

# LOGGERS WORLD

VOLUME 52 NUMBER 6

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JUNE 2017

## NORTHWEST TIMBER CUTTING

Deming, WA

### DEMING LOG SHOW



June 10-11



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# Finley's Rigging Shack "Classic"



**Originally Printed in  
June 1992**

## DEMING LOGGING SHOW:

The 30th annual Deming Logging Show will be held on Saturday and Sunday June 13 and 14 of 1992. This celebration will be the 30th one held.

The Deming Logging Show was first shown in 1963 in a cow pasture donated for our purpose by Frank Mullen. In about half a dozen years of being held at Frank's place, the Deming Logging Show people bought their own land and developed one of the finest logging show arenas to be found anywhere. In addition they have a big park, several baseball diamonds for the local young people, space to park many trailers and RV's and a lot of other things, including displays of old logging machinery and a building with a logging museum within it.

On the day before the show machinery starts moving in. It comes by the truck and trailer load all that day and in the evening here come the loaded log trucks. The loads to be judged for prizes and awards. As many as 50 of these loads of logs will be at the Deming Logging Show. There will be about half a dozen loads of logs on self-loading log trucks that are loaded with "wood logs". These wood logs will be auctioned off, all money to

the Deming Logging Show. The wood logs will be delivered and unloaded and that is why the loads are on self-loading (and self-unloading) log trucks. There are lunch rooms, displays, and the items of attraction by the dozens.

This is one reason that people start arriving as early as 7:00 in the morning on the first day, which will be Saturday, June 13. They come for breakfast and a better breakfast for the price can't be found anywhere.

It is one of the gala affairs of the year and I'm looking forward to seeing you there. You can be there you know--people come from many states and from many miles. Most of the people coming to the Deming Logging Show are repeaters---and that is evidence it is worth the time and money to attend. For your low, low admission price you get to see one of the finest logging shows going, visit all the other things for your fun and appreciation and know your money is going to help a "busted up logger" and his family.

Last week while watching the televised looting and burning and the powerful energy of a strong hate, I was thinking of the way these people in the big cities are trying to solve their problems and the way the loggers in the Deming area are solving one of their problems.

You see in 1963 a neighboring logger got hit by the top of a snag and was paralyzed from the waist down. Some loggers got to talking about it and of these loggers, Howard Hammer, Gordon Scott, Archie Pullar and Fred Gorum had been contestants in various logging shows. Thus they, and I, thought it would be a good idea to hold a logging show and give the money to this logger who had been hurt. Gordon Scott came up with the phrase "Busted up logger". That's what we wanted to help, a "busted up logger". Before the show got going, another logger got seriously busted up, so now we had two people to help.

That was the start of the Deming Logging Show and it was an idea whose time had come. From there it grew and it grew. More important than the growth, more important than the show and more important than the fame was that thousands of dollars were donated to "busted up loggers". That is the bottom line---that is the function, the reason and the purpose of the Deming Logging Show.

One of the first people to help in this enterprise was Jack Zwick, who had a son, Arnold Zwick. Jack has left us now and in 1991 and in 1992 Arnold Zwick is the DLS president. His dad was also a two-term president.

The work goes on, 30 wonderful years of work. It doesn't matter who started DLS. What matters are those men and women who kept it going. Kept improving and built it from its humble beginning to the tremendous affair it now is. It took hands and brains---which they have in abundance. It took outside help which they have received. It took the wives of the



FINLEY HAYS

Deming Logging Show men to do many of the jobs and to master many tasks.

It took the combined efforts of a whole community of hard-working, straight-thinking people. Humble people who have a right to be proud of their achievements.

The Contestants: The contestants are local loggers. They practice, learn and teach, make an investment in tools and then come out to the grounds and enter the contests. After two days of contesting and working, they get nothing for their work. Oh yes, the winners get a trophy, but no one gets any cash. It's all donation. All done to help Busted Up Loggers.

These same contestants are to be found in work parties doing many jobs for the DLS. There is no pay for this.

At 7 a.m. on a Saturday morning a crew showed up to pour and finish some concrete. President Arnie Zwick had a "work party". At that time of day about eight or 10 people showed up and got the job done. There was the Prez himself, Frank Cain, Jr., who was overseeing the pouring, and Keith TeSelle, Troy Baisden with his small son Trent, Randy Zwick and Jim Vander Yacht. These fellows probably had to get up before 6 a.m. in order to get to the DLS grounds "for the pour." Just a normal thing at DLS.

Going Back: It is said that you can't go back. I don't know what that means, exactly. Have a faint idea but I don't agree with what I think it means. I go back every year. In April or in May or as in this case the end of April and the

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# FEATURED IN THIS MONTH'S ISSUE

## NW TIMBER CUTTING

With two fellerbunchers - a **Tigercat 830 and 870D** - and five handcutters, **NW Timber Cutting** can offer a variety of services. Owner **Andy Postlewait** began cutting on his own in **1998** and has since grown to several employees in the **NW Washington** area. Postlewait credits his success to his great crew and their ability to be versatile.



## Deming WASHINGTON

Located **16 miles** from **Whatcom County** seat **Bellingham**, the small community of **Deming** has a population of over 350. It has the tribal government offices of the **Nooksack Tribe**. Deming is home to the **Deming Logging Show** - an idea that **Loggers World** founder **Finley Hays** came up with. The show was established in 1963, inspired by the need to financially assist loggers who were injured in the woods of Whatcom County. Held the second full weekend in June each year, it features events and exhibitions to display the skills, tools, and technology used in the logging industry.

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miles.....\$79,500**



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NEW IN STOCK**

#### LOG LOADERS

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CAT 330 Log Loader.....	\$30,000
CAT 330LL Log Loader .....	\$37,500
DOOSAN DX225LL Log Loader.....	POR
DOOSAN S225LL Log Loader .....	\$65,000
HITACHI Z350F Log Loader .....	\$125,000
HYUNDAI 3220 Log Loader, 7500 hours .....	\$169,500
HYUNDAI 3220 Log Loader, low hrs, clean .....	\$239,500
JOHN DEERE 200LC Log Loader, Forestry Cab .....	\$59,500
JOHN DEERE 2154LL, 2011, 9000 hours .....	\$139,500
JOHN DEERE 2454LL, 2015, low hours.....	\$219,500
JOHN DEERE 2554LL .....	POR
JOHN DEERE 2954LL, 2014, low hours.....	\$210,000
JOHN DEERE 3554LL Log Loader .....	POR
KOBELCO SK210LC Log Loader .....	\$64,500
KOBELCO SK210LC-8, For Cab, recent under .....	\$89,500
KOBELCO 295LL (2009) Log Loader .....	\$165,000
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#### FELLER BUNCHERS, PROCESSORS

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DOOSAN DX300LL w/low hrs/KETO 870B .....	\$210,000
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TIGERCAT L870C FB, 5702 Rotate, exc cond .....	\$165,000
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TIMBCO T-445EXL, Quadco 22" 40 degree Tilt .....	\$119,500
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WARATAH HTH-623C, NEW Inventory .....	POR

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**COMING DOWN**

NW Timber Cutting's 2014 Tiger-cat 870C lays some trees down out near Sedro-Woolley. The machine is operated by Clyde Blockley.

**ALWAYS  
ADJUSTING**

so many times it's hard to keep up with the latest trend.

For Deming's Andy Postlewait, he's kept his company, NW Timber Cutting, out in the woods thanks to great employees and their ability to change

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**See "NW Timber"**

**NW Timber Cutting continues to keep up with changing methods**

**Story by Brandon Hansen**

**Photos by Kevin Zender**

*For Loggers World*

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## Rigging Shack

(Continued from Page 2)

first of May. I go back to Deming, to Whatcom County, to where I used to work and to live. I even went to the school bus garage of the Mt. Baker High School. The same high school that I graduated from 53 years ago. They are just waiting until the kids are out for the summer. Then they are sending in a wrecking crew and tearing the old building down. It has served for 60 years or so.

I very seldom plan this yearly trip very tightly but go there with the camera, pad and pencil knowing that I'll find someone and something to write about. We go there this time of the year to give some publicity to the Deming Logging Show and write about loggers and truckers of that area.

My first call was to see Howard Rothenbuhler and enjoyed a short and spirited visit with him that started off with his dog wanting to take my leg off.

