

# LOGGERS WORLD

VOLUME 52 NUMBER 2

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FEBRUARY 2017

## OLYMPIA, WASH. **Holbrook** INC.



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# Finley's Rigging Shack

"Classic"



Originally Printed in  
November 1986

## "THERE IS NEVER ENOUGH TIME!"

When I think of that statement (There is never enough time) it reminds me of the rest of that wonderful question:

"Why is it there is never enough time to do the job right in the first place but always enough time to do it over?"

That is a question that no one has answered well enough that we all know the answer it asks. I don't know the answer.

At the same time we can as well ask why some people do their work with such smoothness and excellence that they never fuss or fidget but get the job done on time every time.

We in our business are involved with time. Anyone that is alive is involved with time. We are constantly working against the calendar. Against the clock. Anyone doing anything important has the same involvement with time and with deadlines. There is so much work to do and just so much time to do it in.

**"There is so much work to do and just so much time to do it!"**

That is a ruled of work, of accomplishment. Some smart person has said that the best work is done

when there isn't quite enough time to do it. Time is always in the heartbeat of work.

We know this is true of certain sports. We have people run for 40, 50 or 100 yards and their times go into their own personal record. That is part of their market value. In many sports the person who can do it the fastest is the winner.

**"The person who can do it the fastest is the winner - - - in most sports."**

In work the person who can do the most work in a day is a winner. That is true of so many logging jobs. The man who can set the most chokers, haul the most logs, choke the most turns, fall the most trees, measure and buck the most trees. Those men are the highest paid.

The loader that can put on the most loads in a day is the most sought after. Logging jobs are usually measureable by time, as most sports are. Time is important in any day. The better you are at what you do the better you can utilize time.

**"Managing your time is managing your life."**

We talk about saving time but it can't be saved. We talk about people having more time than other people. We all have the same amount. We aren't rich or are we poor in time. We all have 24 hours each day that we live thru.

I should know about wasting time. I've wasted tons of it, hours of it and maybe years of it. I first learned a little about time and how to use it when about 12 years old.

I worked with my Dad a lot. We had a small farm. We had a lot of jobs to do on that farm. Each job meant we had to have tools there to do the job with. My Dad did the work and I ran back to the house, several times per job, to get tools or things we had forgotten to get in the first place.

We made a great team. I'd do the running and fetching and my dad would do the work. Didn't work badly. Didn't work goodly either.

One day I was visiting a neighbor and he was preparing to go down into the far field and repair a wooden gate. The gate was sagging and needed strengthening and bracing. He had a wheelbarrow. He'd very thoroughly pictured what was needed for the repair job and he'd get what he needed and put it into the wheelbarrow. I watched him picture all the things he'd need to do and then talk out loud about what tools and boards and nails he'd need to do each job. He was thorough, he was expert and he was ready.

He said, "Finley, it seems slow to do this in so much detail and take this much time but it takes a whole lot of time to stop the work and come back here to get something we forgot." Well I knew about that.

Even then, as I was helping this neighbor, I'd watch where he was getting things from. Where the nails were, where the nails were, where the tools were kept. I figured I'd be coming back for some-



FINLEY HAYS

thing we had forgotten and I should know where it was. At the same time I was mentally following his movements and second guessing his actions. I'd like to catch him forgetting something important. Several times I thought I had and would as a question, thinking I'd caught him off base, but

found he was way ahead of me.

We went across the pasture to the sick gate. A man, a boy and a wheelbarrow. We fixed that gate, better than new, and had everything we had to do it with. That gate was fixed right. I never made a trip back to the shop for anything and we had everything we needed for our job and for our comfort --- including a jar of drinking water.

That was my first introduction to two things. "Planning" and the "Check list". Of course my Dad planned and he had mental check lists.

One of them was used before going to work. Take the cork shoes, the lunch bucket, warm coat, rain coat, gloves and son and so forth. I'd know about that but that was for something you did time after time.

Dad talked over his plans with me and I liked that. We spent a lot of time together, my Dad and I. We milked the cows together, we did many jobs together. He taught me to use tools especially the bucking saw and the axe. We were always clearing land --- and doing it by hand. We were always cutting wood --- and that usually by hand.

There was always work at our place. Enough for everyone and

(Continued on Page 7)  
See "Rigging Shack"

## IN THIS ISSUE



**ON THE COVER:** Out on the jobsite is Holbrook Inc.'s Doosan DX300 and CAT 568 decking logs in the snow.

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DON'T JUST "DRAIN THE SWAMP", CLEAR THE PATH & RAISE THE SPEED LIMIT

by William Perry Pendley

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## LOGGERS WORLD

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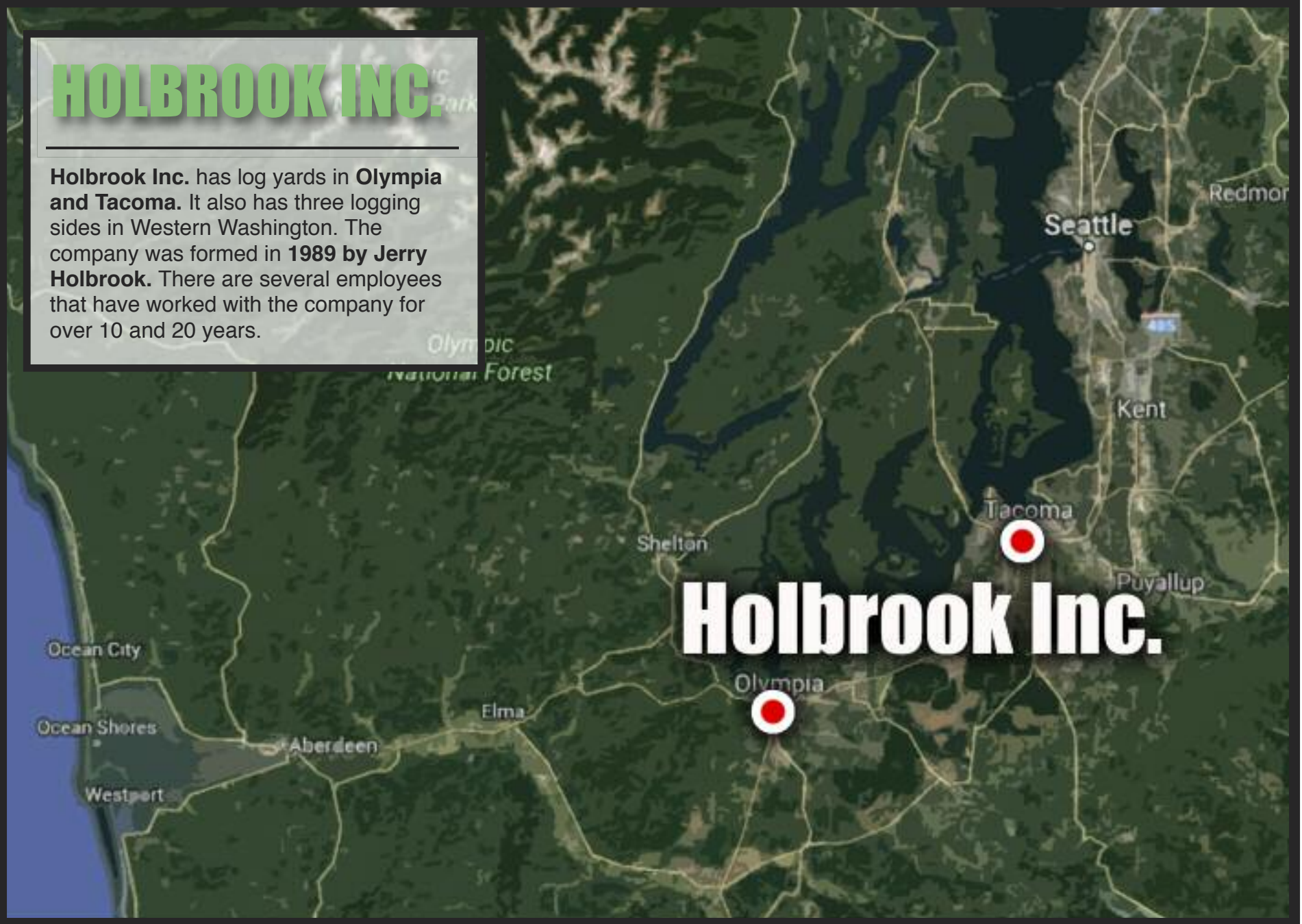
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# FEATURED IN THIS MONTH'S ISSUE

## HOLBROOK INC.

Holbrook Inc. has log yards in **Olympia and Tacoma**. It also has three logging sides in Western Washington. The company was formed in **1989** by **Jerry Holbrook**. There are several employees that have worked with the company for over 10 and 20 years.



## OLYMPIA WASHINGTON

Olympia is the capital city of the **state of Washington** and was settled in **1850**. It was called **Olympia** due to its view of the **Olympic Mountains** to the Northwest. Being a hub for the **I-5 corridor**, a gateway for the **Washington Peninsula** and a port city - there's plenty of activity in town including log yards and timber production in the surrounding areas.

