORLD
til it was done, and make it happen.”

The following year Bruer added a second Diamond 210 yarder, to increase capacity.

Big towers

A similar competitive trend emerged that brought Bruer's interest in big tower logging. “Everybody can log 1,500 ft., but only select guys can do 6,000 ft. tail holds and logging 3,000 ft. The same goes with the hard units: fewer can do it. So it's probable if you can (handle

(Continued on Page 14)

See “Bruer”



SHANNON ROBERTS operates the 2012 Link-Belt 290 X2 shovel with Jewell 62-inch grapple on Bruer's Madill 172 tower side. “I've been here seven years that's my fourth brand new shovel,” said Roberts. “He (Bruer) says it makes people stick around longer, makes them work longer.” The X2 on the 290, “...designates that it has a bigger cab,” which is also a forestry cab. Roberts, who always wanted to be a logger, started out in the brush graduating to machinery when he was just 20.



BOB PARKS, chaser on the Madill 172 side, talks with Bruer side rod Steve Week. Parks has logged since '75, working in the brush, and joined Bruer six years ago as chaser. Weeks started logging after serving in the Navy working in the brush, then spent a few years logging in Alaska, then returned to Oregon working for Kenny Fallon on rigging, then after pestering him long enough got his start as a timber faller. He joined Bruer in the mid-80s, and became bull buck in the late 80s. He left to be a fishing guide a year, then again returned in '05 “...and I've been here ever since.”

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JON WALKER has logged the past 10 years for Bruer, running feller buncher the entire time. He's operating the newest of seven John Deere 959K feller bunchers with a JD FR24B hot saw, all are levelers. He grew up in the construction business running machinery from when he was about 10, then noted, "...these machines are like nothing I've ever been on before I came here." The 959K has a JD 320 HP engine, "...good travel power. The way they have the leveling system set up, throws more weight on the front of the tracks."

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STEVE YOUNG is the hook tender on Bruer's Diamond DS2646 yarder side, has logged the past 30 years, and is a third generation logger. He's been a hook tender since he was 25, and joined Bruer some seven years ago first on one of the Madill 172 sides, and the past three on the Diamond yarder. They were hanging out 2,900 feet in this setting.

Bruer Contract Cutting

(Continued from Page 12)

that job) to make a better profit." As Bruer's approached other decisions, "it's the math probabilities, an odds thing. Eliminate the competition however you can. I don't want to work 14-16 hour days just to break even or make a little. I want to make money."

In 2002 Bruer purchased his first Madill 172 tower, and brought in hook tender Kerry Hubbard's expertise to get it running right. "He's as good as there is," Bruer said with a smile.

Today they have another two Madill 172s.

Trucks

Most of their trucking is contracted with Charlie Hall, who owns C.G. Hall out of Philomath, Oregon. They have two company trucks: a 2007 Peterbilt 379 log truck with Whit-Log trailer, and a 2007 Kenworth T800 with Whit-Log mule train, "both can haul 35-ton," he said. We couldn't get enough mule trains so we bought our own."

They do a limited amount of road building for their own use as needed, and contract the dump trucking for that.

Crew

Today's crew includes 65-69 total at present, though last summer they'd had upwards of 83 at one

point. Currently Bruer has seven feller buncher (all John Deere K959 levelers with Deere FR24B hot saws) sides, three tower sides and one shovel side, with another Madill 172 tower side do to start up again soon. He has two veterans overseeing field operations: Bull buck Steve Weeks in charge of operations north of Philomath, and Mark Schreiber in charge of operations south.

Machinery philosophy

There's a lot of iron in Bruer's company, and it's constantly changing keeping up to date, in warranty, and taking advantage of technical innovations, plus taking good care of his crew. "I used to keep a list of the machine's I've bought," he

(Continued on Page 16)
See "Bruer"



THE BRUSH CREW at work on the Diamond DS2646 tower side. On the left is Silas Wilson who is new to logging over the past four months but doing well. On the right is Kelly Laduke, a veteran of 13 seasons who joined Bruer two years ago.

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FORCE TO BLACK



JOHN "JONSIE" REED is yarder engineer on Bruer's Diamond DS2646 yarder, and a fourth generation logger, who started logging around '94, and moved to machinery shortly thereafter in '95. In between he'd driven log truck for three years as well. Most of his time has been in yarders. "I've run Diamond's before and they do their job... they're real quick." He'd worked for Bruer three years before this and has been with them a year this time. He makes his home in Lebanon.