Then I drove to Kendall and stopped in a Zee Brothers truck shop and was fortunate enough to catch Red Zender at his desk. I hugely enjoy Red and he got me caught up with local logging and trucking. I told him I wanted to do an article on Lee Williamson, Jr. Lee has his own truck, lives three or four miles from the Zee shop and was at

(Continued on Page 25)  
**See "Rigging Shack"**

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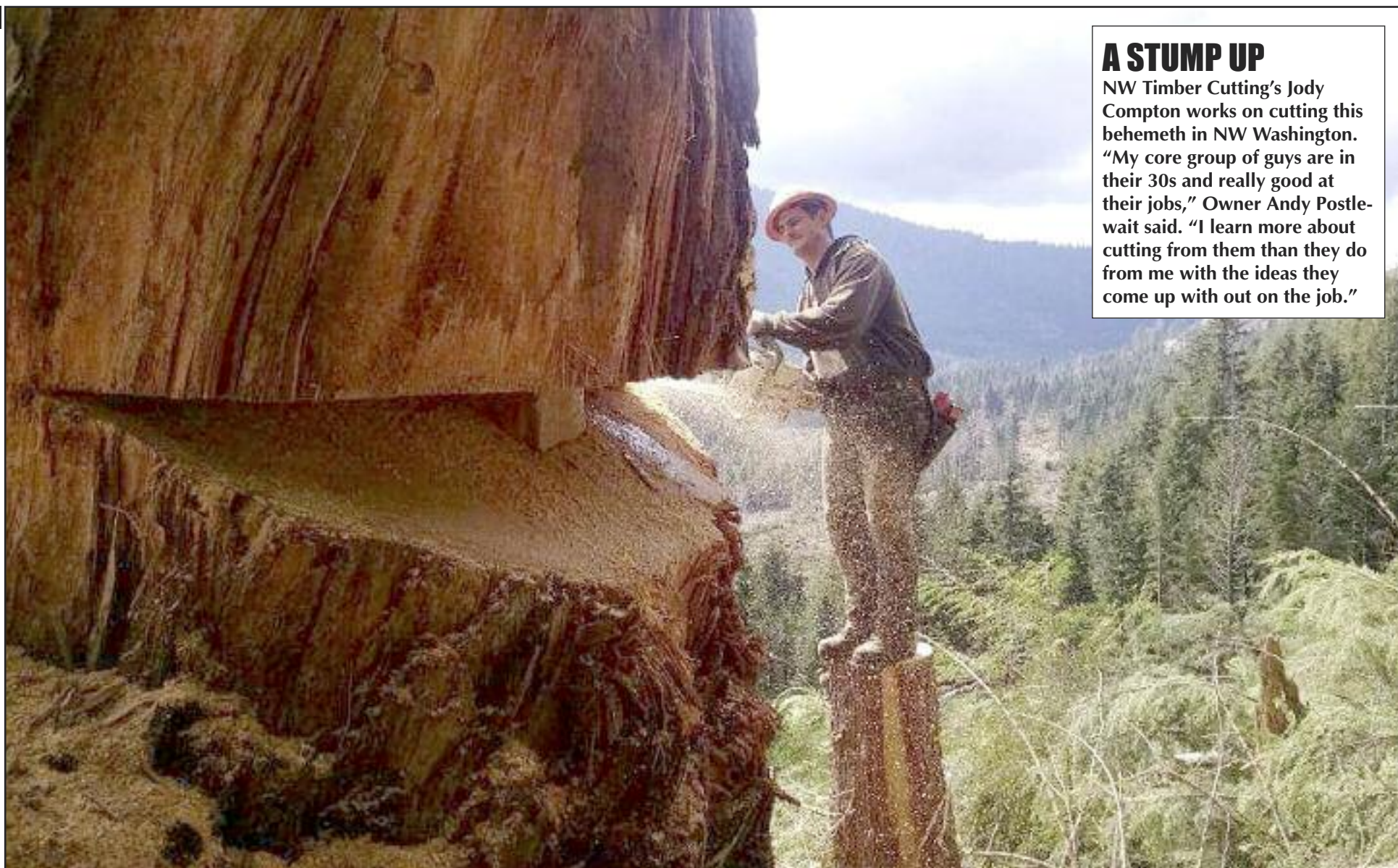
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## A STUMP UP

NW Timber Cutting's Jody Compton works on cutting this behemoth in NW Washington. "My core group of guys are in their 30s and really good at their jobs," Owner Andy Postlewait said. "I learn more about cutting from them than they do from me with the ideas they come up with out on the job."

## NW Timber

(Continued from Page 6)

and remain versatile.

Postlewait admits he's a hand-faller at heart but now is a mechanical faller, mechanic, office manager and whatever other hat he can find during a typical workday in Northwestern Washington. Currently, NW Timber Cutting employs five hand fallers and two machines, working on the steep grounds around Deming.

"Cutting timber is hard work and I was raised and taught how to do hard work by my dad Pete Postlewait," he added. "Making the best product is the key to our success. You kind of have to look at it like a restaurant. If your product isn't that good, they're not going to come back."

NW Timber Cutting usually operates anywhere from thirty minutes to two-and-a-half hours from Deming. They work on several different sites and bounce in between along the way.

While father Pete Postlewait wasn't in the timber industry, it's something Andy got into right after high school. He began working for Elk Ridge Logging in 1989 and for other local opera-

tions setting chokers until he was 21.

In 1992, he began cutting timber instead of slinging cable. He went to work cutting for Curt Blakeway and learned the ropes of falling trees.

"Curt really mentored me a lot from day one and still does with company things as well," Postlewait said.

The Deming cutter worked for Brad Grum's Pacific Rim Timber in 1996 and in 1998 began his own cutting operation and has been at it ever since.

"Cutting for Brad, his company started to grow and my business grew as a result of the increased demand," Postlewait said.

Tree length came into NW Washington and the demand for more volume began to increase causing cutters to try and keep up. In 2006, Postlewait bought his first feller buncher - a Madill.

"At the time they didn't want hand fallers cutting for the shovel logging," Postlewait said. "They wanted low stumps and piled timber and we made a decision that this was what the cus-

(Continued on Page 9)  
See "NW Timber"

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tomers wants.”

Now Postlewait has two Tigercat fellerbunchers - a recently purchased 830D and a 870C.

“I’m really happy with the Tigercats, they’re good machines and they’re pushing into harder and harder ground,” Postlewait said.

While machines changed the nature of his company, Postle-

wait kept his hand fallers as the steep ground around NW Washington needed it. Typically now, he sees his hand fallers working on the same jobsites as the fellerbunchers doing work in draws and corners that the machines can’t navigate.

“The fellerbunchers affected manpower and it hugely changed how cost worked and you had to have cash flow up front,” Postlewait said. “With hand fallers you pay the most when quarterlies come around.

For machines, you’re paying up front for fuel and maintenance.”

Postlewait said through the years he’s seen companies fail to adjust and innovate with the newest trends. Whether it’s upcoming new methods like tethering or fellerbunchers, Postlewait knows he needs to keep his company adjusted to the times.

“I’m not a fan of change,” Andy said with a laugh. “But you need to continue to change in this business.”

With handfallers, two feller-

bunchers and a skidder, Postlewait said that his company is set up to do the full service business and he doesn’t have to subcontract out different tasks. Like anything, logging needs the right tools to do the job.