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**Doosan DX300LL-5 Log Loader, NEW IN STOCK**



**DOOSAN 250 Wheel Loader .....POR**



**Doosan DL420-5 Wheel Loader, NEW IN STOCK**

**LOG LOADERS**

CAT 235C Log Loader, Pierce Boom.....	\$17,500
CAT 320DFM Log Loader, 2012, low hours.....	\$185,000
CAT 325LL recent rebuilt engine.....	\$37,500
CAT 330 Log Loader.....	\$30,000
CAT EL300B Log Loader.....	\$29,500
DOOSAN DX225LL Log Loader, very good.....	\$169,500
DOOSAN DX300LL Log Loader, 2012, low hrs.....	\$185,000
DOOSAN DX300LL-3, For Cab, 6000 hrs.....	\$210,000
DOOSAN S300L Log Loader, recent repairs.....	\$97,500
HITACHI Z350F Log Loader, fresh under.....	\$135,000
HYUNDAI 3220 Log Loader, 7500 hrs.....	\$169,500
HYUNDAI 3220 Log Loader, low hrs, clean.....	\$239,500
JOHNDEERE 200LC Log Loader, Forestry Cab.....	\$59,500
JOHN DEERE 2154LL, 2011, 9000 hrs.....	\$139,500
JOHN DEERE 2454LL, 2015, low hours.....	\$219,500
JOHN DEERE 2554LL, 15,000 hrs, excel cond.....	\$125,000
JOHN DEERE 2954LL, 2014, low hours.....	\$210,000
KOBELCO SK210LC Log Loader.....	\$64,500
KOBELCO SK290LL, For Cab, recent work.....	\$65,000
KOBELCO 295LL (2009) Log Loader.....	\$165,000
KOBELCO SK350 Log Loader, '07, ForCab.....	\$99,500
THUNDERBIRD 1238 Log Loader.....	\$39,500
TIGERCAT LS855C Leveling Shovel, Grapple.....	POR

**FELLER BUNCHERS, PROCESSORS**

CAT 330BLL Log Loader/KETO 800.....	\$39,500
DOOSAN DX300LL w/low hrs/KETO 870B.....	\$210,000
DOOSAN DX300LL/Logmax 7000, 2000 hrs.....	\$369,000
DOOSAN DX300LL/Waratah HTH623C.....	\$249,500
HAHN Harvester, HTL300, 3-axle SP.....	\$19,500
HITACHI EX200LC/DenisDT3000 Stroker.....	\$32,500
JD 2054/Waratah 622B, 15,000 hrs.....	\$109,000
JD 2954LL/Waratah HTH623C, 7,200 hrs.....	\$265,000
KETO 525TS Harvesting Head, complete.....	\$12,500
KOMATSU PC200LC-7/Waratah HTH622B.....	\$75,000
KOMATSU PC220LC/Pierce 3348 Stroker.....	\$119,500
KOMATSU XT445-2, Quadco, 1,300 hrs.....	\$390,000
LINKBELT LX290LL/Waratah HTH623C.....	\$185,000
LINKBELT 330LX '07 /Waratah HTH 624C.....	\$115,000
MADILL 2800 / DENHARCO DM3500 Stroker.....	\$45,000
PRENTICE 620FB / Waratah HTH-230, Clean!.....	\$49,500
TIGERCAT LS855C Leveling Shovel/FL85.....	POR
TIGERCAT L870 FB, 5702 Disc Saw.....	\$99,500
TIGERCAT LX830C FB, 5702 Disc Saw.....	\$147,500
TIGERCAT LX830C, 2014, 5702-360° tilt.....	\$325,000
TIGERCAT LX870C FB, 5702 Disc Saw.....	\$165,000
TIMBCO T-445, Bar Saw, straight.....	\$49,500
TIMBERJACK 2618, Disc Saw, excellent.....	\$55,000
VALMET 921 Harvester, 965 Head.....	\$57,500
WARATAH HTH-623C, NEW Inventory.....	POR

**TOWERS & YARDERS**

CHRISTY Yarder, Truck mount.....	\$49,500
KOBELCO SK300LL "Yoder".....	\$129,500
LANTEC SY255 Swing/Grapple Yarder.....	\$109,500
MADILL 071, 4-Guys, 8V71T, w/Rigging.....	\$107,500

MADILL 071, 4-Guys, 8V71T, fresh paint, nice.....	\$110,000
MADILL 171, Cat Power, Eaton Brakes.....	\$375,000
PSY-200, Self-Propelled, nice yarder.....	\$199,500
SKAGIT BU-80C, T-90 Trailer Mount.....	\$32,500
SKAGIT BU-84 Slackline, T-100HD, Trlr Mt.....	\$149,500
SKAGIT BU-94 Slackline, T100HD, SP.....	POR
SKAGIT 739 Slackline T100HD, Trailer MT.....	\$149,500
SKAGIT GT3 Swing Yarder, Track Mount.....	\$79,500
THUNDERBIRD 6140 Swing Yarder, nice.....	POR
THUNDERBIRD TTY-70 Track mt., Excell.....	\$550,000
WASHINGTON 78-40 Swing Yarder.....	\$42,500
WASHINGTON 137W Slackline, Trl. Mt., nice!.....	\$189,500

**EXCAVATORS/DOZERS/GRADERS WHEEL LOADERS/SKIDDERS**

CASE CX160B, Pin Grabber, Thumb, Buckets.....	\$59,500
CAT D6C, Angle Blade, winch, arch.....	\$27,500
CAT D8K, Ripper, U-Blade, recent repairs.....	\$42,500
CAT 14E Grader.....	\$14,500
CAT 312 Excavator w/Tow/Tem Grapple.....	\$65,000
CAT 518 Cable Skidder, good runner.....	\$17,500
CAT 518 w/Swing Grapple.....	\$27,500
CAT EL240B Excavator.....	\$19,500
CAT 525B, Swing Grapple, nice machine.....	\$85,000
CAT 950 Wheel Loader.....	\$17,500
CAT 950G Wheel Loader, Rollout Bucket.....	\$59,500
DOOSAN DX225LC-3 Excavator, 4,500 hrs.....	\$107,500
DOOSAN DL300, Q/C, Tink Rollout, Low Hrs.....	\$99,500
FIAT-ALLIS 8, Winch/Arch, recent work.....	\$19,500
GARRETT 25 Skidder, Cummins.....	\$12,500
JOHN DEERE 160D Excavator, Bkt, Thumb.....	\$84,500
JOHN DEERE 200D Excavator.....	\$45,000
JOHN DEERE 748H, Swing Grapple, 2010.....	POR
KOBELCO SK150 "Blade Runner", reduced.....	\$65,000
KOEHRING BANTAM 366 Excav., Bkt/Thumb.....	\$17,500
KOMATSU PC220LC-7, Bucket/Thumb.....	\$55,000
KOMATSU WA380-1 w/Log Forks or GP Bkt.....	POR
LINKBELT 3900Q Excavator, Bucket/Thumb.....	\$27,500
MADILL RB500 (180 size) Excav, guards.....	\$45,000
MOUNTAIN Logger ML150 Skidder, new tires.....	\$18,500
WAGNER L90 Log Stacker.....	\$29,500

**CARRIAGES & MISC**

ACME "PEE-WEE" Slackpulling Carriage.....	\$22,500
BOWMAN MARK V SKYCAR, 2006.....	\$44,500
CTR 314-SCD Pull Thru Delimber.....	\$18,500
EAGLE Mark IV Slackpuller Carriage.....	\$29,500
KOMATSU BR380JG Jaw Crusher, Track Mt.....	P.O.R.
MOXY MT31 Articulated Dump Truck, low hrs.....	\$92,500
OLATHE 867TG 10' Tub Grinder, recent work.....	\$49,500
WAGNER L480 Log Stacker, price reduced.....	\$29,500
WAGNER L90 Log Stacker.....	\$29,500

**TRUCKS**

Freightliner 1994 Serco 160 Self Loader.....	\$29,500
Mack Dump 1995, 400HP, Drop Axle.....	\$24,500



**DOOSAN Log Loaders LOTS OF INVENTORY!**



**Doosan S225LL Log Loader .....\$54,500**



**WASHINGTON 137W Slackline Yarder, excellent!.....\$189,500**



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Photos by Kevin Core  
Story by Brandon Hansen  
For *Loggers World*

At the southernmost point of Puget Sound, there sits the Washington state capital of Olympia and one of the log sorting yards for Holbrook Inc.

The company, which was incorporated in 1989, has two log

sorting yards and three logging sides that operate in Western Washington. Holbrook Inc. has seen technology and methods change through the years, with things becoming more and more efficient.

One thing that hasn't changed is how they treat their

(Continued on Page 9)  
**See "Holbrook"**

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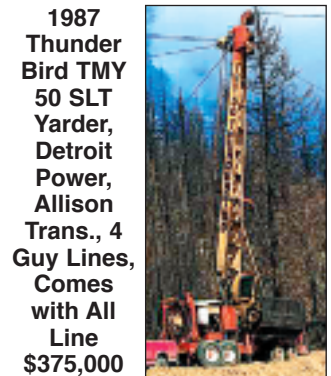
2015 Doosan 300DXLL with Log Max 7000 XT, Forestry Cab, Approx. 2200 hrs., Appears like New Condition!.....\$349,000



2014 Caterpillar 320 Log Loader, 4400 hours, Jewel Grapple and Rake. Very Nice Machine.....\$220,000



Prentice 210 Truck Mount Log Loader, Runs and Operates well, 5 Stick Controls, on GMC Truck Mount.....\$22,000



1987 Thunder Bird TMY 50 SLT Yarder, Detroit Power, Allison Trans., 4 Guy Lines, Comes with All Line \$375,000



1999 Madill 3800B LOG LOADER, 8200 hrs, Rebuilt 8.3Cummins ,Good U/C, 63"Jewel Grapple, FRESH hydraulic pumps, Automatic greaser & Fire Suppression.....\$165,000



1995 Thunderbird TY40 Yarder, Hour meter shows 7498 hours, Comes with lines and rigging, Rebuilt shafts and bearings, Excellent maintenance, Eaglet.... \$150,000



1996 Cat D4H track skidder, Single function grapple and winch, U/C has 1000 hours, Grapple cylinders just redone, 8604 hours on 3304 Cat Engine .....New Price \$65,000