Great Buys

Delimbers

2011 Link-Belt 240X2 with Pierce 3348 Delimber, great machine, 2800 hrs., Eugene, #018226\$459,000

Excavators

2000 Link-Belt 1600Q with offset boom, QA & thumb, 6,900 hrs., clean, as is, Tacoma, #018373 **\$35,000**

2003 Link-Belt 460LX, quick attach, plumbed for thumb, hammer plus rotate circuit, Portland, #017866**\$119,500**

2005 Cat 312CL with multi-hyd and rotate circuit, hyd. dozer blade, 30"/60" bkts, 7300 hrs., Prineville, #018293**\$75,000**

2006 Komatsu PC270 Roadbuilder with hyd. thumb, CWS 48in. bucket and extra guarding, 5,200 hours, as is, Spokane, #018303**\$153,000**

2008 Link-Belt 210X2, with QA, 36 in. bucket & thumb, 2,100 hrs., Tacoma, #015440**\$144,900**

2012 Link-Belt 300X3 with multi-function hydraulics and QA, 300 hrs., Portland, #017160**P.O.R.**

Wheel Loaders

2011 Kawasaki 90ZV, 5.2 yd GP bucket, low hour rental fleet, Portland, #017091**\$249,000**

2007 Kawasaki 95ZV-2, ride control, 7.0 GP bucket, rental fleet machine, low hrs, Prineville, #014123**\$259,000**

2006 Kawasaki 70TMV-2 with tool carrier, hyd quick attach, 3.5 yd. bucket, low hour rental fleet machine, forks available, Portland, #013011**\$132,915**

Log Loaders

1996 Link-Belt 3400QTL, new turntable and additional work, 29,000 hrs., Tacoma**\$62,500**

Fellers

2010 Timberpro TL-735-B, 24 in. single grousers, wide U/C, leveling, & Quadco intermittent saw with 360° rotate, 3,500 hrs., Portland, #018397 .**P.O.R.**

Harvesters

2004 Link-Belt 210LX with LogMax 7000, 7,200 hrs., Spokane, #018155**\$219,000**

Attachments

Waratah HTH-622B w/color disp., 6,000 hours +/-, Tacoma, #018114**\$65,000**

Articulated Trucks

2006 Terex TA35 with tailgate and bedliner, 1,024 hours, Portland, #013175**\$185,000**

2008 Terex TA30 with tailgate, 1,700 hrs., Prineville, #015299**\$176,900**

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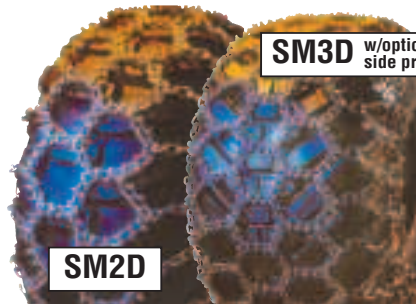
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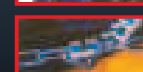


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■ Circle 187 On Inquiry Card – Pg. 26

16 Bruer Contract Cutting

(Continued from Page 14)

said, and numbered all the new equipment and the yarders. "Nothing used gets a number."

MARCH 2013

LOGGERS WORLD



MIKE SCHREIBER oversees the Bruer Contract Cutting operations from Philomath south since joining the crew in 1996. Schreiber's first exposure to sawdust came working on the mill pond at 13, for the Alsea Lumber Co., which was owned by his uncles. He started logging setting chokers out of high school for Cantrell Logging, spent a year in college then returned to logging the following year, and later started cutting timber for Don Neuman Contracting until an injury sidelined him in '93. After he recovered he went to work as a mill timber manager, "...and learned everything I could," until he joined Bruer almost 20 years ago. "I take care of everything on this end of things," he explained.

Buying and selling, Bruer said, "...It's a gut feeling with the market. The past two years I've been very aggressive. We've always bought in a down market: it's the cheapest time to buy." One driver in the new equipment is working within the allowances existing in the tax code. "When the government gives you 100% deduction on buying new machines, it's an easy determination. In the Bush era that went to the 50% depreciation. A lot of guys didn't know it existed until the third year. That all made a big difference."

Another vehicle Bruer uses is Starker Exchanges (1031 rule), which he explained, "...the govern-

ment allows you to tax exchange equipment for a third party, by selling it for a third party," and while it sounds complicated the tax (and your bottom line profit) implications are significant. It is certainly worth your time to investigate the details (ask your accountant). The take-away message: it's legal and can save you a lot of cash.

Also when Bruer sells equipment he makes sure its in top condition, brings it in, repaints, details it just as a car dealer treats their used inventory. "I'd ask a premium price, but I'm willing to back it up as being as I've presented it," Bruer said. "I've warranted stuff before."