He has seen tethering operations down in Southwest Washington and sees how that new method could lead to more jobs for hand cutters. Since the tech-

(Continued on Page 13)  
**See “NW Timber”**



2015 JD 848L, dual-function boom, grapple, winch, 2 new and 2 good 30.5x32 tires, 265 hp, Tier 4, good clean unit, approx 11' wide, 50,000 lbs, 2,530 hours, just arrived in our yard.....\$242,500



2015 CAT 525D, dual-function boom grapple, winch, cab, air, 30.5 tires, just arrived in yard, 203 hp, approx 10'11" wide, 45,000 lbs, 1,770 hours.....\$190,000



1997 CAT 527, Esco swing grapple, bunching grapple, 6-way dozer, tri-rails, near-new V-Trac rails/sprockets, 15,075 hours on meter.....\$152,000



1993 CAT 518C, grapple, NO winch, good 23.1 tires, 18,000+ hours.....\$35,000



1999 THUNDERBIRD 1236DL, Pierce HSD 3345 upper, good working order, just off job, recent trade, approx. 17,000 hours.....\$47,500

NEW HEEL RACK FOR CAT 330FM OR 568FM, unused, some pins.....\$7,500

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2005 ZEHR HG4000 GRINDER, early Diamond Z, 2009 CAT C27, Tier II, 1,050 hp, remote, stacking conveyor, 8 NEW tires, good brakes, twin-disc clutch, hamermill approx. 62" x 17".....\$129,500



2002 PRECISION HUSKY 66-23, Husky XL-175 loader, CAT 3412, 700/750 hp, Tier I, joy sticks, twin-disc clutch, feed table w/feed chain, cab, 12 new tires, good brakes, fresh oil, new paint, recent injectors, one owner, was working daily, 11,141 hours.....\$99,500



MORBARK 20 CHIPPER, new CAT C13 with 3,684 hours, 385 hp, Tier III, new tires, good brakes, lights.....\$69,500



2007 BANDIT 3590 CHIPPER, 37" drum, CAT C18@700 hp, feed chains, remote, super singles, consigned, call...\$109,000



WASHINGTON 188 YARDER, Detroit 8V92T power, 4-axle carrier, standing skyline. This is a good, clean unit that was working as of 06/10/16. Consigned, call for location.....\$250,000  
EAGLET CARRIAGE w/controls available.....\$18,000



1996 PETERSON 4400B GRINDER, CAT 3412 @ 800 hp, 3 axle w/all new tires, twin disc clutch, dual horizontal rams for feed, heavy rotor, good last clean older unit, approx 87,000 lbs w/o tractor.....\$89,500



2001 VALMET 603S FELLER BUNCHER, Cummins, saw head, AC, chains on 28C tires, runs well, 1,102 hours.....\$32,500



MIGHTY MITE 4A BAND SAW, Wisconsin gas engine, trailer mounted, all controls, owner estimates it was used 6 times, like new, consigned.....\$21,500



1995 COZAD BABY 9-AXLE 2+2+2 LOWBED, 9' wide x 26' deck, drop sides, power tower in jeep w/20 hp Honda, 4 pin settings. Following items are NEW: all wheel studs, all 11R22.5 tires, all drums, all brakes, all bearings, all slacks, all S-cams, all lights, all wiring, all air lines, all air valves, all apitong deck, all oil caps, all seals, all air bags, all paint + more.....\$135,000



2006 COZAD, 16-wheel, 60-ton, expando w/new Hydra neck in 2010, disc brakes, good 17.5 tires, 22'6" x 8'6" deck, consigned, in our yard.....\$70,000



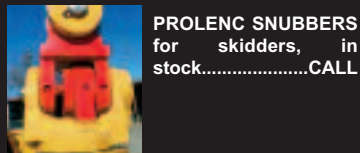
2013 CAT 930K, QC, bucket, 2,495 hours, prior rental machine, very nice condition, just arrived.....\$120,000



2005 CAT 972G II, Medford log forks, new 26.5R25 tires, command steering, 16,604 hours, tight & dry, very good for age and hours.....\$99,500



2013 PROMAC 34 CFH III horizontal brush cutter, 34" wide, pinned for a CAT 315CL and others, very good.....\$24,000



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2007 JD 672D, 6x6, 14' board, push block, ((6 way front blade avail), rear ripper, NEW 17.5x25 tires, cab, AC, 9,595 hours, former county unit, new paint.....\$85,000



2011 VOLVO G940, 14' board, rear ripper, push block, 14:00 x 25 tires, 11 sp trans, cab, former county unit, good condition, 4,412 hours.....\$79,500



2009 CAT 140M VHP, Tier III, 14' board, rear ripper, push block, 14:00x24 radials, AC, heat, 3,836 hours.....\$140,000



2012 VOLVO G990, Tier III, 265 hp, Volvo 11 speed transmission, 16' board, push block, rear ripper, joy stick controls w/steering wheel, 20.5 radials, super clean, prior demo rental unit, 967 hours, snow wing available.....\$150,000



2010 JD 872GP, 6WD, 14' board, rear ripper, push block, NEW 17.5x25 radials, cab, AC, heat, radio, 8,876 hours, NEW paint, just arrived.....\$135,000



2011 VOLVO EC210CL, hydraulic QC, hyd thumb, AC, low hours for age, 3,378 hours.....\$77,500





**ABOUT TO MOVE**  
Andy Larson, Deming Log Show president, and Aaron Weide, NW Timber Cutting's operator of a 2017 Tigercat LX830D, pose for this photo on Larson's lowboy (if you look closely in the photo!). **BELOW:** Aaron Weide in action in the operator's seat of the Tigercat.



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### ANDY AND AARON

Aaron Weide (L) and Andy Postlewait (R) pose in front of the company's new 2017 Tigercat LX830D just north of Everson, Washington. "The fellerbunchers affected manpower and it hugely changed how cost worked and where you had to have cash flow up front," Postlewait said. "With hand fallers you pay the most when quarterlies come around. For machines, you're paying for fuel and maintenance."

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### IN ACTION

NW Timber Cutting's new 2017 Tigercat LX830D in action just north of Everson, Washington. "I'm really happy with the Tiger-cats, they're good machines and they're pushing into harder and harder ground," owner Andy Postlewait said.

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nique allows loggers to get out on even steeper ground, they'll need the handcutters to supplement sections on those jobs as well.

NW Timber Cutting has been working for Saxon Logging, McGee Logging, Harkness Logging and Janiki Logging. This means plenty of bumping around for the company's schedule.

"The biggest change to hand-cutting is you used to know what was in front of you and how long it would take," Postlewait said. "Now it's a lot more spontaneous so guys are moving around a lot more. There's a lot more management that needs to happen and the guys have adapted well and taken charge. I have a lot more leadership guys that can get that done."

It used to be that Postlewait and company could expect to be

on a piece for a few months, now they move around much more frequently.

That's why the company bought a skidder on the side to log some jobs that could help fill the gaps for the handcutters.

"You have to be flexible and versatile," Postlewait said. "We need to have jobs and projects we can fall back on."

The nice thing, Postlewait added, is that he has a crew like no other.

"My core group of guys are in their 30s and really good at their jobs," Andy said. "I learn more about cutting from them than they do from me with the ideas they come up with out on the job."

The cutters for NW Timber Cutting are family guys, wrestling and softball coaches, and people not afraid to do hard work.

"We think of this as a family business and the table is round here in the company," Postlewait said.

In Northwest Washington, Sierra Pacific, Hampton and Weyerhaeuser are the big players in the area and they need product. The harvest cycle is now every 45 years up there and the mills have geared up for smaller wood.

"I feel like down south a lot of guys are going through third generation timber while we're just getting to third generation timber and cutting a lot of second generation growth," Andy said.

Of the four logging companies Andy works for, three of them have tethering operation, showcasing changing times in the industry.

Some changes that NW Timber Cutting has adjusted to is new safety standards that cutters have had to adjust to and new safety equip-

(Continued on Page 16  
See "NW Timber")

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### CLYDE BLOCKLEY

Clyde Blocker poses in front of NW Timber Cutting's Tigercat L870C out on the jobsite 15 miles south of Sedro Woolley at Coyote Ridge.

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### ON THE TAILGATE

Andy Postlewait (R) and cutter Jodie Compton (L) pose for this *Loggers World* photo at Andy's place in Deming, Washington.

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(Continued from Page 13)

ment.

"It's funny how we have to change one thing like having walkie talkies and at first we wouldn't want to do it, but now we couldn't imagine doing the job without them," Postlewait said. "Some changes cut into production a bit but safety is very important."

Since NW Timber Cutting's employees are experienced professionals they hadn't had many accidents but resistance at first turned into growing to like an advance in technology.


"We just got new hard hats with visors and they're the first headgear that isn't intrusive. Before some eye protection gear would be hard to see out of and that would be unsafe. Try driving with that stuff on and you want somebody to carry a running chainsaw?" Postlewait said. "Now

that we have a visor that works, I love not waking up in the morning with sawdust in my eye."

The company provides saws and equipment to all their employees and they go to Wood's Logging out of Sedro-Woolley for the gear.