1985 John Deere 550B Crawler Dozer, 10,950 Hrs., 6 Way Dozer with Brush Rake, Winch with Arch, U/C 65%+ .....\$24,900



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2006 Kobelco 210 Log Loader, 17,500 hrs., Forestry Cab, Jewell Boom and Grapple, Very Clean ... .....NEW PRICE \$69,000

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2006 John Deere 2054 Roadbuilder Excavator, Good U/C at 70%. Comes with hydraulic thumb, Just been through dealership shop, Seat was recovered and minor repairs completed, Ready to build roads .....\$69,500



2001 Kobelco SK290LC Log Loader, Shovel Logger Extreme Package, Jewell Boom and Grapple, Good U/C at 70%+, Clean cab..... \$69,000



1991 Thunderbird 940 Shovel Logger, 9720 hours, Well maintained, NEW undercarriage.....\$55,000



2007 Hitachi ZX350 LL Log Loader, Equipped With 2009 Waratah 624C- 12,000 hrs., Reinforced Frame, 2nd Rotex Tight, Tight Boom. NEW PRICE!!! .....\$139,000



1997 CAT D5M LGP Crawler Dozer, 9765 Hrs., 6 Way Dozer, Rear Hitch and PTO installed. Undercarriage is 65%+ and Sprocket Segments at 90%. Nice running CAT .....\$46,500



2011 Kobelco 295 Log Loader, approx 9,000 hours. Rear Entry Cab, New UC ..... \$150,000



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(Continued from Page 2)

enough for the doing night and mornings before and after either school or job. There was enough for every weekend and there was more than enough for every day of each summer. There were no idle hands at our place --- or if there was it was not by the design of our parents.

Our parents were both very good at work --- they did a lot of it and they expected a lot of it. There were no slaps on the back or a lot of 'well done's' around there either. Our idea of the greatest compliment in the world was the absence of a bawling out. If we weren't catching trouble that meant we had done alright. Lots of times we needed the 'straightening out' process.

(Continued on Page 15)  
**See "Rigging Shack"**

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**WORKING SIDE BY SIDE**

A Doosan DX300 loader is operated by George Lovell of Aberdeen, while a Doosan DX300 with a Waratah 623C is operated by Tony Harrison for Holbrook Inc.

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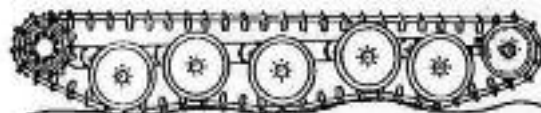
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(Continued from Page 6)

employees. There's a handful of people that have been with the company for 20-plus years and more that have been with them for over a decade.

"There is quite the handful of guys that have been around as long as I have," Logging Manager and 26-year vet of the company Shad Morey said. "We have a lot of guys that have been around here for over 10 years too, we don't seem to have much

turnaround."

Holbrook Inc. got its start when another logging company was looking to get out of the log sorting yard in Olympia, so Jerry Holbrook purchased the yard in 1989. For a while the company expanded to a yard in Tacoma, two yards in Everett and one in Chehalis - all along the I-5 corridor. His son Rich now helps operate the company.

Now they have the two log sorting yards in Olympia and Tacoma - thirty miles apart. The Tacoma yard is roughly 20 acres while the Olympia yard is

around eight acres.

"We've got places geared up to be pretty independent but if one place gets slow we'll move some guys over," Morey said. "It's how it goes in the business, one place will be slow and the other will be slammed. We'll rotate all our people around according to the needs we have."

As the logging manager for the company, Morey is always trying to keep his guys working.

While Holbrook Inc. hasn't bought their own timber sales in about six years, they continue contract bidding in a competitive

industry.

"I try to go out and kick the tires on jobs and rub elbows around," Morey said. "That's the biggest challenge in logging is keeping work ahead of you with the market always fluctuating and weather playing a bigger and bigger factor with forest practice rules."

Holbrook Inc.'s three logging sides usually consist of three machines: one processor, one

(Continued on Page 15)  
See "Holbrook"



1997 CAT 527, Escro swing grapple, bunching grapple, 6-way dozer, tri-rails, near-new V-Trac rails/sprockets, 15,075 hours on meter.....\$152,000

1999 CAT 527 TRACK SKIDDER, fixed grapple, winch, open ROPS, 3,000 hours on certified Power Train Rebuild by Peterson Tractor, 3,000 hours on crate engine, rebuilt transmission, torq, finals, cross bar and CAT undercarriage currently working, consigned, located near Redding, California.....\$240,000



2010 JD 648H, dual-function boom grapple, 4 new 26-ply tires, good running machine, 7,903 hours.....\$95,000



2006 JD 748G III, dual-func hyd, grapple, decking blade, AC, 30.5 tires.....\$77,500



1993 CAT 518C, grapple, NO winch, good 23.1 tires, 18,000+ hours.....\$35,000



2002 PRECISION HUSKY 66-23, Husky XL-175 loader, CAT 3412, 700/750 hp, Tier I, joy sticks, twin-disc clutch, feed table w/feed chain, cab, 12 new tires, good brakes, fresh oil, new paint, recent injectors, one owner, was working daily, 11,141 hours.....\$99,500

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1996 CHRISTY 3DTK YARDER, 6 cyl. Cummins, 2,000' 3/4" swedge skyline, approx. 2,000' 5/8" mainline, haywire, guy lines, NO carriage, 75mhz radio system, approx. 6,500 original hours, mounted on Freightliner w/Cummins, heavy 2-speed rear ends, biscuit suspension, good clean unit, yarded logs until October 15, 2015, owner is downsizing, call for location.....\$75,000



WASHINGTON 188 YARDER, Detroit 8V92T power, 4-axle carrier, standing skyline. This is a good, clean unit that was working as of 06/10/16. Consigned, call for location.....\$250,000

EAGLET CARRIAGE w/controls available.....\$18,000



2006 LINK-BELT 240LX STROKE DELIMBER, Pierce Deliminator upper, 16,000 hours, working until 12/2015, good for age and hours.....\$62,500



1999 THUNDERBIRD 1236DL, Pierce HSD 3345 upper, good working order, just off job, estimated 17,062 hours, consigned, call for location.....\$52,500

1999 JD 330 HYDRAULIC LOG LOADER Jewell guarding, high & wide, 21,540 frame hours, low hours on recon engine, Rotec, finals, good older loader, consigned, call for northwest California location.....\$55,000

NEW HEEL RACK FOR CAT 330FM OR 568FM, unused, with some pins.....\$7,500



2006 KOMATSU WB146-5, 4x4, 4n1, extendahoe, Wain-Roy QC, 12" bucket, good tires, very clean, low-hour unit, 1,551 hours.....\$36,500



20' CONTAINER, one trip, like NEW! only used one time, has lock box, in stock in McKinleyville, California and Redding, California.....\$3,100



2005 ZEHR HG4000 GRINDER, early Diamond Z, 2009 CAT C27, Tier II, 1,050 hp, remote, stacking conveyor, 8 NEW tires, good brakes, twin-disc clutch, hamermill approx. 62" x 17", approx. 85,000 lbs. w/o tractor.....\$129,500



MORBARK 20 CHIPPER, new CAT C13 with 3,684 hours, 385 hp, Tier III, new tires, good brakes, lights, very good for age.....\$69,500



2007 BANDIT 3590 CHIPPER, 37" drum, CAT C18@700 hp, feed chains, remote, super singles, just off job, consigned, call for locations.....\$109,000



MIGHTY MITE 4A BAND SAW, Wisconsin gas engine, trailer mounted, all controls, owner estimates it was used 6 times, like new, consigned.....\$21,500



1999 CAT D6R XL, semi-I blade w/tilt, rear ripper, differential steer, 90%+ undercarriage w/ extreme service pads, rock guards, sweeps & screens, 6,883 original hours, very nice tractor, consigned, call for location.....\$100,000



2012 VOLVO G990, Tier III, 265 hp, Volvo 11 speed transmission, 16' board, push block, rear ripper, joy stick controls w/steering wheel, 20.5 radials, super clean, prior demo rental unit, 967 hours, snow wing available.....\$150,000



2010 JD 872GP, 6WD, 14' board, rear ripper, push block, NEW 17.5x25 radials, cab, AC, heat, radio, 8,876 hours, NEW paint, just arrived.....\$135,000



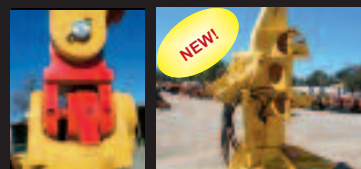
2005 CAT 972G II, Medford log forks, new 26.5R25 tires, command steering, 16,604 hours, tight & dry, very good for age and hours.....\$99,500



2004 CAT 966G II, CAT QC w/smooth-edge bucket, good 26.5x25 tires, cab, AC, 13,112 hours, good runner.....\$77,500



1978 CAT 950, 3rd valve, side-dump bucket, open ROPS, runs & shifts well.....\$17,500



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**JIM FILMORE**

A 30-year veteran of the timber industry, Jim Filmore operates a CAT 568 loader for Holbrook Inc.



**JOHN GORDON**

He operates one of Holbrook's CAT 568s. He's been logging for 11 years.

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### GETTING LOADED

George Hohn's Kenworth 900B with a CAT 3406 engine and Hendricks trailer being loaded by Holbrook's Doosan DX300.



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George Lovell operates his Doosan DX300 loader for Holbrook Inc.



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### REACHING OUT

Mountain Pacific Enterprises' Tigercat 870 Feller Buncher with Tigercat buncher head makes short work of the timber around the edges of this patch.

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**2010 Cat D8T**  
S/N KP203613  
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**2010 Cat 532C FM<sup>L</sup>**  
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## Holbrook

(Continued from Page 9)

loader and one shovel to log. Holbrook employs a fleet of CATs and Doosans.