He's very conscious of his debt

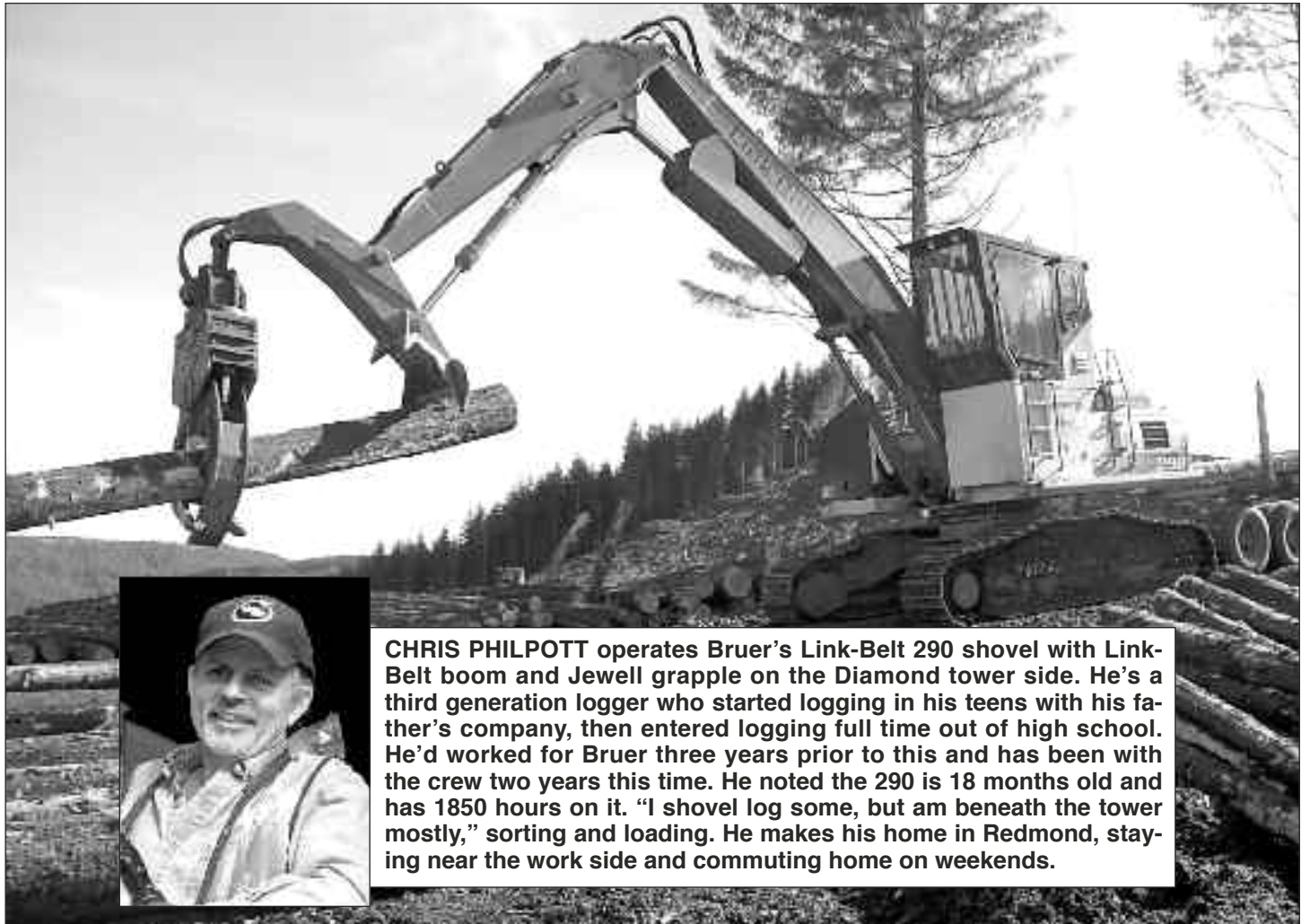
levels as well. "The faster I can get them paid for the better."

The future

Just as he'd felt some 30 years ago, Bruer's "cautiously optimistic" towards the future, and was quick to note that while the last period of compression created a lot of stress and risk, that "...when the market goes up, it's just as dangerous when you're increasing equipment and people." That the demon in the works is the same... "debt kills."

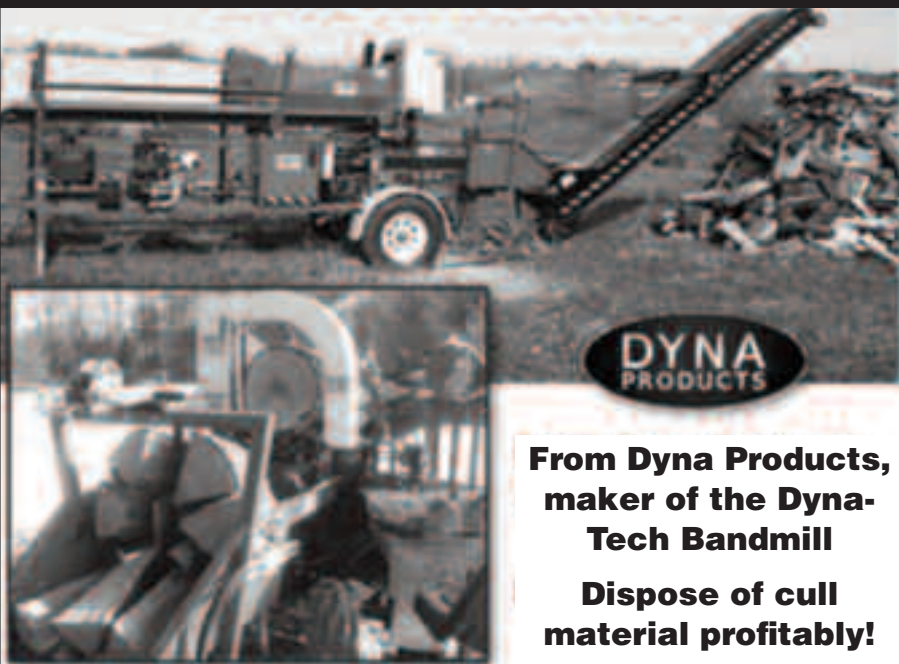
(Continued on Page 18)