"They have treated us well."

With lumber prices up, Postlewait said he hopes for another shot in the arm when it comes to the timber industry, one that can trickle down to the log truckers and loggers.

NW Timber Cutting has made plenty of adjustments through the years to keep rolling despite changes in technology and the type of product customers want. If there's another big change on the horizon, Andy Postlewait and company probably won't be shy when it comes to getting what their clients want. 

## THE BOSS

As the owner of a small business, Andy knows all about the time spent on necessary paperwork and always adjusting schedules.



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With the Twin Sisters in the background, Gage Robinson and his Stihl chainsaw is loaded up and heading out for the next destination.

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## IN THE OFFICE

Terri Maleng, office boss for NW Timber Cutting, has a smile for the camera while handling all sorts of paperwork!



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2012 Cat 568, w/Cat grapple, 11,000 hrs, auto greaser, nice loader .....	\$250,000
2006 Cat 330DFM, w/Pierce grapple, 12,000 hrs, forestry cab, new hyd pump, c/w 12000 Logmax .....	\$220,000
2013 Cat 320DFM, w/Cat grapple, 5,500 hrs, new u/c, xlent cond .....	\$190,000
1995 Cat 325, w/Pierce grapple, 23,500 hrs, good u/c, Young front .....	\$47,500
2013 Link-Belt 290x2, w/Pierce grapple, 6,800 hrs, good u/c, nice loader .....	\$240,000
2007 Madill 2850C, w/Pierce grapple, new u/c, recent rblt motor, pump, swing box, travel mtr, pins, bushings .....	\$175,000
2004 Hitachi 250LL, w/Jewell grapple, recent motor & rblt pump, u/c 70% .....	\$85,000
2015 Doosan DX300LL, w/Jewell grapple, 3,500 hrs, like new cond .....	\$175,000
2013 Doosan DX300LL, w/Jewell grapple, 5,700, w/added grapple pump .....	\$190,000
2014 JD 2954D, w/Jewell grapple, 5,000 hrs, like new cond .....	\$245,000
2006 JD 2454, w/Pierce grapple, 8,000 hrs, forestry cab, new motor, good u/c .....	\$115,000
1997 T-Bird 1238 LL, w/grapple, good, nice old log loader .....	\$35,000
2004 Link Belt 240 LL, w/Pierce grapple, 20,000 hrs, recent pump .....	\$50,000
2008 Kobelco SK 350, w/Jewell grapple, 11,500 hrs .....	\$100,000

### DELIMBERS

2012 Hitachi ZX240, w/2012 Waratah 623, w/new u/c, rebushed, new knives, 12,800 hrs, xlent cond .....	\$190,000
2012 Hitachi ZX210F-3, w/2012 Waratah 622B, nice clean processor .....	\$109,000
2006 Hitachi ZX200, w/06 Waratah 622B, 16,800 hrs, very nice processor .....	\$85,000
2006 Cat 330DFM, w/Logmax 12,000, c/w heel & grapple, 12,000 hrs .....	\$220,000
2006 Cat 320C, w/06 Waratah 622B, 14,000 hrs, road builder front, 80% u/c .....	\$95,000
2013 Link-Belt 290X2 LL, w/2013 Waratah 623C, 10,000 hrs, very good cond .....	\$290,000
2004 Komatsu PC300, w/04 Waratah 624 Super, 19,000hrs, good u/c, 2000 hrs, rblt motor, recent pump .....	\$130,000
2016 Doosan 225, w/Pierce GP, low 950 hrs on carrier, like new cond, 3000 hrs on GP head .....	\$305,000
2008 Doosan 225, w/Waratah HTH 620, recent Axis, complete rebuild on head .....	\$135,000
1998 Timber Jack 1270B, w/TJ 762 head, good rubber, w/track chains and lots of spare parts for head .....	\$55,000
2007 Waratah 622B, w/comp & controls, recent bushings, good cond, drive motors .....	\$45,000
2004 Waratah 624 Super, w/comp & controls, recent drive motor and bushings, good cond .....	\$45,000
2002 Cat 325C, w/02 Waratah 622 .....	\$40,000
1999, Cat 322B, w/2004 624 Waratah, Auto greaser on carrier and head, extended frame .....	\$145,000
2012 JD 2454, w/Pierce 3348 PMD, 8,000 hrs .....	\$175,000
2001 Cat 320B, w/DT 4400, recent repairs & spare parts, 14,000 hrs .....	\$70,000
1998 T-Bird 1236, w/DM 3500, good running limber .....	\$35,000

### ROAD BUILDERS

2014 Cat 568, digging & clean out bucket & thumb, pin grabber, 7,500 hrs, very good cond .....	\$230,000
2010 Hitachi 350, digging bucket & thumb, 12,500 hrs, recent pump, good u/c .....	\$107,500
2005 JD 330C, w/digging bucket & thumb, 5,300 hrs .....	\$95,000
2013 Cat 325DFM, w/digging & clean out bucket, 2800 hrs .....	\$290,000

### BUNCHERS

2014 Tigercat LX830C, Tigercat 5702 350 rotation saw, 5,300 hrs, u/c 80%, xlent cond .....	\$392,500
2013 Tigercat LX830C, w/Quadco 2900 360 rotation saw, 29", very nice cond., 5,200 hrs good u/c .....	\$325,000
2016 Tigercat L870C, Tigercat 5702 350 rotation saw, 1,800 hrs, like new cond .....	\$490,000
2007 Tigercat LX870C, 23" Tigercat 5702 saw, new Cummins power, good u/c, 10,100 hrs, xlent cond .....	\$160,000

2007 Tigercat L870C, 23" Tigercat 360 saw, 4000 hrs, rblt motor, tilt pins, rblt pump, hyd cyl & saw, good u/c .....	\$115,000
2016 Tigercat LS855D, w/5195 felling saw, Summit tethering ele. Installed, only 1,500 hrs, like new cond. POR .....	
2011 Valmet 450 FXL, w/Quadco 22" 360 rotation head, good u/c, good pins & bushings .....	\$235,000
1999 Timbco 445D, w/32" bar, saw runs good, extlent u/c, recent motor & pump .....	\$65,000
Cat 2440 Hot Saw, 24" saw, 40 degree tilt, new bearing .....	\$12,500
2005 Timbco 445EXL, w/Quadco 2900-360 rotation, 11,000 hrs recent u/c, motor & pump .....	\$132,500

### SKIDDERS & DOZERS & GRADERS

2014 Tigercat 610C, front rubber 70%, new rear rubber, 3,100 hrs, very nice skidder .....	\$185,000
2006 JD 848GIII, 9000 hrs, new chains, good rubber .....	\$87,500
2010 JD 748H, bunching grapple, dual fnctn boom, rears 90%, front 30%, 1 set chains, 5200 hrs .....	\$125,000
2006 JD 648G III, dual fnctn bunching grapple, 8,000 hrs, good cond, new rubber on back .....	\$85,000
2008 Cat 545B, dual fnctn bunching grapple, recent motor & trans, rblt front diff, good chains .....	\$60,000
2005 Cat 525B, single fnctn boom, bunching grapple & winch, 11K hrs, rblt trans, good rubber and chains .....	\$60,000
2004 Cat 525B, swing boom, bunching grapple .....	\$80,000
1999 TJ 460, new chains, fixed boom, 40% rubber, good running skidder .....	\$65,000
1999 JD 648G, w/dual fnctn boom, grapple, w/chains, 15,000 .....	\$22,500
1996 JD 648E, w/fixed boom, good rubber, w/chains, 13,000 hrs .....	\$35,000
1995 Cat D4H TSK, w/fixed boom & winch, rblt motor & new rails, sprockets & shoes, recent rolls & idlers .....	\$80,000
2012 Cat 517, swing boom, only 2,800 hrs, auto lube system, new rails & shoes, like new cond. ....	\$250,000
Dresser TD15, w/grapple, single fnctn boom, w/tilt blade, good u/c, nice dozer .....	\$28,000
Cat D7F, w/winch .....	\$25,000