"CATs are great machines, they're really designed to be out in the woods and handle that," Morey said. "Doosans are more efficient with their work."

The shovel can sometimes serve a dual role as a log loader out on the site if needed. The

biggest change that Holbrook has seen is the shift from guys on the ground to harvesters and now processors. The result has been no boots on the ground - which helps out with L&I costs and matches up with the safety focus of Holbrook Inc.

"Safety is a big focus of ours," Morey said. "We have a culture of safety and we try really hard to get everybody home every night safely."

One of the big changes in the way logs are harvested has been

tethering. While Holbrook Inc. does shovel logging and does have a hill rack, they haven't quite made that move into tethering yet.

"We're a little slower to make a change, when we make changes we want to be certain it's a sure thing," Morey said.

Holbrook can still get some steep ground with their shovel

(Continued on Page 16)  
**See "Holbrook"**

## Rigging Shack

(Continued from Page 7)

I did not realize that day with my neighbor that I had learned something valuable. I didn't really know what 'planning' meant and I certainly didn't know what a 'check list' was.

It was many years later when I was taking flight training that I got acquainted by name with 'check lists'. I felt like I had met an old friend. 'Check List', yes that's a good name for that. I had used mental check lists many times, had even written them down on occasion because I had early on formed the habit of always being close to notebook and pencil. At the age of 12 I was writing things down that I knew were going to make me famous. At that time I was involved in far east sayings and philosophies.

But giving the lists a name made them more real and more worthwhile in my eyes. Then too I had thought that anyone who had to write a lot of things down was a dunder head. Thus I kept my notebook hidden, my pencil deep in the pocket and wrote most things down when no one else was around. Then I found out that very intelligent people used check lists, right out in the open, in front of everybody.

It was a long time before I knew this and it was a long time before I realized that Mr. Van Skiver (the neighbor that fixed the gate) had shown me something very worthwhile. He had demonstrated to me a process that stood me in good stead over the years. I have forgotten most of the school teachers we had at that time. If I remember them at all I remember them as people --- I cannot remember any great method or truth they shared or demonstrated.

**"You demonstrate. That's all just demonstrate!"**

I not only remember Mr. Van Skiver because of the lesson learned that day. I remembered him for many reasons. One, he had time for boys. He had time to teach because he had time to learn. He was a very good neighbor and a nice man.

The main reason I remember him though is that a part of the country was named after him. A fishing hole was named for him. A fishing hole in the south fork of the Nooksack River --- the VAN SKIVER Hole.

That to me seemed the apex of fame --- having a fishing hole named after you. I'd never forget Mr. Van Skiver, I couldn't because I remember the man and -- the fishing hole.

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(Continued from Page 15)

logging but they also remain committed to safety.

Holbrook has one logging side on the Quinault Indian Reservation consistently, and two other sides that do logging for PLS and Port Blakely anywhere between Shelton to Randle, Washington.

"We have also logged in Oregon but it's been a few years since we've been down there," Morey said. "We have a great group of guys that do excellent work and we try to keep the guys within an hour and a half from home."

Holbrook Inc. has a couple log trucks but they also hire out independent log truckers to transport logs to their yards. The Olympia log yard is PLS timber which can range from douglas fir, hemlock and even cottonwood.

"They do a little bit of everything," Morey said. "And then they're getting the logs out to China and some to Japan."

The Tacoma yard usually deals with douglas fir and hemlock, and that timber is handled by Merrill & Ring. Holbrook Inc. employees five guys per log yard, and they're operating Wagner loaders at the jobsite.

"They're just built to be old faithfuls and workhorses," Morey said of the Wagners.

Tacoma usually handles 30 to 70 loads a day while the Olympia PLS yard does about 15 to 40 loads a day. With the timber companies trying to meet their quarterly



#### OUT IN THE SNOW

Mountain Pacific Enterprises' Tigercat 870 Feller Buncher operator Josh Maners steps out to say hello on a cold December day.

(Continued on Page 18  
See "Holbrook")

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## PROCESSING

Tony Harrison operates his Doosan DX3000 for Holbrook Inc. with a Waratah 623C head. Logging has gotten more efficient with technology and more mechanization has meant fewer boots on the ground.



# ZENDER EQUIPMENT COMPANY

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### LOG LOADERS

2013 Cat 324DFM, w/Cat grapple, 9,900 hrs, auto greaser, good u/c, xlent cond	\$180,000
2012 Cat 568, w/Cat grapple, 9,400 hrs, auto greaser, very nice loader	\$280,000
2006 Cat 330DFM, w/Pierce grapple, 12,000 hrs, forestry cab, new hyd pump, c/w 12000 Logmax	\$220,000
2013 Cat 320DFM, w/Cat grapple, 5,500 hrs, new u/c, xlent cond	\$190,000
1995 Cat 325, w/Pierce grapple, 23,500 hrs, good u/c, Young front	\$60,000
2015 Doosan DX300LL, w/Jewell grapple, 2,000 hrs, like new cond	\$232,500
2013 Doosan DX300LL, w/Jewell grapple 5,000 w/added grapple, pump	\$190,000
2014, JD 2954D LL, w/Jewell grapple, 3,500 hrs, like new cond	\$275,000
2006 JD 2454, w/Pierce grapple, 14,500 hrs, forestry cab, new motor, good u/c	\$135,000
2005 JD 3554, w/Jewell grapple, 16,000 hrs, recent pump, low hrs on motor, good u/c	\$120,000
2012 JD 2954LL, w/Pierce grapple, 5,400 hrs, nice machine	\$200,000
2006 JD 2054LL, w/Tong thrower package and Jewell grapple, recent u/c, 15,700 hrs	\$117,500
2013 Hitachi ZX-240, w/Pierce grapple, forestry cab, 8,000 hrs, new motor, xlent cond. POR	
2007 Link Belt 240LX, w/Pierce grapple, 14,700 hrs, forestry cab	\$85,000
2004 Link Belt 240 LL, w/Pierce grapple, 20,000 hrs, recent pump	\$50,000
2002 Komatsu 300, w/Pierce grapple, 20,000 good u/c	\$65,000
2008 Kobelco SK 350, w/Jewell grapple, 11,500 hrs	\$115,000

### DELIMBERS

2012 JD 2154, w/2012 Waratah 622B, 8,850 hrs, very good cond	\$145,900
2005 JD 3554, w/2005 Waratah 624, complete rblt head, new pump, low hrs on motor, good u/c	\$147,500
2013 JD 2954, w/2013 Waratah 624C, 8,000 hrs, very nice	\$299,000
2006 Cat 330DFM, w/Logmax 12,000, c/w heel & grapple, 12,000 hrs	\$220,000
2006 Cat 320C, w/06 Waratah, 14,000 hrs, road builder front, 80% u/c	\$115,000
2013 Link-Belt 290X2, w/2013 Waratah 623, full rotation, 6000 hrs, very good cond	\$390,000
2013 Link-Belt 240X2, w/2013 Waratah 622B, 3,900 hrs	\$410,000
2006 Link-Belt 240LX LL, w/06 Waratah 622B, new drive motors & bushing in head, rblt motor, 18,500 hrs	\$135,000
2007 Hitachi ZX350 LL, w/05 Waratah 624, 15,500 hrs, recent pump, good cond	\$140,000
2007 Komatsu PC270LL, w/07 Waratah 622B, 13,000 hrs, nice processor, on log loader front	\$165,000
2016 Doosan 225, w/Pierce GP, low 700 hrs on carrier, like new cond, 3000 hrs on GP head	\$335,000
2008 Doosan 225, w/Waratah HTH 620, recent Axis complete rebuild on head	\$135,000
2003 Neuson 182 MHT, w/Logmax 5000, tilting carrier, work 60% slope, boom 32' reach, w/blade	\$132,500
2004 Waratah 624 Super, w/comp & controls, recent drive motor and bushings, good cond	\$50,000
2002 Cat 325C, w/02 Waratah 622	\$59,500
1999 Cat 322B, w/2004 624 Waratah, Auto greaser on carrier and head, extended frame	\$145,000
2010 Cat 324DFM, w/Pierce 3348, xlent cond, 14,000 hrs	\$145,000
2001 Cat 320B, w/DT 4400, recent repairs & spare parts, 14,000 hrs	\$80,000
2013 Link-Belt 290X2, w/Denharco 4550, xlent cond, 8,900 hrs, new boom avl	\$255,000
1998 T-Bird 1236, w/DM 3500, good running limber	\$35,000
2005 Madill 1236, w/DM 4400, good u/c, recent bushings, nice cond	\$85,000

### ROAD BUILDERS

2014 Cat 568, digging & clean out bucket & thumb, pin grabber, 7,500 hrs, very good cond	\$275,000
2005 JD 330C, w/digging bucket & thumb, 5,300 hrs	\$95,000
2013 Cat 325DFM, w/digging & clean out bucket, 2800 hrs	\$290,000