See "Bruer"



CHRIS PHILPOTT operates Bruer's Link-Belt 290 shovel with Link-Belt boom and Jewell grapple on the Diamond tower side. He's a third generation logger who started logging in his teens with his father's company, then entered logging full time out of high school. He'd worked for Bruer three years prior to this and has been with the crew two years this time. He noted the 290 is 18 months old and has 1850 hours on it. "I shovel log some, but am beneath the tower mostly," sorting and loading. He makes his home in Redmond, staying near the work side and commuting home on weekends.

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■ Circle 189 On Inquiry Card – Pg. 26



LONNIE STRICKLAND has set chokers and bulled rigging since he was 22, and logged on and off the past 18 years. He's a third generation logger raised in Cottage Grove. "I enjoy it," he said. "I've been with Bruer the past four months. It's a good crew of guys, and good machinery."



DAVE SHOOK has cut timber all his 24 year professional life starting as a hand faller for 11 years before starting with mechanized. "I ran the harvester with a bar saw first, then to a hot saw, then to harvester, forwarder, and CTL Systems. " He joined Bruer 1 1/2 years ago and operates one of the newer John Deere 959K feller bunchers with the JD FR24B hot saw, with 903 hours on it presently. "I love this machine, it's great!"



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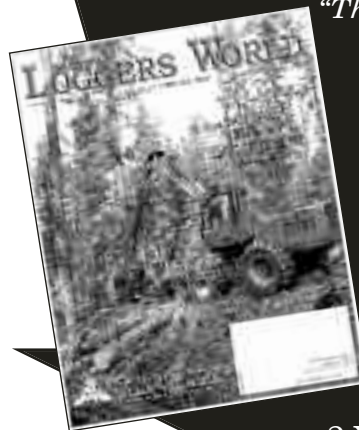
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18 Bruer Contract Cutting

(Continued from Page 16)