### YARDERS & SWING YARDERS

Washington 78SL, 3 guyline, rblt Detroit 6V71T power, good u/c, nice cond, run all logging systems .....	\$140,000
1982 Washington 118, Major rebuild last year, new 8V92, air & hyd systems, new wheeler single lever controls .....	\$275,000
Madill 071, Detroit 8V71T, recent bearings in drum set, 4 guyline, good u/c, 1 1/8" machine .....	\$105,000
Madill 071, Detroit 8V92T, water on all drums, 4 guyline, good lines, nice yarder .....	\$110,000
Madill 071, Detroit 8V71, 3 guyline, excelent u/c, good lines .....	\$85,000
T-Bird TY90, T100 self propelled, 8 guylines, Cummins KTA power .....	\$410,000
T-Bird TTY 70, good u/c, Cat power .....	POR
T-Bird TMY 70, rblt Cummins power and other recent repairs, xlent cond .....	\$450,000
T-Bird TSY 6140, very good swing yarder, 8,900 hrs .....	POR
T-Bird TTY40, on hyd u/c, rblt Tier 4 Cat power, new pump & bearings in drum set, c/w radios .....	\$169,500
T-Bird TMY 50, Detroit 8V92T, good lines, nice yarder .....	\$365,000
Skagit 739, trl mount, Cummins KTA power, 8 guyline .....	POR
Skylead SC40, trl mount, Cummins power, water on haulback, c/w rblt Eaglet car & rigging .....	\$115,000
T-Bird TMY 45, track mount, 2014 Super Eaglet, recent drum bearings, low hrs motor, w/radios, rigging .....	\$205,000
T-Bird TMY 45, trl mount, rblt Cummins power, c/w Eagle 2 car & rigging, M-123 GI truck avl .....	\$85,000
T-Bird TMY 45, self prop on rubber, rblt 903 Cummins & torque, good lines, radios, Eagle car avl .....	\$75,000

### TRUCKS & FIRE TRUCKS

GMC, Detroit diesel power, w/500 gallon tank, live reel, tools .....	\$7,000
1991 International 9300, 16' Alum box, steel bottom, rblt Cat 3406B, 18 speed, Dt 402 rears & Hendrickson spring over walking beam, new clutch, c/w Sturdy Weld 3 axle, 1 lift axle, Alum transfer trl .....	\$70,000
Sturdy Weld, 3 axle, 1 lift axle, Alum, steel bottom, pup trl .....	\$30,000





## LARS ROBISON

Lars poses with his saw next to some of his recent work out on the jobsite.



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2006 Valmet EX10 Harvester with Valmet 370-2 harvesting head, 9,550 hours # 019195....**\$145,200**

2005 Link-Belt 240LXDHP with Waratah 622 head, 11, 345 hours, # 019405 ..... **Call for Pricing**

2005 Link-Belt 210LX, w/LogMax 7000, 7200 hours, Spokane, WA, #018155.....**\$185,000**

2004 Tigercat L870, single grousers, ST5702 hotsaw, new under carriage in 2012, 17,850 hours, #020000.....**\$144,500**

2003 Link-Belt 240LXDL with Pierce 3348 delimber, 17,762 hours, Prineville # 021123..**Call for Pricing**

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# BLAST FROM THE PAST

BY QUINN J. MURK FOR LOGGERS WORLD

19

LOGGERS WORLD JUNE 2017



## TRACTOR TRUCK

How's this for a log hauler? A lot of wild ideas were tried out in the pioneer days of trucking. This looks like a "Fordson tractor" conversion to a truck. Henry Ford's Model T car, Model TT truck and his Fordson tractor had more after-market products, accessories, conversion kits, and body offerings than any other car, truck or tractor in the world. Henry himself even came out to Washington State to see what "Skagit" was doing with all of those tractors of his that they were buying. They were used in powering some of their products, of course. How would you like to drive this thing down the road to a mill?



## MOVING A DONKEY

The old sled-mounted donkeys of days gone by had the ability to move themselves. Full cheeked moving blocks were employed in the moving efforts. Hanging a block to a stump or tree, and running the mainline out and back, the donkey could pull itself over some pretty rugged ground. Sometimes these moves covered miles, and even river crossings. If the crossing was shallow, the machine simply pulled itself across. If the river crossing was too deep, sometimes logs would be lashed to the sled, forming a crude raft. So long as the water did not put out the fire, a substantial crossing could be accomplished. Those old timers were very adept at making things work..

CONTACT QUINN: VIA EMAIL [ktmurk@centurylink.net](mailto:ktmurk@centurylink.net) • Or by Mail at: P.O. Box 319, Siletz, OR 97380



# Dean Hamilton

## 2017 Deming Logging Show Bull of the Woods

I would like to thank the Deming Log Show Committee for honoring me as the 2017 Bull of the Woods. I take great honor in being recognized as the 2nd member of the Hamilton family to have this title. In 1985 my father Don Hamilton was honored to be named Bull of the Woods.

I was born January 15, 1943 to loving parents Don & Lucy Hamilton in Bellingham, WA. I grew up in Kendall, WA with 8 siblings David, Darlene, Denny, Diane, Dixie, Donna, Doreen & Donny. While growing up dad taught us about logging and the woods, he was a horse logger.

I graduated in 1961 from Mt. Baker High School and began working in the woods & logging industry and also driving truck. In 1962 I married my high school sweetheart DeEtta Needham in Lynden, WA. We settled in the Whatcom County area and continued in the logging industry and began our family in 1964. Our 5 children are Cary, Kevin, Kim, Deana, & Shane. My first job was driving a truck for my brother Denny and it was the Old green International-short logger. I purchased my own truck in 1963 and later Denny & I became partners in Hamilton Brothers Logging & Trucking.

In 1976 we moved to Sedro Woolley. Hamilton Brothers Logging & Trucking began working for Georgia Pacific, Mt. Baker Plywood & other local companies. The dream of logging became reality when Georgia Pacific, in 1978 gave us the opportunity to begin logging with a tower. From there logging started from 1 tower to 5 towers, 3 trucks to 29 trucks, a lot of hard working men, logging days were good. Our production over the years was because of the hard working crew we had. You can



DEAN HAMILTON

have the best tools and equipment money can buy and you'll fall short of the mark. We were thankful to have dependable, reliable & hard working men that allowed us to be successful in the logging industry. We produced in a 6 month period an average of 50 loads per day.

I would like to thank all who worked with or for Hamilton Brother's Logging &

Trucking. Special thanks to employees of Georgia Pacific and to my boss Gordy Iverson.

I retired in 1988 from Logging and began a new business in designing and manufacturing of the TRD -1000 Septic, buying & selling of real estate & dealing with old cars.

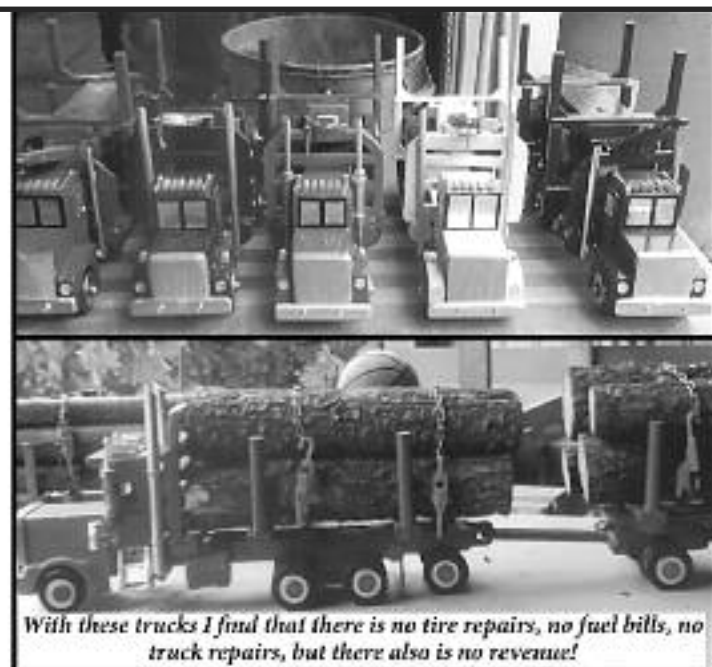
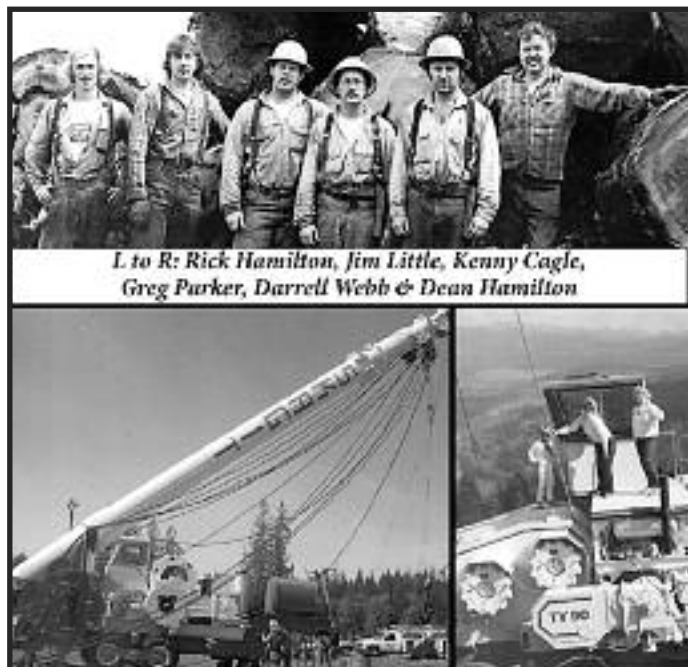
In 2010 Hamilton Brothers logging & Trucking donated the Skagit Tower to the Deming Log Show . Thanks to all