### BUNCHERS

2014 Tigercat LX830C, Tigercat 5702 350 rotation saw, 5,300 hrs, u/c 80%, xlent cond	\$392,500
--	-----------

2014 Tigercat LX830C, Tigercat 5702 350 rotation saw, very good cond, 3,500 hrs, nice clean, dry buncher	\$400,000
2005 Tigercat LX830, rblt 23" saw, good u/c, recent repairs, 17,000 hrs	\$130,000
2007 Tigercat LX870C, 23" Tigercat 5702 saw, new cummins power, good u/c, 10,100 hrs, xlent cond	\$175,000
2016 Tigercat LS855D, w/5195 felling saw, Summit tethering ele. installed, only 900 hrs, like new cond	POR
2016 JD 909M, w/FD 750 48" South Star falling head, auto greaser, tethering pkg, tier 3 power, like new	\$565,000
2012 JD 959K, w/FR24B 360 rotation saw, new u/c 5,000 hrs., 1,000 hrs on new motor	\$265,000
2007 Madill T2250C, w/24" 350 rotation, 13,200 hrs, recent motor, pump, u/c, saw motor & disc	\$165,000
2004 Timbco 445EXL, w/Quadco 22" saw, 40 degree tilt, 80% u/c, 13,500 hrs	\$120,000
1999 Timbco 445D, w/32" bar saw, runs good, xlent u/c, recent motor & pump	\$65,000
Cat 2440, hot saw, 24" saw, 40 degree tilt, new bearing	\$12,500
2005 Timbco 445EXL, w/Quadco 2900-360 rotation, 11,000 hrs, recent u/c, motor & pump	\$160,000

### SKIDDERS & DOZERS & GRADERS

2014 Tigercat 610C, front rubber 70%, new rear rubber, 3,100 hrs, very nice skidder	\$185,000
2010 JD 748H, bunching grapple, dual fnctn boom, rears 90%, front 30%, 1 set chains, 5200 hrs	\$125,000
2006 JD 648G III, dual fnctn bunching grapple, 8,000 hrs, good cond, new rubber on back	\$85,000
2004 Cat 525B, swing boom, bunching grapple	\$80,000
1999 TJ 460, new chains, fixed boom, 40% rubber, good running skidder	\$65,000
1999 JD 648GIII, w/chains, fixed boom, 18,000 hrs	\$35,000
1996 JD 648E, w/fixed boom, good rubber, w/chains, 13,000 hrs	\$35,000
2010 Cat 527, w/swing boom, good u/c, rblt trans, 4,500 hrs	\$269,500
2012 Cat 517, swing boom, only 2,800 hrs, auto lube system, new rails & shoes, like new cond	\$250,000
Cat D4H, fixed boom, good u/c, 8000 hrs	\$70,000
Dresser TD15, w/grapple, single fnctn boom, w/tilt blade, good u/c, nice dozer	\$28,000
Cat D7F, w/multi shank ripper, w/tilt blade	\$36,000
Cat D7F, w/winch	\$25,000

### YARDERS & SWING YARDERS

Madill 122, just completed major rebuild, 8V92 power, 3 guyline	\$375,000
Washington 78SL, 3 guyline, rblt Detroit 6V71T power, good u/c, nice cond, run all logging systems	\$140,000
1982 Washington 118, Major rebuild last year, new 8V92, air & hyd systems, New wheeler single lever controls	\$275,000
Diamond D425, Cummins power, 3 guyline, very good, lines xlent, yarder low hrs	\$645,000
Madill 171, Cat power, hyd u/c and jacks, good lines	POR
Madill 071, rblt Detroit 8V92T & torque, 4 guylines, good u/c, high speed gear, w/lines	\$119,000
.....can out fit w/new Cat 325 u/c, 4 speed trans 70' Telescoping tube, 5 guylines	
Madill 071, Detroit 8V92T Silver, 2 speed trans Eaton, water on all Drums, 1 1/8" yarder	POR
Madill 071, Detroit 8V71, 3 guyline, excellent u/c, good lines	\$85,000
T-Bird TMY 40, Cat 518 mount, Cat power, rblt drum set, 4 guyline c/w Eaglet & new radio set	\$165,000
Skylead SC40, trl mount, Cummins power, water on haulback, c/w rblt Eaglet car & rigging	\$115,000
T-Bird TMY 45, trl mount, rblt Cummins power, c/w Eagle 2 car & rigging. M-123 Gl truck avl	\$85,000
T-Bird TMY 45, self prop on rubber, rblt 903 Cummins & torque, good lines, ready to log	\$85,000

### MOTORIZED CARRIAGES

2010 Boman M5, good cond, w/radios, 340 hrs	\$42,500
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**STACKED UP**

Holbrook Inc. has two log sorting yards in Olympia and Tacoma - thirty miles apart. The Tacoma yard pictured here is roughly 20 acres while the Olympia yard is around eight acres.

**Holbrook**

(Continued from Page 16)

wood quotes, they can be busy places and the wood can come from anywhere they can find it.

The sort yards themselves also focus on safety with the proper signage and rules. Not following the proper safety regulations isn't accepted and they make it clear the proper gear needs to be worn at all times and workers and drivers need to do the proper procedures.

For maintenance, Holbrook Inc. has one shop at their Taco-

ma yard and one mechanic that operates a shop truck for mobile operations. They also have millwrights to handle any yard malfunctions.

"As time goes on, it's gotten harder and harder to work on your own equipment because they have computers or the equipment is under warranty so you have the manufacturers work on them," Morey said.

Technology-wise, the log yards haven't changed much in decades, except for perhaps the scaling technology and how you can get more information with

the scales and in a quicker fashion. Labor-wise you still need guys to sort and stack logs.

While the number of logging sides have fluctuated for Holbrook through the years, the age of timber industry employees just continues to increase.

"Just all around in the industry I think there's quite a few guys in their 60s and they've been working out in the woods for over 20 years," Morey said. "As far as this company goes, I think they're a really good company to work for and they do a good job taking care of people."

The company also rotates people around from logging sides to the sort yards when the needs arise. Morey adds they have a great group of employees and they always try to keep work out in front of them, as you have to do that with a qualified and professional workforce.

So three decades into their log yard and logging operation company model, Holbrook Inc. continues to serve southern Puget Sound and the Western Washington area with the same commitment to their employees and to production.

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Holbrook Inc's George Lovell uses his Doosan DX300 to load up George Hohn's Kenworth 900B.



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# MAKING A TRANSITION

*Roger and Carmen Smith set up a plan to keep a manageable logging workload, while helping younger loggers become owners*

**By Brandon Hansen**  
*For Loggers World*

**W**ith loggers not getting any younger in this industry, retirement can be a dirty word for some people.

For Roger and Carmen Smith of R.L. Smith Logging, both are 54 and below the average age of ownership for a logging operation. Roger began logging when he graduated from high school in 1980 as he had both grandfathers, brothers and uncles working out in the woods as well. Roger and Carmen got their first logging truck in 1992 and operate a fleet of seven and a logging company in Western Washington. With the demand-

ing nature of the timber industry that laughs at terms like “workaholics,” the Smiths understood this wouldn’t be good for them when they eventually reach an older age and didn’t have a work and living balance.

“We haven’t been very good at taking time off, so now we are paying for that by feeling that we can’t,” Smith said. “It is just the two of us and we do all of the

managing.”

The Smiths also feel like they’re very lucky on the operations side. The two are very appreciative of their employees and their ability to make day to day decisions.

“We have competent mechanics helped out by Kylie Keeton and Tim’s Diesel to handle breakdowns should we be gone,” Smith said. “Our bases are covered should we go to a conference or an extended weekend.”

The RL Smith company has five acres and a shop in Elma to serve as their base of operations.

As many readers know, being a logger means an unpredictable schedule, battling the elements, a lot of uncertainty and plenty of stress. The Smiths set out to downsize in increments because they wanted to still provide for their employees, while continuing to take on manageable work loads, hence they set forth a ten-year plan. While they have no plan to retire soon, they wanted to be able to ease away to a manageable workload. This meant they could gradually turn the keys over to the younger loggers

**RL Smith**

(Continued from Page 22)



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(Continued from Page 21)  
**See "RL Smith"**

who could pick up the ropes of being responsible owners.

"But that doesn't help the younger generation" Carmen said. "Someone asked us when we would be getting out of the logging business so that the younger generation could expand and become more profitable."

Carmen added that the one thing they would have began with lawyers at the beginning. Trying to save some money doing everything themselves led to the Smiths having to redo a few things. Money spent at the beginning saves in the end of the process if nothing more than time saved and headaches, she added. Also it took about seven months to transfer everything over.

The challenges for today's timbers owners passing a business along can be a struggle. The economics, timing and an interested buyer can be tough sometimes.

"We have managed our money and equipment and have been a profitable company," Carmen said. "Some people don't know how to get out because of complications with multiple children, some which are not in the business."

As said before, sometimes the younger generation is ready for the business before the owners are ready to retire. Sometimes owners with profitable businesses are faced with keeping all their kids happy, some who aren't even in the logging industry. Tax planning, estate and retirement planning can also give people headaches when thinking about the future.

"They take time and perseverance and some just don't want to bother," Smith said. "All are holding people back."

They decided to do things a little different with their ten year plan, which allows them to help a younger generation of owners to come in and get established.

"Someone needs to help finance startup companies since the younger generation doesn't have enough for a 20 percent down payment on a million dollars worth of equipment or the credit and history needed to get their own loan," Carmen

said. "Someone needs to mentor the younger owners."

The Smiths split off the tower portion of RL Smith Logging Inc to a new company, Roosevelt Logging. Roger Smith's nephew Nathan Murray wanted to get into the industry as an owner so he purchased 49 percent of the company with the option to purchase the other 51 percent. The Smiths will be keeping their trucks and still have three shovel sides. They've also got into winch-assist cutting with their leveling shovels. Tower sides are just more management-intensive and Nathan was the perfect fit since he'd be up on the jobsite everyday.

"We actually asked Nathan if he wanted to take over part of our company about three years ago," Carmen said. "He was running the processor under the tower and managing it

**RL Smith**

(Continued on Page 30)

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Summary Judgment...

## Don't Just "Drain the Swamp," Clear the Path and Raise the Speed Limit

by William Perry Pendley

President-elect Trump's promise to "drain the swamp" helped get him elected by Americans tired of an enormous federal bureaucracy that never stops growing, that endlessly saddles its subjects with intrusive, overly burdensome, job-killing rules, and whose employed-for-life bureaucrats live recession-free in the wealthiest region in the country. Mr. Trump can start draining part of the swamp to save businesses that help keep the government lean.