MARCH 2013

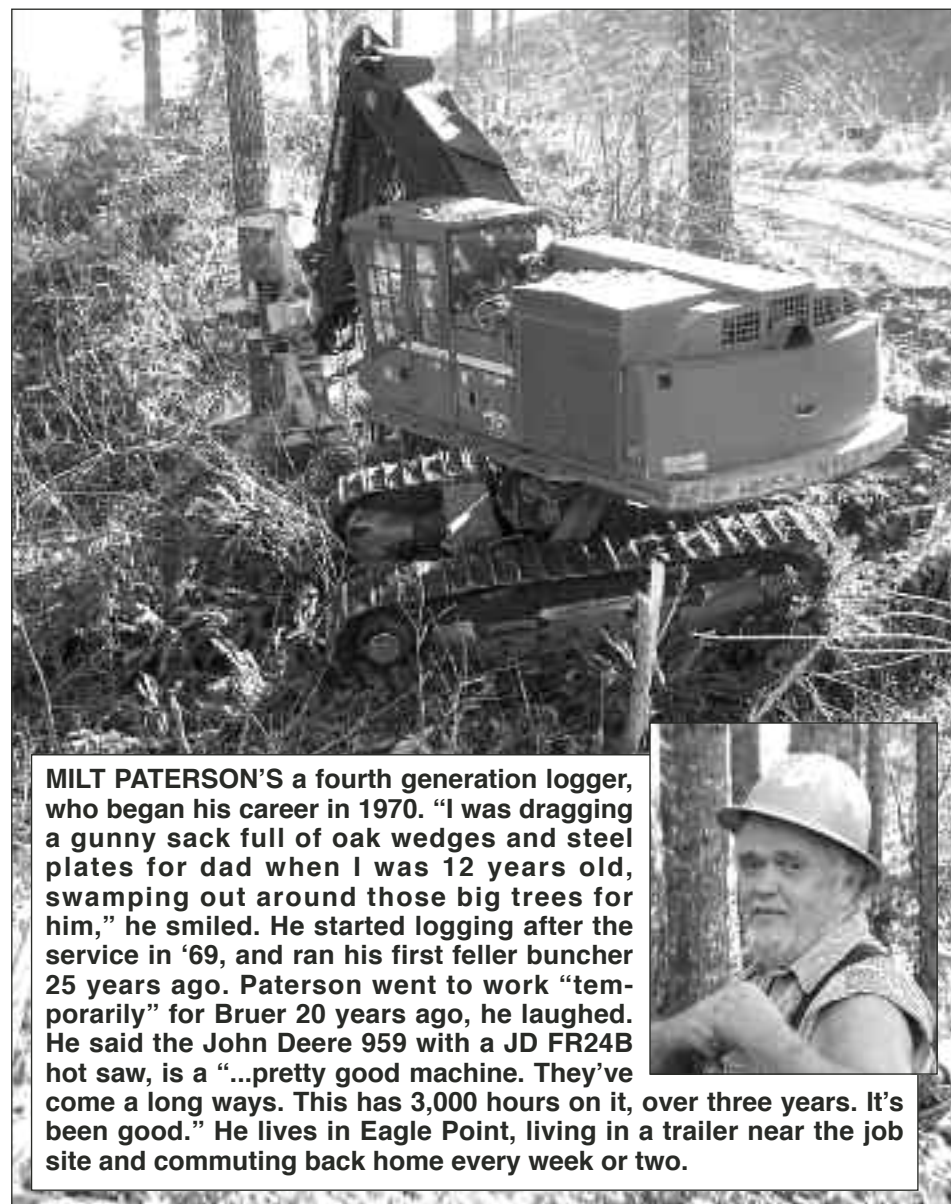
LOGGERS WORLD

He admits his mind jumps “back and forth. One minute I’m thinking about quitting and the next I’m thinking about getting bigger, and diversifying,” but overall he’s aggressively committed to the future. He’s heading into a related diversified venture, “...and a little bit of odd ball stuff as we always have,” he smiled. “We’ll have to see what the future will bring.”

Another commitment is investing in the future work force for our industry. “We need to build our companies future with the people we hire. If it takes twice as long to train

these young people today then we need to do that. we as an industry need to invest in our people: better pay, better benefits. You have to have longevity. It costs money to bring new people in but it costs you more if you have to keep bringing new people in and re-training them all over again. To keep their head in the game, you have to have a future for them. A trust factor of trying to build internally, something the industry talks about but haven’t uniformly acted on. We need to quit bitching about manpower issues, and take some risks on people”

And what’s he think about his experience in the business? “An interesting journey to say the least.”



MILT PATERSON’S a fourth generation logger, who began his career in 1970. “I was dragging a gunny sack full of oak wedges and steel plates for dad when I was 12 years old, swamping out around those big trees for him,” he smiled. He started logging after the service in ‘69, and ran his first feller buncher 25 years ago. Paterson went to work “temporarily” for Bruer 20 years ago, he laughed. He said the John Deere 959 with a JD FR24B hot saw, is a “...pretty good machine. They’ve come a long ways. This has 3,000 hours on it, over three years. It’s been good.” He lives in Eagle Point, living in a trailer near the job site and commuting back home every week or two.



KEN COOPER processes wood and clears the chute beneath Bruer’s Diamond tower on a Link-Belt 290 with Waratah 623C. His 290 has 2,000 hours on it since last April. Prior to the Waratah’s he’d run a stroke delimer for nine years, but prefers the 623C. “The best I’ve done was 40 loads a day in good sized wood,” Cooper said, “28-30 inch all the time.” He started logging with his dad and grandpa who owned Stout Creek Logging, and is a third generation logger. He’s been with Bruer the past 13 years.



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by Mike Crouse

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tending the 64th edition of the Sierra-Cascade Logging Conference held at the Shasta District Fairgrounds in Anderson, California. Although smaller in scope from years prior, a reflection of the economics we live in, the enthusiasm and dedication of the board and officers keep the show humming.

Thursday morning's Conference

Kickoff Breakfast opening ceremonies (formerly known as the "Gin Fizz Breakfast") began promptly at 8 a.m. with emcee Jed Gibson keeping the program on schedule. This year's conference president was Joe Miller.

Three awards were presented during the ceremonies as well. The John Jarred Award recognized

Frank Muse for his years of dedication to his community and our industry.

SCLC's recognized Mike Albrecht as Logger of the Year who said, "...I value this higher than anything I've ever received, and I'm glad to be a part of this industry."

The Roy Berridge Award recognized the many years of service to the industry to Bill Dennison, former Conference Exec. Director, and '84 conference president.