log show members and a special thanks to John Tucker for his countless hours in making the tower arrive on display here at the Deming Log Show. I appreciate John for the years of dedication and friendship we have shared.

In 2012 I was diagnosed with Gullian-Barre syndrome a rare but serious autoimmune disorder in which the immune system attacks healthy nerve cells in your peripheral nervous system. This disease has caused me to be wheel chair reliable. I would like to thank my sisters, our family and niece Debbie de-Hoog for the daily 24 hour loving care, while I spent almost a year in the hospital and recovery.

I have changed my career from working in the woods to working with wood in my wood shop. I enjoy creating wood items for family members and donating wood items to charities. I just finished working on a fleet of all wood log trucks and it brings back the memories of the big trucks.

A special thanks to my wife of 54 years for her love and support and to my children/spouses and our 18 grandkids & 11 great grandkids for always being there for me.





# BOOK REVIEW

By Kevin Core

## Against the Odds, A Path Forward for Rural America

In April I received an email that surprised me. Bruce Vincent (A logger from Libby, Montana and also a public speaker) has partnered with Nicole J. Olynk Widmar (associate professor of agricultural economics at Purdue University) and Jessica Eise (writer and former journalist) to author a book that shares Bruce's experiences in the "Timber Wars" of the late 80's and 90's.

I wasn't surprised that Bruce Vincent would write a book about his experiences (many of them are unique and entertaining). What was surprising to me was that a logger, a college professor, and a journalist were working on the same project voluntarily!

The book is an easy and interesting read. I vividly remember the timber wars and how frustrated I was to see the other side winning, when I knew they were using outdated and incorrect information about the timber industry. Bruce's book sheds light on that situation from his unique perspective as an insider on the front line of the battle.

Even more interesting was the analysis of why the radical environmentalists won and we lost. Loggers and logging made an easy

target for the "save the forest and cute furry critters" campaign. By the time we realized we were losing, the battle was nearly over.

You need to read this book to understand why we lost the battle - to begin to understand that what seemed right to us had no effect on the fight. In fact, much of it strengthened the stereotype the city dwellers had of us. It's kind of hard to admit but just as easy to understand if you look at it from their viewpoint. Realize that there are way more of them (urbanites- city dwellers, etc.) than rural dwellers (loggers, farmers, miners, etc.) and you begin to understand the problem of the conflict.

Just like us, urbanites have their own experiences from which they craft their view of reality. They don't see their own blind spots and we don't see ours, either.

In "Against the Odds, A Path Forward for Rural America" the authors take a serious look at

what actions are responsible for our failure to win the hearts and minds of the opposition in the timber wars. They also detail the urbanites "disconnect" between consumption of goods

and where those goods come from. In other words, "I want to wear a leather jacket but I don't want to think about killing animals to get the leather." Rural dwellers take it for granted that the cow in the field or the deer in the woods will end up on the dinner table.

Where things come from is a reality we rural dwellers live with on a daily basis.

It's worth mentioning that intense environmental scrutiny is now being applied to farming and mining. They are in the early stages of the 'war' the timber industry was overwhelmed by. The other side has learned from their success and will bring that experience to the fight.

The last part of the book talks about where there has been success and how we all can adopt the winning tactics. We need to stay in the fight and help those industries that are being attacked.

We need to stop, take a look at the people on the other side and see the struggle from their viewpoint. Then treat them like we want to be treated - address their concerns, understand what they want, and work with them to find solutions that are accept-

able to both sides. This is the messy part where we have to get to know them and they get to know us. That helps overcome the stereotypes and misunderstandings.

We can't just go about our business and ignore what's happening counting on the fact that we are right to win the day. We all have to get involved, talk to your relatives that live in the city, develop new relationships with people outside of our lifestyle and understanding.

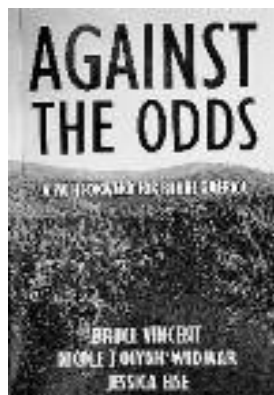
Bruce puts it like this in his "Three Truths": 1. Democracy works but it is not a spectator sport. 2. When people lead, leaders follow, and 3. The world is run by those who show up. Think about those and read the book to expand those concepts.

At the end of the book, they list "Potential Ways to Engage" - Six suggestions of how to begin to engage with everyone in your community.

Seriously, getting to know each other is the most effective way to come to a workable solution.

For one of the authors' personal story of how getting to know a logger changed her perspective, see "A Writer's Journey into Logging" on page 26. It's a true success story of both sides beginning to understand the other.

The book is available on Amazon or you can contact Bruce Vincent by email: [brucevincent@environomicsusa.com](mailto:brucevincent@environomicsusa.com) or by phone at 406-293-8821



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*How We See It...*

## Future Logging Careers Act- Training the Next Generation, Safely and Legally

by Danny Dructor

The American Loggers Council has made passing the Future Logging Careers Act a top priority in the 115th United States Congress. We're very pleased with the bipartisan support it is receiving in both the U.S. House and Senate. This is a credit to the hundreds of loggers who have contacted their representatives in support of the legislation. We need to keep up the calls and emails to Congress. In a moment I'll tell you how you can get involved.

It's become clear over the past several weeks that some in the news media, and some who follow ALC's Facebook page, don't have a clear understanding of what the Future Logging Careers Act actually does, and what it doesn't do. For example, a Washington D.C. reporter wrote a story last month attempting to link our bill to a very tragic accident involving an 18-year-old logger in Washington State.

Simply put, the Future Logging Careers Act is intended to give 16- and 17-year-olds hands-on training in mechanized timber harvesting in a safe and legal setting, under parental supervision. The bill is aimed at helping family-owned logging companies that wish to keep their sons and daughters in the profession. The Future Logging Careers Act, as its name suggests, is all about recruiting and retaining the next generation and to help families continue to run professional logging businesses.

The text of the legislation is straightforward. It extends an existing agricultural exemption-- now enjoyed by family farmers and ranchers-- specifically to family-owned logging companies.

For the purpose of amending the Fair Labor Standards Act, the bill defines logging as "the felling, skidding, yarding, loading and processing of timber by equipment other than manually operated chainsaws and cable skidders; the felling of timber in mechanized opera-

tions; the bucking or converting of timber into logs, poles, ties, bolts, pulpwood, chemical wood, excelsior wood, cordwood, fence posts, or similar products; the collecting, skidding, yarding, loading, transporting and unloading of such products in connection with logging; the constructing, repairing and maintaining of roads or camps used in connection with logging; the constructing, repairing, and maintenance of machinery or equipment used in logging; and other work performed in connection with logging."