Days after the election, at the zero-dark-thirty hour to which a former Marine Corps colleague became accustomed in his 25-years of active duty on both coasts, in detachments aboard Navy carriers, and in foreign ports, and that he has kept since the early 1990s when he started his northern Virginia company, we met for coffee south of the Pentagon. His outfit had grown from three employees to 100 due to the hard work it takes not only to win contracts but also to keep federal customers happy, not just bid to bid, or project to project, but also for the duration of each contract by servicing and

responding to technical issues.

Obviously, he had done that, so I was surprised by the way he opened our discussion. With relief more than euphoria, he welcomed the election results. "If it had gone the other way, I was going to close our doors; the bureaucracy is beating us to death. Something had to change." He does not know if President Trump will bring the changes he needs to survive, but he knew that election of Secretary Clinton and continuation of the policies put in place by President Obama meant the end for him and his employees. His indictment included out-of-control rulemaking by the Department of Labor and the IRS, the administrative burdens of ObamaCare, and the growing and increasingly incompetent federal juggernaut.

The Department of Labor is "out of control," he says. In communications, rule-making, and guidance issuing—it views employers as the enemy and federal bureaucrats as employees' only friends. One area where employees need

protection, argues Labor, is 401(k) plans so it and the IRS increased disclosure requirements. Thus, a "year-end check list," which ran 25 items that my friend, who once commanded a Marine aircraft squadron, could easily affirm, has ballooned to 100; many involve tax code provisions so picayune he cannot answer without the expert advice of his lawyer, accountant, or plan administrator.

ObamaCare—the Affordable Care Act (ACA)—imposes its own unbearable burdens. Speaker Nancy Pelosi, during the bill's debate, famously argued Congress had to pass it to "find out what is in it..." It is questionable whether she ever found out, but business owners like my Marine Corps colleague are learning the hard way. The charges they incur for payroll services have increased by 15% thanks to ObamaCare alone, which does not include the increased costs incurred by management in time and money.

Finally, complained my friend, he identifies, hires, and trains employees, only to have the federal government

hire them away. Thus, one day they are working for him, answering calls, for example, on software fixes and glitches, and the next day they are taking those calls as federal employees. Once "A-76 studies," which date back to the Reagan administration, ensured that federal workers only "perform inherently governmental activities," but President Obama ended them. Consequently, federal employment skyrocketed, such that, on Election Eve, the media reported federal jobs were nearly double manufacturing jobs with the former increasing by 208,000 over the last year while the latter fell by 53,000. Unlike my friend's company, which demands its employees do their jobs or qualify for new ones as old jobs are phased out, federal employment is lifetime employment; incompetents and even those who spend their day watching porn remain forever.

Today, from across the Potomac, men and women who fought for their country watch the White House to see if it will allow them to continue to help fight our country's battles.

*Mr. Pendley, a Wyoming attorney, is President and Chief Legal Officer of Mountain States Legal Foundation and a regular columnist in Loggers World.*

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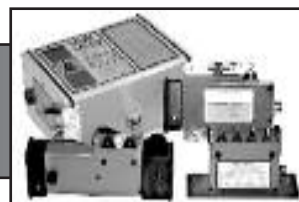
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How We See It...

## ALC Joins U.S. Chamber in Supporting Regulatory Accountability Act

by Jim Geisinger

The American Loggers Council supports sensible laws and regulations that are necessary to protect the public. Our members are committed to the wise and sustainable use of our natural resources.

Professional timber harvesters in the United States are subject to the most rigorous environmental laws in the world. Though well-intentioned, many laws affecting our industry have become misapplied and misinterpreted through administrative rule-making and litigation. Today's federal regulatory structure has become counterproductive and costly to our small, predominately family-owned businesses. It no longer serves the needs of our forests, natural resources, communities and national economy.

That's why the American Loggers Council has joined the U.S. Chamber of Commerce in supporting swift action on the Regulatory Accountability Act (RAA) that directs the executive branch to fulfill its statutory goals in the least costly fashion and look for more public input to find the most effi-

cient regulatory solutions possible.

The RAA is the first attempt to reform the federal Administrative Procedure Act. It is an effort to better structure agency rulemaking between general regulations that are needed to keep society functioning, and those high-impact regulations that cost billions of dollars each year and that have a nationwide impact on jobs and the economy.

According to Bill Kovacs of the U.S. Chamber, by focusing only on high-impact regulations, Congress can control overreaching regulations while allowing the day-to-day operations of agencies to function. Under the RAA, the public would get an earlier opportunity to participate in shaping the most costly and transformative regulations.

Here's how the RAA works: When an agency first decides to write a high-impact rule, it would be required explain to the public why the regulation is necessary, how it will affect business, jobs and the economy, and why the rule is the best available alternative. After evaluating the impacts of the proposed rule, agencies

should select the least costly regulatory alternative that achieves congressional intent. Independent federal agencies would be held to the same standards of transparency and accountability as executive agencies.

The RAA would also allow the American people the right to verify that high-impact proposed rules are feasible, cost-effective, and well-supported by good scientific and economic data. Finally, before awarding deference to agency decisions, a court must find that the agency addressed all standards mandated on the agency by Congress.

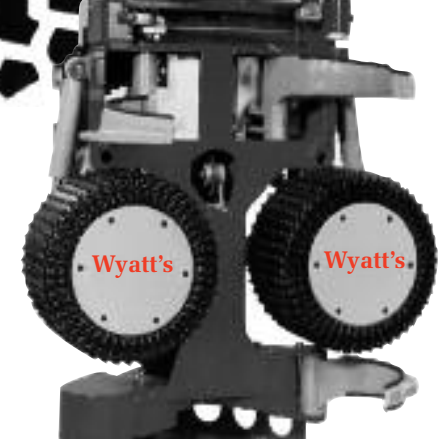
With a new president and a new Congress elected with a mandate to create and protect American jobs, we have a unique opportunity to estab-

lish responsible sideboards on agency rule-making. We can't allow this opportunity to pass by. It is time for impactful regulatory reform, which the American Loggers Council supports and that the RAA can deliver.

*Jim Geisinger is Chair of the American Loggers Council Legislative Committee and Executive Vice President of Associated Oregon Loggers.*

*The American Loggers Council is a 501 (c)(6) not for profit trade organization representing professional timber harvesters in 32 states across the United States. If you would like to learn more about the ALC, please visit their web site at [www.amloggers.com](http://www.amloggers.com), or contact their office at 409-625-0206.*

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4655 Cloudburst Way, Eugene, Oregon 97402



**2013 Tigercat LX830C  
W/Waratah 623C**  
3,300 Hrs.  
**P.O.R.**



**(2)  
Thunder-  
Bird  
6140's**  
Both Ready  
To Go  
**Call for  
More Info.**



**2014  
John Deere 2154D RB**  
850 Hrs. Thumb, Bucket,  
Brush Rake  
**P.O.R.**



**1995  
Thunder-  
bird  
TSY255**  
**Call for  
More Info.**



**2010 Cat 330D**  
2 Pullmaster HL25-4 Winches,  
Acme 10 Carriage, 12,500 Hrs,  
**P.O.R.**

## LOG LOADERS

- 2013 CAT 325D
- 2013 CAT 324D
- 2012 CAT 568
- 2012 CAT 325D
- 2010 CAT 330D W/2 PULLMASTER WINCHES
- 2007 CAT 320C
- 2006 CAT 325C
- 2004 CAT 320C
- 2003 CAT 322C
- 2000 CAT 330B W/2 PULLMASTER WINCHES
- 2013 DOOSAN DX300LL
- 2014 DEERE 2954D
- 2013 JOHN DEERE 2454D
- 2009 JOHN DEERE 2954D
- 2008 DEERE 2554
- 2007 JOHN DEERE 2054
- 2006 JOHN DEERE 2554
- 2004 JOHN DEERE 2054
- 2014 HITACHI ZX240
- 2006 HITACHI ZX200
- 2011 KOBELCO SK295
- 2010 KOBELCO SK350
- 2002 KOBELCO SK330
- 2008 KOMATSU PC220
- 2014 LINKBELT 290X2
- 2014 LINKBELT 240X2
- 2013 LINKBELT 290X2
- 2007 LINKBELT 370LX
- 2007 LINKBELT 290LX
- 2006 LINKBELT 350LX
- 2006 LINKBELT 210LX
- 2005 LINK-BELT 290LX
- 2003 LINKBELT 370LX
- 2003 LINKBELT 290LX
- 2000 LINK-BELT 3400Q
- 2000 LINKBELT 3400Q TONG THROWER
- 1990 LINKBELT 4300C2 W/2 PULLMASTERS
- 2005 MADILL 3800C W/2 WINCHES
- 2001 MADILL 3800C W/2 PULLMASTER WINCHES
- 1998 THUNDERBIRD 1240
- THUNDERBIRD 1242 W/2 PULLMASTERS
- 2014 TIGERCAT 880