The keynote speaker was Bernie Gyant, Deputy Regional Forester, Region Five of the US Forest Service. It was clear from the beginning Gyant's presentation was about progress, change and actual achievement in the near future rather than the typical boilerplate of targets, studies and good intentions we've heard time and again from the Forest Service. Those in the audience confirmed that what we were hearing is what actually

(Continued on Page 20)
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KEYNOTE SPEAKER for this year's Sierra-Cascade Logging Conference was Barney Gyant, Deputy Regional Forester, Region Five of the U.S. Forest Service.

64TH SCLC

(Continued from Page 19)

happens when Gyant's involved.

He set the stage noting, the key issue of infrastructure saying "...in a group this large, we only have a small group under 30. Who are we going to leave it to?"

He explained in a recent meeting, "I asked the group with all the budgets, policies, and handbooks, have we forgotten about the people we're supposed to serve?"

The harsh reality, said Gyant, "...here's the deal: without half the people in this room, we can't manage the national forests. If the infrastructure disappears, that's the mills, the loggers, equipment dealers," how long would it take to

bring that infrastructure back...Never?

A very different conversation, and shocking revelation from a current government employee indeed.

"Here's what we can do: I signed up for the job I'm in," Gyant said. "I personally knew the job I'm currently in was challenging, the rea-

(Continued on Page 21)

See "64TH SCLC"

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64TH SCLC

(Continued from Page 20)

son I did: I want to try and make a difference. We keep showing up and we keep trying. I'm not planning on quitting. That's what it's going to take."

His emphasis is based on having all parties come to the realization that we need to work together. "What I say to the environmental folks, '... if we don't manage it: it burns.' Let's quit arguing about one tree here and one there... when we do that things burn," and no one benefits.

"Everywhere there's infrastructure (remaining), we have to be sure to get fiber to those mills... we have to be smart and strategic where we send our money," Gyra said. "IF IT BURNS, we lose habi-

tat, infrastructure, do damage to ground, put sediment into streams, into reservoirs... we've got to get out of that loop."

"Is there a way for us?" he then noted, "I'm challenging us on working together to be preventative and proactive. I think if we do that we can all win. What that means: we need to change our behavior. I'm willing to do that."

He demands the staff perform to those expectations as well saying, "...what I tell my other staff: When you're business becomes my business (because nothing is happening), it's no longer your business. If that doesn't become your priority then we're down that discipline road. Eventually I wonder if I need you at all."

And what we were hearing from those at the breakfast is they're seeing this in action, with what's



MIKE ALBRECHT
Sierra Resources Management,
was recognized as SCLC'S 2012
Logger of the Year

actually occurring on the ground.

"What I really want to do, at the end of it, I want to leave it in better shape than what we found it. We owe that to our kids!"

Time, of course, will tell, but thus far Gyra is delivering, walking the talk.

There were a host of other classes, seminars, and presentation, in addition to the college logging competitions and a good display of current logging equipment at the show as well.

Perhaps the most significant occurrence took place on Saturday when the California Air Resources Board (CARB) announced a pending change in diesel powered logging equipment, with those rules applying only to the San Joaquin Valley Airshed. (See the entire news release on the page 22 of *Loggers World Roundup*).

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MARCH 2013

LOGGERS WORLD



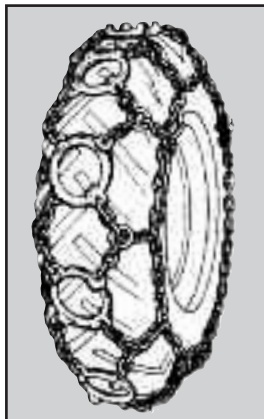
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CARB logging equipment regs will likely apply only to some counties

Associated California Loggers has been working with the Cali-

fornia Forestry Association(CFA) for a number of years in negotiating with the California Air Resources Board(CARB) on diesel issues. For over six years, the "California

Forestry Association-Associated California Loggers Diesel Working Group" has focused continually on these issues. This Working Group includes ACL member logging companies who have met with CARB officials and taken them on woods tours in 2012 and previous years.

The CFA-ACL Working Group seems to have obtained a "win" for 2013 and beyond. On February 9, 2013 at the Sierra Cascade Logging Conference, Tim Hartigan from the Off-Road Ag/Forestry Diesel Rule staff, announced that the proposed Rule on agriculture and forestry(logging) equipment would apply only to the San Joaquin Valley

Airshed(counties of San Joaquin,Stanislaus, Merced, Madera, Fresno, Kings, Tulare, and the Valley portion of Kern County.) He also stated that there were no anticipated performance requirements likely for the forestry equipment within the San Joaquin Airshed but there would be made available incentives to upgrade the equipment. Workshops on the Rule will be announced any day and are likely to be in mid-March 2013. A draft Rule for a 45-day public comment period is likely in late Septem-

(Continued on Page 23)
See "Roundup"

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Roundup

(Continued from Page 22)

ber to the first of November. The final Rule is likely to be approved at the December 2013 Air Resources Board meeting.