Now for what the bill doesn't do: the Future Logging Careers Act does not permit 16- and 17-year-olds "the manual use of chain saws to fell and process timber and the use of cable skidders to bring the timber to the landing." Unfortunately, this important point was missed in the news story that misinterpreted our bill.

Safety is an issue that should unite all professional timber harvesters. ALC is deeply committed to promoting safety in the woods, and on the roads, in the hope that someday logging is not included in the annual list of "America's Most Dangerous Professions." Nobody wants to put young and inexperienced loggers in dangerous situations. The Future Logging Careers Act is one solution to promote safety for the future, and help young loggers learn the trade in a supervised setting.

The Future Logging Careers



Act is gaining support as more members of Congress learn about the bill, and understand why supporting family-owned logging businesses and recruiting and retaining the next generation of loggers are so important. If you haven't already, contact your House and Senate members and ask them to sponsor and support the bill. Together, we can pass this simple measure as one way to strengthen our profession for the future.

*Danny Dructor is the Executive Vice President for the American Loggers Council, residing near Hemphill, Texas.*

*The American Loggers Council is a 501 (c)(6) not for profit trade organization representing professional timber harvesters in 32 states across the United States. If you would like to learn more about the ALC, please visit their web site at [www.amloggers.com](http://www.amloggers.com), or contact their office at 409-625-0206.*



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Summary Judgment....

## Feds: Too Much Power, Too Little Adult Supervision, and No Accountability

by William Perry Pendley

The story made front page, above-the-fold news in Minneapolis's Star Tribune but nowhere else, both its beginnings—with a multiple count indictment by the United States government of a small medical supply company, its Chief Executive Officer, and other employees, and plans by a federal agency, its bureaucrats, and scores of government lawyers to kill the company and jail its employees—and its ending with a resounding NOT GUILTY as to all counts by the jury at the conclusion of the government's case. The federal government did not plan it that way; after all, it blared the indictment from the rooftops with associated chest pounding by federal employ-

ees, but at the end, as if nothing happened, the government, its officials, and its lawyers slunk away without a word.

Fortunately, Howard Root (rhymes with foot) has supplied the words the government refused to provide in the aftermath of its five year war waged against him, CEO of the company he started in 1997, Vascular Solutions, Inc., and his Minnesota-based company. In *Cardiac Arrest: Five Heart-Stopping Years as a CEO on the Feds' Hit List* (2016), Mr. Root entertains, enlightens, and enrages as he takes the reader from the troubling telephone call he received from one of his lawyers as he enjoyed an ice cream cone at the Minneapolis airport through

the heartfelt hugs and hearty handshakes of jurors—to whom he dedicated his book—who saved his company and set him free from possible imprisonment. "Shocks the conscience," is uttered easily and often, especially by us lawyers, but no other phrase fits Mr. Root's tale.

It should be a wake-up alarm, a call to arms, or a spark—like the tax that ignited the Boston tea party—that lights off a revolutionary rebellion; that is, if anyone is paying attention and not saying—as have too many of Mr. Root's presumptive allies in the business world—he brought it on himself, or he must have done something, or the federal government never does this. There is a rarity in this frightening story: the willingness of someone facing the death of his company, dismissal of his 500 employees, and decades in prison to fight back, to refuse any and all deals—as insulting as they were—and to do everything, including paying \$25 million in legal fees, to win total exoneration. As one of his top drawer lawyers in Washington, D.C. said, "Nobody really takes these cases to trial for the defense." Everyone pleads guilty.

There is one guilty verdict: for the federal government, which has too much power, no

adult supervision of its officials, bureaucrats, and lawyers, and absolutely no accountability for their misdeeds. Those transgressions were multiple and varied; no one was guiltless. Not the whistleblower who teamed with the feds; not the Federal Drug Administration's (FDA's) special agent—the case involved alleged marketing of devices off-label, that is, for uses not approved by the FDA; not the lawyers who litigated the case; not their bosses in Washington, D.C. who passed on putting a stop to their mischief but instead bragged on how they were bringing down people like Mr. Root; and not the judge who declined twice to enter judgment for the defendants but bravely announced later the FDA's own testimony doomed its case.

We know a grand jury will "indict a ham sandwich," but we learn of prosecutors' shocking, intimidating, and illegal efforts to get that indictment. We learn that a top official, Sally Yates—fired by President Trump—declared war on Mr. Root and his colleagues, but audaciously refused to answer questions posed by Congress. We learn too, but not finally, that the FDA's agent was not interested in "the truth," which was for the defense to find; he sought "facts" to support a conviction. We now know the truth, but can we handle it, do we care, and are we willing to do anything about it?

*Mr. Pendley, a Wyoming attorney, is President and Chief Legal Officer of Mountain States Legal Foundation and a regular columnist in Loggers World.*

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Photo:

Deep River Logging Co.'s  
Shay No. 5 at the Deep  
River log dump, 1912.



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# A Writer's Journey Into LOGGING

This article details a writer's unexpected change of heart while working on a project about a logger's life and his fight to save his family's timber business and lifestyle. For more about the book, see page 21 - Book Review "Against the Odds..." *It's worth a read.*

By Jessica Eise

What I knew about logging a year ago could have fit on a Post-it note. Folks with chainsaws and big, gas-guzzling machinery chop down trees and damage our forest. Or so I thought. After writing a book interwoven with forestry management alongside a professor and a dyed-in-the-wool logger (they looped me in for my editorial and literary background), I realized my knowledge was not just pitiful in scope, but abysmally myopic. Struck by my ignorance, I sat back and took stock.

If you're a logger, I'm what you might consider 'the other.' I had precious little knowledge about our natural resource industry beyond what I'd learned from outraged environmental groups. It hadn't painted the prettiest picture of what was going on.

I've never been a radical, always settling somewhere square in the middle of moderate, yet even so my knowledge around these issues didn't extend much beyond, as my coauthor Bruce Vincent says, the mandate of, "stop doing that."

When our book, *Against the Odds: A Path Forward for Rural America*, published this spring, I told my best friend that I felt I'd just gotten the equivalent of a master's degree in forestry. She looked at me dubiously until she read the book. She immediately retracted her words. In the same breath, she also told me her worldview of our rural resource-based communities was forever altered.

As a writer, there is no higher praise than knowing that something you helped write profoundly altered another person's existence. And I hadn't just poured

every ounce of my communication expertise, training and knowledge into crafting that book, I had also become deeply emotionally connected to the

*"What I knew about logging a year ago could have fit on a Post-it note"*

project. At the time of writing, our nation was being torn apart by a divisive presidential election. Even now, we remain polarized, suspicious and untrusting of one another.

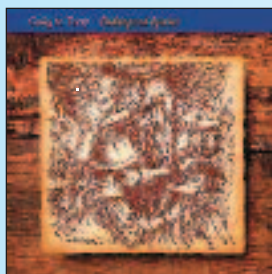
Working with a logger during that period opened my eyes. An urban, globetrotting journalist

and media consultant, I'd always considered myself savvy on most issues. I wasn't, as it turned out, quite so savvy as I thought. I had a glaring blind spot right where our resource communities sat. All the while our rural and urban communities were tearing each other apart leading up to the presidential elections, I was starting to see the world through the eyes of my coauthor, logger Bruce Vincent, from Libby, Montana.

It's an extraordinarily powerful and delicate position, that of straddling two worlds. As a writer, when I pour myself into a book about a person's life, I don't just see facts and dates. I see the world through my subject's eyes. I live their pain and joy. I suffer their indignities alongside them. In this case, I could feel the frustration and rage of a community of loggers whose livelihoods and

(Continued on Page 25  
See "Journey"

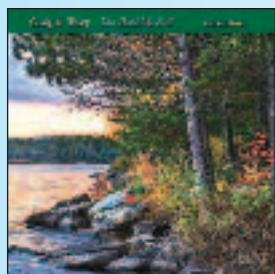
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heritage were being destroyed by a bunch of self-righteous radical environmentalists. I was awash in the bitter disappointment and, yes, at times, hatred towards the smug and empowered urbanites who stole their way of life by abusing the US Forest Service appeals process.

At the same time, I was still living my own reality. I saw the world through the lens of my experiences, and those of my peers from urban communities. I came to see how, awash in misinformation and activist campaigns gone too far, the shades of gray of life were obliterated, replaced by a stark black-and-white world, one that was beaten repeatedly into our heads over and over again. The commercials, images, social media posts, websites, movies and documentaries told us one story of 'good vs. bad,' just in different iterations and through different voices.