## PROCESSORS & DELIMBERS

- 2013 CAT 568 W/WARATAH 626
- 2006 CAT 320C W/LOGMAX 7000XT
- 2003 CAT 322C W/PIERCE 3348
- 1994 CAT 320BL W/WARATAH 620
- 2007 HITACHI 350 W/09 WARATAH 624C
- 2006 HITACHI ZX250 W/DM4400
- 2004 HITACHI ZX330 W/2010 WARATAH 623C
- 2013 DEERE 2954D W/WARATAH 623C
- 2011 JOHN DEERE 2454D W/PIERCE 3348
- 2011 JOHN DEERE 2454 W/WARATAH 622B
- 2008 JOHN DEERE 2954D W/2010 WARATAH 624C
- 2007 JOHN DEERE 2554 W/PIERCE 3348
- 2006 JOHN DEERE 2554 W/DM4550
- 2006 JOHN DEERE 2554 RB W/WARATAH 622B
- 2006 JOHN DEERE 2054 W/WARATAH 622B
- 2006 JOHN DEERE 759G W/WARATAH 470
- 2002 JOHN DEERE 230LC W/DM4400
- 2009 KOBELCO SK260 W/LOGMAX 7000XT
- 2006 KOBELCO SK290 W/WARATAH 622B
- 2016 LINKBELT 4040 W/WARATAH 623C
- 2015 LINKBELT 240X2 W/PIERCE 3348
- 2013 LINKBELT 290X2 W/PIERCE DM4550
- 2013 LINKBELT 240X2 W/WARATAH 622B
- 2008 LINKBELT 290LX W/2012 PIERCE GP HEAD
- 2006 LINKBELT 240LX W/622B
- 2004 LINKBELT 240LX W/PIERCE 3348
- 2000 LINKBELT 2800Q W/DT4400
- 2005 MADILL 2800B W/WARATAH 622B
- 2004 MADILL 1800 W/WARATAH 624
- 2003 TIMBERKING 1162 W/06 WARATAH 624
- 2012 TIMBERPRO TL735B W/14 LOGMAX 7000XT
- 2016 JOHN DEERE 909 W/SOUTHSTAR GRAPPLE SAW
- 2013 JOHN DEERE 959K
- 2012 JOHN DEERE 959K
- 2015 KOMATSU XT450L-2
- 2014 KOMATSU XT445L-2
- 2013 KOMATSU XT450L-2
- 2014 TIGERCAT L870C
- (2) 2014 TIGERCAT LX830C
- 2013 TIGERCAT LX830C W/WARATAH 623C
- 2009 TIGERCAT LX870C
- 2005 TIGERCAT L870
- 2005 TIGERCAT LX830C
- 2006 TIMBCO T445EXL W/40° QUADCO

## PROCESSORS & DELIMBERS Cont.

- 2013 DEERE 2954D W/WARATAH 623C
- 2011 JOHN DEERE 2454D W/PIERCE 3348
- 2011 JOHN DEERE 2454 W/WARATAH 622B
- 2008 JOHN DEERE 2954D W/2010 WARATAH 624C
- 2007 JOHN DEERE 2554 W/PIERCE 3348
- 2006 JOHN DEERE 2554 W/DM4550
- 2006 JOHN DEERE 2554 RB W/WARATAH 622B
- 2006 JOHN DEERE 2054 W/WARATAH 622B
- 2006 JOHN DEERE 759G W/WARATAH 470
- 2002 JOHN DEERE 230LC W/DM4400
- 2009 KOBELCO SK260 W/LOGMAX 7000XT
- 2006 KOBELCO SK290 W/WARATAH 622B
- 2016 LINKBELT 4040 W/WARATAH 623C
- 2015 LINKBELT 240X2 W/PIERCE 3348
- 2013 LINKBELT 290X2 W/PIERCE DM4550
- 2013 LINKBELT 240X2 W/WARATAH 622B
- 2008 LINKBELT 290LX W/2012 PIERCE GP HEAD
- 2006 LINKBELT 240LX W/622B
- 2004 LINKBELT 240LX W/PIERCE 3348
- 2000 LINKBELT 2800Q W/DT4400
- 2005 MADILL 2800B W/WARATAH 622B
- 2004 MADILL 1800 W/WARATAH 624
- 2003 TIMBERKING 1162 W/06 WARATAH 624
- 2012 TIMBERPRO TL735B W/14 LOGMAX 7000XT
- 2016 JOHN DEERE 909 W/SOUTHSTAR GRAPPLE SAW
- 2013 JOHN DEERE 959K
- 2012 JOHN DEERE 959K
- 2015 KOMATSU XT450L-2
- 2014 KOMATSU XT445L-2
- 2013 KOMATSU XT450L-2
- 2014 TIGERCAT L870C
- (2) 2014 TIGERCAT LX830C
- 2013 TIGERCAT LX830C W/WARATAH 623C
- 2009 TIGERCAT LX870C
- 2005 TIGERCAT L870
- 2005 TIGERCAT LX830C
- 2006 TIMBCO T445EXL W/40° QUADCO

## FELLER BUNCHERS Cont.

- 2006 TIMBCO T445EXL
- 2003 TIMBCO T445E
- 2013 TIMBERPRO TL735B
- 2010 TIMBERPRO TL735B W/QUADCO 2900
- 2014 CAT 535C
- 2003 CAT 525B W/ESCO SWING BOOM
- 2000 CAT 527
- 1999 CAT 527 GRAPPLE/WINCH
- 1995 CAT 525 W/ESCO SWING BOOM
- 1994 CAT D5H W/ESCO SWING BOOM
- 1979 CAT D7G
- 1978 CAT D6D W/GRAPPLE
- 1977 CAT D7G
- CAT D7F W/ESCO SWING BOOM
- CAT 977L
- 2010 JOHN DEERE 848H
- 2013 TIGERCAT 610C
- (3) TIMBERJACK 380B'S
- MORBARK 30RXL
- PETERSON 5000G
- CHRISTY HD YARDER
- DIAMOND D210
- KOHLER K501
- 1996 MADILL 172
- (2) MADILL 071
- (2) SKAGIT 739
- (2) THUNDERBIRD 6140
- 1989 THUNDERBIRD TMY70
- (2) THUNDERBIRD TMY-40
- THUNDERBIRD TSY255
- THUNDERBIRD TTY40
- THUNDERBIRD TY90
- THUNDERBIRD TY-40
- 2014 DEERE 2154D RB
- 2005 DEERE 3554 RB
- 2005 HITACHI ZX200 LONG REACH
- 2010 KOBELCO ED150-2
- 2014 CAT 966K
- 2013 CAT 966K
- 2009 CAT 950H
- CAT 977L
- EXC. HEEL/GRAPPLE
- 2016 FECON BH80
- 2007 FECON BH80HD
- (2) PULLMASTER HL25-4 WINCHES
- MEDFORD LOG FORKS
- 2006 VALMET 890.3
- 1994 VALMET 860 FORWARDER
- 2007 WARATAH 624
- 2006 WARATAH 622B
- LINKBELT 210LX BOOM
- THUNDERBIRD TSY-155



**2016 Link-Belt 4040  
W/Waratah 623C**  
1,600 Hours  
**P.O.R.**



**2014 Tigercat LX830C**  
5,400 Hours  
**P.O.R.**



**2012 John Deere 959K**  
6,300 Hrs.  
**P.O.R.**



**2013 Tigercat 610C**  
3,000 Hrs.  
**P.O.R.**

[www.crowleyequipment.com](http://www.crowleyequipment.com)



**2000 Cat 527**  
8 Roller, Will have Complete  
New U/C  
**Call for More Info.**



**2005 John Deere 3554**  
8,900 Hrs., Just line bored entire  
boom, Would make a great  
base for a tethering machine,  
**\$120,000**



**1995 Cat D5H TSK**  
8 Roller Track Frame, ESCO  
Swing Boom  
**\$100,000**

# OLD TILLAMOOK LOGGING



This old view, dated 1907, shows an early steam donkey at a loading site. It looks like the logs are being par-buckled out of the water and onto the log cars. Note that the log cars are homemade out of wood, actually quite common at that time. Par-buckled loads were usually not stacked on the cars, as the line was run under the logs and back over them they would roll in the bite when pulled. Stacking logs required the line to be pulled free of the load, and often times it would pull the load apart.

CONTACT QUINN: VIA EMAIL: [ktmurk@centurylink.net](mailto:ktmurk@centurylink.net)  
Or by Mail at: P.O. Box 319, Siletz, OR 97380

4th Annual  
**Fellowship of Christian Loggers Breakfast**



Saturday, February 25th,  
7:00 a.m.

at  
Grace Community Fellowship  
989 Country Club Road  
Eugene, Oregon

Join us for a time of fellowship and "Grandma Lori's homemade hotcakes" before you head to the "logging show"

Family and friends are all welcome! Breakfast is free, please RSVP by Feb, 23rd, call/text/email Terry at 541-315-8192 or [terry@christianloggers.org](mailto:terry@christianloggers.org)

Galatians 2:20  
"I have been crucified with Christ. It is no longer I who live, but Christ who lives in me. And the life I now live in the flesh I live by faith in the Son of God, who loved me and gave himself for me."

## SHOW AND SELL

Send your Black and White or Color photo and a description of what you are selling (try to keep it within 20 words - 1 item per ad) and we'll publish it in Show & Sell for just \$100.00. Mail (or email to [logworld@aol.com](mailto:logworld@aol.com)) your information to Loggers World LLC, P.O. Box 1631, Chehalis, WA 98532. Deadline is 5th of the month preceding publication.