In seeking this relief from the proposed logging equipment regulation, ACL logging companies reached out directly to the Air Board staff in a variety of ways. Nine CARB staff members took a small van to the top of the Sierras to visit a Robinson Enterprises job and personally see logging equipment in action far away from population centers. (Past ACL President Ed Walker and Board Members Joe Griggs, Jr. and Lowell Robinson hosted this tour.) Board Member Robert D'Agostini's J & R Logging lent its equipment to extensive filming for presentation to CARB so the CARB Chair and the entire staff could see what logging equipment looks like and how it works. Various other companies met personally with CARB staff to describe directly their equipment issues. Mike Anderson and Myles Anderson of Anderson Logging, new ACL President Tim Renner of Diamond "R"

Ranch(working through his Assemblyman, Natural Resources Committee Chair Wes Chesbro, on certain issues), Board Member Mike Albrecht of Sierra Resource Management, and member company John Wheeler Logging were among the participants in this recent effort.

Though logging companies were vitally important to this negotiation, ACL thanks Steve Brink, Vice President of the California Forestry Association, for his expertise and leadership of the CFA-ACL Working Group(and for drafting part of this article). The Working Group will continue to work on getting relief to our industry on diesel rules and will participate in the comment periods on the Rules that lie ahead to make sure things happen as CARB has said they would.

- Assoc. California Loggers

Quincy Group to disband

After 20 years of "collaboration" assigned to restore national forest management in northern

California, the congressionally authorized "Quincy Library Group" may call it quits.

Initiated in 1992, the local citizens group formed to bridge political divides over timber harvest on the

Lassen, Plumas and Tahoe national forests. The group met at the Quincy, CA library, and in 1998 won congressional approval to plan timber sale projects. But, the authorization expired in Sept. 2012, after the program achieved less than 40% of its volume goals.

Online at: www.qlg.org

Heard on O'Reilly

A comment heard on the Bill O'Reilly Show on TV summed up the case with Al Gore, "Seems that Al Gore is better at being a capitalist than a climatologist."

Babbitt urges greater protection of public

Former Interior Secretary Bruce Babbitt is urging President Barack Obama to step up efforts to conserve public lands as he begins his second term.

Babbitt, who led Interior for eight years under President Bill Clinton, said Obama should adopt what Babbitt called a common-sense principle: For every acre of public land leased to the oil and gas industry, one acre should be permanently protected for future generations.

Over the past four years, more

than 6 million acres have been leased for oil and gas, compared with 2.6 million acres permanently protected, according to U.S. Bureau of Land Management, a ratio of about 2.4-to-1. Under President George W. Bush, the differential was even greater, with 7.5 acres leased for oil and gas for every acre of land conserved.

"This lopsided public land administration in favor of the oil and gas industry cannot continue," Babbitt said in a speech Tuesday at the National Press Club.

With increased development comes greater use of roads that "carve up and fragment the landscape," along with more pollution of streams and lakes and loss of backcountry that serves as prime hunting areas and habitat for wildlife, Babbitt said.

"Entire landscapes and ecosystems are despoiled. Open space is ever harder to find and enjoy" he said.

Adoption of the one-to-one principle would ensure that conservation is on equal standing with energy development, Babbitt said, and would

(Continued on Page 24)

See "Roundup"

MARCH 2013

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24 Roundup

(Continued from Page 23)

MARCH 2013 ensure that outdoor recreation, tourism, hunting and fishing are on equal ground with the interests of oil and gas companies.

Babbitt, a Democrat, said Obama cannot count on cooperation from Congress - especially the Republican-controlled House, which he said is "more interested in throwing itself off metaphorical cliffs than protecting any real ones."

The two-year Congress that just ended was the first since the 1960s not to protect a single acre of wilderness, a fact Babbitt called shameful.

To achieve his conservation goals, Obama must use his executive authority under laws such as the Antiquities Act, Babbitt said, noting that presidents from Theodore Roosevelt on have used the law to protect nationally important lands.

While he did not call for specific acreage amounts that should be set aside, Babbitt said Obama and his cabinet should set annual land conservation goals. If the goals are not met, the administration should suspend quarterly sales of oil and gas leases until the conservation goals are reached, Babbitt said, calling such a threat a strong incentive for Congress to act.

Conservation groups hailed Babbitt's remarks and said they hoped Obama would consider them as he

ponders his environmental legacy.

Lands entrusted to the public provide more than just revenue, said Sportsmen for Responsible Energy Development, a coalition of sportsmen's groups. Public lands "are a big part of our history, our heritage and identity," the group said.

Rep. Rob Bishop, R-Utah, blasted Babbitt's remarks, saying his proposal was based on a false premise. About 37 million acres of BLM land have been leased for oil and gas development over the years, compared with 293 million acres that have been set aside for conservation, Bishop said.