Yet the urban consumer is not stupid, despite evidence some may be clinging to that reveals the contrary. They are simply, as we all are, a product of our experiences. And those experiences can change and evolve. The way to change and shape those perspectives and viewpoints is through wholehearted efforts to communicate better. There are several messages and methods of

communicating that could go a long way in better representing logging to the public.

First off, there's the fact that the American public loves wood products, be they our wooden chairs, tables, dressers, cabinets or shelves. This isn't news to the logging community. However, many of us urban consumers have never confronted the reality that our products must come from somewhere. In other words, we can't have our cake and eat it

**“A logger was willing to be my friend and tell me his story, and that was really all it took.”**

too.

Many consumers don't see the disconnect between staying “stop logging!” and buying wood products. Obviously, this is hypocritical. However, no one responds well to being accused of hypocrisy. Accepting and acknowledging our hypocrisy is a personal journey we must each travel within ourselves. It can't be forced upon us externally. Accusing the public of hypocrisy, while it may be true, is counterproductive. In fact, our book has an entire chapter dedicated this, founded upon much of the re-

search of my excellent coauthor Dr. Nicole Widmar, a professor of agricultural economics at Purdue University.

I know now that much of my attitude towards my leather jacket and purse, or that beautiful wooden desk in my office, was downright hypocritical. On some level, I think I actually believed that my urges to own nice products shouldn't come to any cost to the environment. For a relatively smart person, this is pret-

ty dumb. However, I'm not alone in drawing that conclusion.

Why do a bunch of smart people believe something stupid? Society veritably beats consumerism into our ahead, right alongside outraged messages to Stop Harvesting Earth. No one really bothers to point out that there's a massive logical fallacy between those two messages. Yet with a bombardment of messages to buy, buy, buy and protect, protect, protect, even intelligent people who care end up drawing absurd conclusions that, when confronted in the cold light

of logic, are ridiculous.

The right way to communicate this point is with contextualizing facts, not accusations. Use the facts that address the real concerns of the people, which is the environment. For instance, out of sight doesn't mean out of mind. If we prevent loggers from logging forests in the United States, we'll simply import the wood from elsewhere. Elsewhere usually means developing countries with less stringent environmental standards and protections, using outdated methods of forestry management. If we push logging to someone else's backyard, we have no control over whether they do it responsibly.

Over my years working in communication and writing, I've observed that the biggest communication error occurs when people only say what they think needs to be said, rather than what they other person is interested in learning about. What may feel like the most important message to a logger probably isn't to the public. So then listen. What matters to them? Speak to that. The public had demonstrated that faceless rural resource workers losing their jobs isn't a compelling enough reason for them to change their stances. The environment, however, is.

Take, for instance, Smokey Bear. Smokey Bear was wrong,

(Continued on Page 26  
**See “Journey”**)

## **Rigging Shack**

(Continued from Page 7)

home. I hurried up there because he was training two logging men, James Van Dyk and Brad Gorum, to buck logs. Their purpose is to master this 7-foot hand bucking saw and to enter the bucking contest at the Deming Logging Show. They were hard working and enthusiastic. Lee agreed to let me ride with him the next day in his truck in exchange for my promise to be quiet and not bother him.

I took a few pictures and talked awhile. Lee showed me his super-fast motorcycles and streamlined sport car and I grew envious. Not of his possessions but his ability to master these speed machines.

Along about that time, Lee Williamson, Sr. came driving up in his “hot” Kenworth log truck. Senior is a partner in Zee Brothers Logging and an expert truck driver. His handle is “Pappy” and is as fine a man as either you or I will ever meet.

Somehow or another, Lee, Sr., his wife Mary and their daughter

Debbi and I wound up visiting and eating a fine supper at Carol's Coffee Shop. Coffee good, too. It was a grand evening and made better by the fact that Pappy paid for the dinner by check.

Lee Williamson, Sr. and I go back a long ways. We worked together one miserable winter for George Impero. Good logger, light-hearted companion and always shared part of his excellent lunch.

That was my first day in the Deming area. Next day I got up early, met Lee, Jr. and rode with him as he delivered a load of second-growth cedar to Darrington, Wash. Darrington is one hour and 45 minutes from Deming by loaded log truck.

Lee, Jr. hauls for Van Dyk & Son Logging Company and so I got a chance to do an article on their logging operation. Lee, Jr. left and I hung around to meet Jim Brown, who was driving the Van Dyk company log truck. Tom Van Dyk called his wife, Glenda, on the mobile phone and set up an appointment so I could get more information on the 9th annual Woods

Tour.

By the time the interviewing and picture taking was done it was a day's end.

That is the way the work

flowed; from Lee Williamson, Jr. to Van Dyk Logging, the Woods

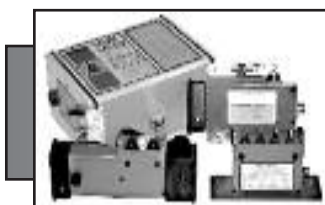
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(Continued on Page 28  
***See "Journey"***

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(Continued from Page 25)

healthier environment, as well as decreasing the risk of raging, out-of-control fires. Since I care about the health of our forests, and these things make sense to me when explained in a clear and concise way, suddenly controlled logging starts to sound like a great idea.

Mainstream media, over the past several decades, has cast loggers into a preconceived stereotype of the environmentally-destructive 'bad guy (or gal).' But this just isn't so anymore. Universities across the United States boast sophisticated forestry programs, and our understanding of forest management and health has accelerated enormously. Most loggers today are well-educated and are providing us with

goods that we all very much enjoy.

Progress forward for any industry, including logging, will increasingly require the buy-in of a broader segment of society. People care about what's going on, and they've demonstrated time and again that they are willing to revoke an industry's social license to operate with ruthless efficiency. Much of resource America views this as a threat, but it doesn't have to be. It just requires taking the time to explain things and let go of preconceptions. In fact, a passion and willingness to care can yield allies in the most unexpected of places. Take, for instance, yours truly. A logger was willing to be my friend and tell me his story, and that was really all it took.



LOGGERS WORLD would like to extend a special  
**Thank-You to**  
**Writer Jessica Eise**  
for sharing her personal and heartfelt story of  
working with Bruce Vincent, a third  
generation logger from Libby, Montana.

## Rigging Shack

(Continued from Page 25)

Tour program and so on. Next day I spent some time with Sherman Ousdale and viewed with appreciation his tremendous talent in making signs. He said, "After 30 years in the woods I finally found something I can do." Sherman is one of the DLS announcers and has been involved with DLS ever since it started. He told me that they had a patch of woods available and it had eight or 10 spar trees for the Deming Logging Show growing there and their intentions were to make a park out of this woods and start raising their own spar trees. That is looking into the future and that promises a future for the DLS. This program deserves a strong story all by itself.

Pure enjoyment every step of the way. But not the end. I located the Crossroads Restaurant, which is across the street from the Nooksack Valley High School. I went into the room and there was a handsome young lady cleaning off a table. Her back was to me and I walked up to her, poked her in the back and asked, "Do you feed hungry people here?" She turned around ready to snap my head off and yelled "Finley" as she hugged

me. Surprised the restaurant people but didn't me. This lady was Lori McKenzie, who is a blood relative--my granddaughter actually. She is the owner of the Crossroads Café and she and two other ladies do a fine job of preparing and serving food. It was my pleasure that evening to take her and her daughter Kari out to dinner. Son Eric had to play baseball. If you are ever in the area, give this place a try.

Next day met Dan Pietila for breakfast and enjoyed the time with Dan. Dan is a timber cutter and a good one. I had to leave before I wanted to so I could get to the DLS grounds and meet the members of the work party there. After that hied my vehicle and body to Steve Williamson's and he showed me how to file saws. What I learned from Steve I'll share with you in another story. Steve and his wife Tammy were celebrating their 11th wedding anniversary that day, May 2, 1992.

After leaving Steve I was over 200 miles from home and made it there in four hours and eight minutes counting 45 minutes taken off for lunch in Everett.

You see---You Can Go Back! I do it every year and enjoy and appreciate it more year by year.



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## JULY

4



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21-22



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