2007 Cat 525C, 52500292, 11100hrs., 35.5 X 32 26 ply FS., heavy axles, new pivot shaft, no leaks, 20K in recent repairs, complete Cat dealer records., New DD 7/8" chains  
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970-471-5647 [pinemartenlogging@yahoo.com](mailto:pinemartenlogging@yahoo.com)

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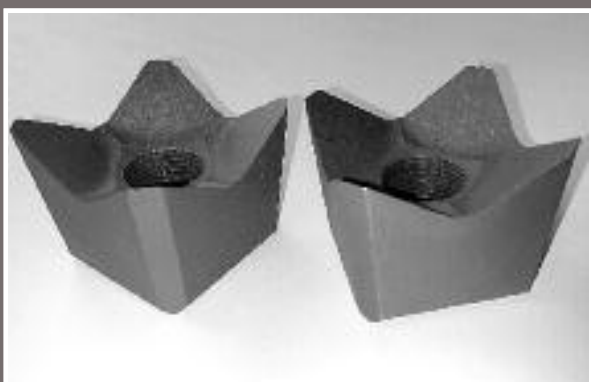
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2008 Diesel 4x4 short box, 84,000 miles, cloth, f250 xlt, \$26,700 in Redding CA  
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Hot Saw Teeth, Replaces Quadco part # Q10233T 2-5/16 with a 1 inch bolt. **\$15 EACH**  
Can ship any place in the USA for \$15 dollars a box, Call Jim Riendeau 603-915-0623



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2013 Keto 870B w/topsaw, 3/4" butt saw, 3800hrs, W/ motomit computer, **\$70,000 OBO**  
970-471-5647 [pinemartenlogging@yahoo.com](mailto:pinemartenlogging@yahoo.com)

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**2003 240XL Link-Belt Log Loader**, rebuilt, like new ~~\$75,000~~ Reduced to **\$60,000** New bottom roller, new wiring & new controller  
Call Dan 541-842-0345 Financing Available U



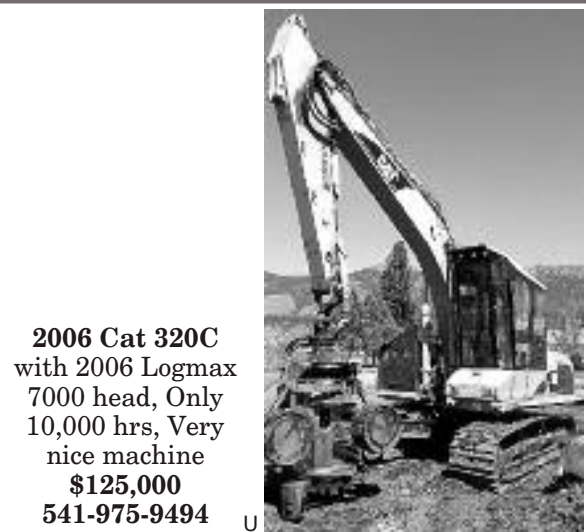
**2015 DX300LL Log Loader**, 3,300 hrs, NEVER SHOVEL LOGGED **\$210,000**  
Call Shane 530-945-1586 U



**2013 Cat 522B**, 2900hrs, F7C00231, Intermittent hyd. saw package, high draw-bar, 24" sgl bar pads, cold weather package, 22" Risley 1922b, complete Cat dealer records, warranty till May '17, **\$310,000 OBO**  
970-471-5647 [pinemartenlogging@yahoo.com](mailto:pinemartenlogging@yahoo.com) U



**2000 Caterpillar 320 BFM Excavator** w/Denharco Delimber 2300 - new roller bearings on boom, good U/C, heat, A.C., stereo, work ready -- **\$40,000** Financing Available  
Call Dan 541-842-0345 U



**2006 Cat 320C** with 2006 Logmax 7000 head, Only 10,000 hrs, Very nice machine  
**\$125,000**  
541-975-9494 U



**1994 634 Thunderbird**, 11,000 hrs., very tight & clean, new U/C, recent motor tune up, new hyd. pump & more **\$45,000**  
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**2008 Diesel**, 4x4, 63,000 miles, leather, **\$24,000** located in Redding CA (can ship anywhere) Call Shane 530-945-1586 U

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ONLY....  
**\$100<sup>00</sup>**  
CALL  
**1-800-462-8283**






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970-471-5647 [pinemartenlogging@yahoo.com](mailto:pinemartenlogging@yahoo.com) U



**2008 Cat 522**, 52200253, 9850hrs, Intermittent hyd. package, arctic package, 24" sgl bar pads, numerous updates and repairs, complete Cat dealer records **\$135,000 OBO** 970-471-5647 [pinemartenlogging@yahoo.com](mailto:pinemartenlogging@yahoo.com) U



**Champion 730A Series III AWD Motor Grader**, C/W: snow plow, 14 ft. MB, cab, MS ripper, 90% tires 14.00x24 **\$38,750**  
Jerry 541-883-8333 [jerry@aplusguys.com](mailto:jerry@aplusguys.com) U



**Tigercat LX830**, 2005, 13,000-Hrs, lots of work orders, everything done but motor (runs strong), good running machine **\$160,000**  
Call Shane 530-945-1586 in northern CA U

(Continued from Page 22)

that time. He had always known he wanted to get involved and it was the perfect time."

The timber industry in Southwest Washington is strong enough that it allows new businesses to have success. If loggers were just working for wages, it would be tough but the industry there allows for some leeway so they can build up a bumper for bad times. Murray's group has a good mix of young and old employees so the energetic young group can learn from the older loggers the right way to do things.

The Smiths financed part of the loan which included rolling stock, a processor and loading shovel for five years and the tower for ten years to help the new company to be able to replace equipment that needs to be swapped out in five years.

From the get-go have lawyers to do something like this, Smith said, as it can be complex.

"Lawyers were consulted to draw up the appropriate documents ranging from the Promissory Note, Resolution of Board of Directors, Security Agreement, Shareholders Agreement and Conversion Documents," Smith said. "You want to sell in a smart way that protects both parties."

Protections are important and this provides provisions to cover both parties if someone dies, decides they're no longer interested or fails to make payments. Non-compete clauses are also added.

"You also need to sell in a tax smart way," Carmen said.

Since R.L. Smith Logging was set up as a C Corp originally, when a person sells assets from the Corporation, the money comes in as income and is taxed as their corporate way. Then when the money was paid to Roger and Carmen as wages and dividends, it was taxed again via a personal rate.

"For us, that was a hefty sum and percentage by the time it got to us," Carmen said.

Carmen added that if you have a plan it can save you a lot of money in taxes. Lawyers, tax attorneys and accountants can work together to help ease somebody out of a company in a tax-smart way.

"If you just sell outright with-

out planning, you might be in for a shock with tax consequences," Carmen said.

Now they won't be retiring for at least another ten years, but it does allow the Smiths to ease up on the size of their company while keeping valued employees working and in a stable workplace.

The Smiths hope to do a little more golf and traveling, along with hiking and puttering with the little extra time. Carmen's battle with cancer two years ago showed both of them that life should be more than just work but they also want to take care of their employees.

"We don't get away often enough as both of us are hands on at what we do," Carmen said. "We are hoping to take some small steps and that will start with taking some three day weekends. It might be tacked onto a conference, but that will be better than nothing."

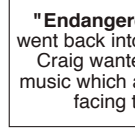


### Logging Music recently re-released and re-mastered!



**The Snag Fallers Ball**  
\$15.00  
Plus Shipping

"The Snag Fallers Ball" - A light hearted collection of original songs about logging in Oregon and Alaska, and was first released in 1988. Craig wrote nine of the eleven songs on the album and co-authored two others with Don Beck, a long time friend, logger and musician also from the small town of Mapleton, Oregon.



"Endangered Species" - In 1989 Craig & Terry went back into the studio to record their next album. Craig wanted to share his point of view through music which addressed some of the political issues facing the logging industry at that time.

**Endangered Species**  
\$15.00  
Plus Shipping



**You Hold Me Still**  
\$15.00  
Plus Shipping

"You Hold Me Still" - In 1992 after many requests to record a gospel album they again returned to the studio and recorded eleven original songs. Two of the songs are co-written - one with Don Beck and one with Rick Barrows.



**Songs from the Siuslaw**  
\$20.00  
Plus Shipping

"Songs from the Siuslaw" (pronounced SY-u-slaw) is a heartfelt tribute to the hard working men & women in the logging industry and dedicated to the many men who have lost their lives doing one of the most dangerous and unappreciated jobs in the world. This a double CD set that was recorded live in Florence, Oregon in 1999 at the Florence Events Center. The first CD is saw-shaped and will play in top-loading and tray-loading CD players ONLY. It comes with a 20-page booklet filled with humorous lyrics and old logging photos.

**ALL 3 CD'S \$40.00**  
Snag Fallers Ball, Endangered Species & You Hold Me Still  
Plus Shipping



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**www.ctmusicoregon.com**

Or if you prefer not to order on-line you can call them at: 541-268-6910

# TIMBER CUTTERS WANTED

*Be prepared if the woods shuts down due to high fire danger.*

**We are looking for timber fallers to work on wildland fires in the western US.**

**The main work will involve felling of fire damaged and hazardous trees in conjunction with suppression efforts on wildland fire incidents. Employment is on a "call when needed basis," and is dependent upon the needs of state and federal fire fighting agencies.**

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**Pay is some of the highest in the industry**

**Call/txt Adam Swedberg**

**(509)670-1493**

**SWEDBERG CONTRACTING CORP.**

**Deadline is February 28, 2017**

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ANDERSON, CALIFORNIA

FOR INFORMATION : (530) 222-1290

23-25



### 2017 OREGON LOGGING CONFERENCE

LANE COUNTY CONVENTION CENTER  
AND FAIRGROUNDS  
EUGENE, OREGON

FOR INFORMATION CALL: (800) 595-9191

## MARCH

19-21



### REDWOOD REGION LOGGING CONFERENCE

REDWOOD ACRES FAIRGROUNDS  
EUREKA, CALIFORNIA

FOR INFORMATION CALL: (707) 443-4091

24-25



### WCLA ANNUAL MEETING

THE TULALIP RESORT CASINO  
TULALIP, WASHINGTON

FOR INFORMATION CALL: (800) 422-0074  
Ext 103

SEND EVENT NOTICES TO: Publisher, Loggers World Magazine, P. O. Box 1631, Chehalis, WA 98532-8425. Please include your event's symbol. Items used at discretion of the publisher.

Deadline for March 2017 issue: FEBRUARY 8th

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