"This disparity clearly favors conservation but also reinforces the fact that deserving places are already being protected," he said in a statement. "Instead of villainizing American energy developers, Secretary Babbitt should accept the fact that energy development, multiple use and conservation are not mutually exclusive activities."

Babbitt said after his speech that he is optimistic Obama will take his advice, adding that he was heartened by Obama's reference to the threat posed by climate change in his inaugural address.

"I think he's awakened to these issues," Babbitt said. "We're going to see more protection."

Babbitt said he had no inside information on Obama's likely choice

to replace outgoing Interior Secretary Ken Salazar, but said he was satisfied with all of the names he has heard so far.

- *Associated Press*

History

"Not to know what happened before you were born, that is to be always a boy, to be forever a child."

- *Roman statesman, Marcus Tullius Cicero*

Cars, weight and safety

There are approximately 42,000 motoring fatalities each year in the United States. That is a large number, and it has remained stubbornly at that level. Why, with all the technological innovations that have occurred in so many key areas, such as electronic stability control, anti-lock brakes, and air bags, have we not reduced those numbers significantly? The major reason, I believe, is the smaller vehicles our government has been pushing in order to support the environmental agenda.

<http://www.nationalreview.co>
Robert E. Norton

House tears down Obama Failometer

Officials with U.S. House operations offices ordered Tuesday the removal of Congressman Steve Stockman's "Obama Failometer" after it had been erected in the corri-

dor of Cannon House Office Building. The Obama Failometer is a ten-foot-long billboard that uses a fixed mathematical score to calculate four economic indicators from the Bureau of Labor Statistics. The figures from the monthly reports are weighted to provide a balanced total score, which ranges from zero to 1,000. The Obama Failometer is now stored in Stockman's office.

- *Conservativeactionalerts.com*

Housing Recovery ripples through

"The higher lumber demand has pushed lumber prices substantially upward this fall," reports a November 28 news brief from Wood Resources International, which notes, however, that Southern pine log prices have barely moved in response-whether because of reduced sawmill capacity in the region or as an effect of the accumulated oversupply of large-diameter timber, WRI does not speculate. Meanwhile, RISI's November Wood Biomass Market Report indicates that pellet-grade wood declined in price during the fourth quarter "in most regions," due to the rising availability of sawmill residues, and that-at least in Northern regions-pellet sales to domestic markets are brisk, in spite of relatively warm weather (so far) and Sandy-related supply disruptions. - *FRA Bulletin*



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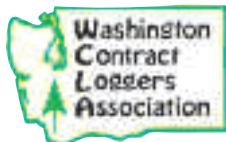
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LOGGERS WORLD • MARCH 2013 ISSUE
INQUIRIES MUST BE MAILED NO LATER THAN: APRIL 30, 2013

READERSHIP INQUIRY CARD

This Readership Inquiry Card is provided for easy access to more data on the products and services March 2013 issue of *LOGGERS WORLD*. Circle matching numbers on card, complete all blanks, put in an envelope, stamp and mail. **NOTE:** Incomplete and illegible inquiries will not be processed. Data will come directly from manufacturer.

10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190
11	21	31	41	51	61	71	81	91	101	111	121	131	141	151	161	171	181	191
12	22	32	42	52	62	72	82	92	102	112	122	132	142	152	162	172	182	192
13	23	33	43	53	63	73	83	93	103	113	123	133	143	153	163	173	183	193
14	24	34	44	54	64	74	84	94	104	114	124	134	144	154	164	174	184	194
15	25	35	45	55	65	75	85	95	105	115	125	135	145	155	165	175	185	195
16	26	36	46	56	66	76	86	96	106	116	126	136	146	156	166	176	186	196
17	27	37	47	57	67	77	87	97	107	117	127	137	147	157	167	177	187	197
18	28	38	48	58	68	78	88	98	108	118	128	138	148	158	168	178	188	198
19	29	39	49	59	69	79	89	99	109	119	129	139	149	159	169	179	189	199

Name (Please leave one space between each word. Please print or type)

Name of Firm or Company

Address

City/State

Zip

Phone (Include area code)

Check the category best describing your company's business:

- Logging Operator
- Timber Cutting Contractor
- Mill Owner
- Log Truck: 4a. Operator/Owner
4b. I own _____ Trucks
- Road Builder
- Other (Specify):

What best describes your primary job?

- Owner/Operator
- Foreman
- Supervisor
- Jobber
- Other (please specify):

My purchasing budget this year is:

- \$0-\$50,000
- \$50,000-\$100,000
- \$100,000-\$200,000
- Over \$200,000

How many people will read your magazine?

- 1-2 People
- 3-4 People
- 5-6 People
- More than 6 People

How many people does your company presently employ:

- 0-2 People
- 2-5 People
- 5-20 People
- More than 20

Mail To: LOGGERS WORLD, 4206 Jackson Hwy., Chehalis, WA 98532-8425